2006 MBA Recruiting Guide
“At the Home Depot, we have found students from Georgia Tech’s MBA program to be excellent problem solvers who are able to step into projects and roles and add immediate value to our enterprise. The program has been an excellent way for us to meet the demanding talent challenges of today’s business environment.”

Teresa Duren • Vice President of Human Resources, The Home Depot
Thank you for your interest in recruiting Georgia Tech MBA students. Our College of Management’s full-time MBA program is widely recognized as one of the finest in the nation. While all top MBA programs cover the fundamentals of business, Georgia Tech’s stands apart from the rest, thanks to our strong technological focus, rigorous curriculum, and many real-world opportunities for students.

We equip our students with the skills necessary to excel in business, always with a strong emphasis on ethics and social responsibility. Students enter the MBA program with an average of four years of professional work experience, and they develop areas of specialty during an internship between the first and second years of school.

If you recruit Georgia Tech MBAs for internships or permanent positions, your organization will benefit from team players possessing excellent analytical and communication skills. We consistently hear from recruiters that our graduates are high-performing leaders who understand technology and know how to use it to create value.

I strongly encourage you to work with our dedicated Career Development staff, who can help find the right talent matches to meet your company’s needs. All of our graduates are ready to achieve, lead, and succeed in demanding and changing business environments.

Steven Salbu
Dean and Stephen P. Zelnak Jr. Chair
2006

August 21  
September 4  
September 11  
September 11-12  
September 22  
September 26-October 1  
October 16-17  
October 26-28  
November 2-4  
November 23-24  
December 1  
December 8  
December 16  

Fall Classes Begin  
Holiday—Labor Day  
Recruiting Season Begins  
Georgia Tech Fall Career Fair  
Honorary Accounting Organization Career Fair  
National Black MBA Association Conference, Atlanta, Georgia  
Mid-term Recess (Fall Break)  
National Society of Hispanic MBAs (NSHMBA) Conference, Cincinnati, Ohio  
Global MBA/Masters Employment Conference, Orlando, Florida  
Holiday—Thanksgiving  
Recruiting Season Ends  
Classes End  
Winter Break Starts

2007

January 8  
January 15  
January 16  
March 19-23  
March 30  
April 27  
May 5  

Spring Classes Begin  
Holiday—Martin Luther King Day  
Recruiting Season Begins  
Spring Break  
Recruiting Season Ends  
Classes End  
Graduation

“Georgia Tech’s MBA program’s reputation for academic excellence and the program’s small class size were the two factors that appealed to me most. I wanted an MBA program that would challenge me academically, as well as provide an environment where I could have some flexibility and shape the program to meet my specific career goals.”

Edward Baiden, MBA 2005  •  DuPont Marketing Leadership Development, DuPont
Technology Square

The College of Management is a part of Technology Square, Georgia Tech’s $180 million, multi-building complex in the midst of Midtown Atlanta’s vibrant and growing technology corridor. Technology Square is about making connections linking entrepreneurs and innovators, corporate leaders, and the promising young minds of the future with today’s ideas and tomorrow’s reality. The state-of-the-art complex encompasses education, economic development, research, and hospitality. Members of the Global Learning Center, Advanced Technology Development Center, and the Economic Development Institute are but a few of our neighbors with whom MBA students interact through classroom projects, graduate assistantships, and internships.

About Georgia Tech and the College of Management

One of the nation’s leading research universities, Georgia Tech is distinguished by its commitment to improving the human condition through advanced science and technology. The Tech campus occupies about 400 acres in the heart of Atlanta, where more than 16,000 undergraduate and graduate students receive a focused, technologically based education.

The Institute consistently ranks among U.S. News & World Report’s top ten public universities. In a world that increasingly turns to technology for solutions, Georgia Tech is using innovative teaching and advanced research to define the technological university of the twenty-first century.

Georgia Tech’s business school has earned a place among the most highly respected business programs in the nation since it was established in 1913. Today, the College offers a BS in Management, an MBA, two executive master’s degrees, a PhD degree, and a wide range of programs for executives and professionals, serving more than 1,500 students each year.

A successful professional and a valued alumnus of Georgia Tech, Gary Jones has given liberally of his time, energy, and financial resources to support the Georgia Tech community, and he has inspired countless others to follow his lead. After graduating from the business school at Georgia Tech, Jones earned an MBA from the University of Virginia and began a career in investment banking, first at Donaldson, Lufkin & Jenrette (DLJ), then at L. F. Rothschild, where he was their youngest partner in charge of High Grade Corporate Bond Trading and Sales. He returned to DLJ in 1988 as global sales manager for the Fixed Income Division. DLJ eventually merged with Credit Suisse First Boston, an arm of Credit Suisse Group.

Now retired, Jones is an indispensable part of the Georgia Tech community and has held numerous leadership positions, both at the College of Management and Georgia Tech, including serving for three years as chairman of the College of Management’s Advisory Board. Inducted into the College of Management’s Hall of Fame in 2004 for his outstanding accomplishments and leadership, Jones has been a guest professor for both undergraduate and MBA classes.

Jones and his wife, Libby, graciously funded the Gary T. and Elizabeth R. Jones Chair in Management, and the College dedicated the Gary T. and Elizabeth R. Jones Career Center to them in recognition of their support and commitment. Most recently the Evelyn T. and Mallory C. Jones and the Helen W. and John T. Rhett classrooms were named in honor of Gary and Libby Jones’s parents.

Gary T. Jones, Industrial Management, 1971 • Managing Director (retired), Credit Suisse First Boston (USA)
All MBA recruiting at Georgia Tech is handled through the Jones Career Center, which provides support to both MBA students and corporate recruiters. Students have the primary responsibility for their internship and permanent job searches, but the Jones Career Center strives to facilitate this process in a variety of ways.

Typically more than one hundred companies recruit MBAs through the Jones Career Center each year, representing many industry sectors, including manufacturing, consumer services, and consulting. Following is a list of companies that have recruited our MBAs on- and off-campus:

- Accenture
- Adjoined Consulting
- ADP
- Amdocs
- Amgen
- Anheuser-Busch
- Automatic Data Processing
- Assurant
- Bank of America
- BearingPoint Consulting
- BellSouth Corporation
- BlueLinx
- Booz Allen Hamilton
- Clarkston Consulting
- Deloitte & Touche Consulting
- Delta Air Lines
- Duff & Phelps LLC
- EarthLink
- Ernst & Young LLP
- Federal Express
- Frazier & Deeter
- GE Energy
- Google
- Grant Thornton LLP
- Honeywell
- IBM
- Johnson & Johnson
- Kauffman Fellows Program
- Lafarge
- McKesson Corporation
- McKinsey & Company
- Microsoft Corporation
- PricewaterhouseCoopers
- Siemens
- Solvay Pharmaceuticals
- Standard & Poor’s
- Surgical Information Systems
- Tarpley & Underwood, P.C.
- The Home Depot
- Tropicana
- Turner Broadcasting
The Jones Career Center offers high-quality resources for recruiters in a comfortable corporate setting. Experienced career service professionals stand ready to assist with all of your recruiting needs. In addition to fourteen private interview rooms generously funded by corporate supporters and alumni, the Jones Career Center offers a private, well-equipped recruiter’s lounge for relaxing between interviews or presentations. Other resources include the following:

- State-of-the-art PC with T1 connection in each interview room
- Wireless Internet connection throughout the vicinity
- Two videoconferencing units available for information sessions and interviews: System Manufacturer and Model: Tandberg 880; Type of Network Interface: TCP/IP (Internet); Variable Bandwidth: 64k-1.5M
- Validated parking conveniently located across the street
- Lunch and refreshments provided

**Interview Room Donors**
- Bobbie Joe and Stanley Anderson
- Dr. Bernie Grablowsky
- Teresa Warlitner Blackledge
- Matthew H. Brown
- Alan S. Bubes & Linens of the Week
- Stephen R. Fleming
- A. Mac Hall
- Lynn W. and William O. Inman II
- Susan C. and H. Ronald Nash (Nash Conference Room)
- SunTrust Bank
- Melvin E. Thompson
- Robert W. Todd Sr.
- Robert S. Prather Jr.

**Resumes**
First- and second-year student resumes are available to recruiters in several different formats, including print and Web versions. Please contact our office at 404.894.2620 to obtain the Web address and password for online resume books.

**Continuous Improvement**
We strive for continuous improvement in our services and recruiting process, and your suggestions and comments are the basis for our improvement. We ask recruiters to complete a survey at the end of each day and provide feedback on their experience at the College of Management.

**Jim Kranzusch**
Executive Director, Corporate Programs

Jim Kranzusch brings thirty years of management experience to his role as the overall leader of the MBA Career Development office. Founder of ClientView, a customer relationship management (CRM) consulting practice, he has held executive positions at IBM and other technology companies and been involved in two start-ups (one private and the other culminating in a successful IPO). Kranzusch, who received his MBA from Columbia University, represents Georgia Tech College of Management to the business community, recruits companies, leads the career development class, and serves as a student advisor and mentor.

**Mary McRee**
Director of MBA Career Development

With more than twenty-five years of career development experience, Mary McRee has been a consistent force in the history of Georgia Tech’s MBA Career Development office. She started her Georgia Tech career in Alumni Career Services before assuming her current position ten years ago. An alumna of Brenau Women’s College and the University of Georgia, McRee has served as a board member of the MBA Career Services Council and MBA Consortium. In addition to leading Career Center operations, she coordinates student recruitment efforts, interacting with companies and advising students.
Stan Broome
Corporate Relations Manager

Stan Broome brings twenty-plus years of experience to his role at Georgia Tech. Responsible for corporate relationships with companies recruiting Georgia Tech MBA students, Broome previously ran a consulting practice he founded to advise companies of best practices in transportation systems. An alumnus of Georgia Tech College of Management and Mercer University, Broome has held executive positions in other companies (software, services) targeting the transportation industry.

Peter Vantine
Professor of Management and Associate

Peter Vantine divides his time between teaching and career development duties. Before moving to academia, he spent more than twenty years in industry, working for PepsiCo and other consumer products companies in Asia, Latin America, and Europe. Vantine, who earned his MBA from the Wharton School of the University of Pennsylvania, has served as CEO of three different operating companies.

Jennifer Hosley
Recruiting Coordinator

New to the MBA Career Development Office, Jennifer Hosley communicates with recruiting companies and students concerning processes and events. Employing her strong organizational skills, she also manages the corporate database and coordinates information sessions, resume drops, and interviews. She is a graduate of Clayton State University.

“My interaction with the Career Center at Georgia Tech has been very positive and valuable. I had a number of questions about the recruiting process and job postings, and I received rapid responses from the recruiting professionals there. I also quickly received both hard and electronic copies of student resumes that were targeted to my company’s job postings.”

Robert Jacoby, Senior Manager, Global Supply Chain Practice, Accenture
The Georgia Tech MBA is a two-year, full-time program with admission in the fall semester only. The curriculum is quantitative in nature; candidates for admission must have received a satisfactory grade in a college-level calculus course and be familiar with probability concepts prior to beginning the program. Students enter the program from a wide range of academic disciplines and experiences. Career goals are an important consideration for admission into the program.

An Integrated Interdisciplinary Approach
Four interdisciplinary focus areas enhance the curriculum and encourage collaboration. These areas leverage Georgia Tech’s strengths in entrepreneurship and technology innovation and are woven into case studies, classroom discussions, lectures, team projects, and presentations as well as computer simulations and other experiential learning activities.

Georgia Tech MBAs receive an education that is beyond traditional business schools. They develop the ability to think critically and perform in a highly technological, global business environment.

Interdisciplinary themes are studied within the context of global enterprise:
- Technology commercialization and entrepreneurship
- Leadership for change and innovation
- Financial analysis and performance
- Extended value chain

MBA Curriculum Concentrations
The Georgia Tech MBA program offers the following concentrations:
- Accounting
- Finance
- Information Technology Management
- Marketing
- Operations Management
- Organizational Behavior
- Strategic Management

Certificates
Certificates may be combined with any concentration to provide a secondary set of knowledge in the following:
- Entrepreneurship
- International Business
- Management of Technology
- Commercial Real Estate
The fact that Georgia Tech has top-ranked MBA and engineering programs differentiates the MBA program. Being part of the Technology Leadership Program enabled me to apply what I learned in the business school to real engineering problems and vice versa. It has been the perfect complement to my engineering background, education, and experience.

Tord Wilmot Dennis, MBA 2005; MS, Mechanical Engineering, 2001 • Product Marketing Manager, USG
Beyond the Classroom

Diversity and a Global Perspective
Cultural diversity is an everyday experience for Georgia Tech MBAs. Approximately 25 percent of each MBA class is international, typically representing twenty-eight countries from five continents. Many MBA students study abroad each year for educational and internship opportunities.

Muskie Scholars
The Edmund S. Muskie Graduate Fellowship Program supports democracy and economic development in the former Soviet Union’s Newly Independent States (NIS). Now known as the Muskie/FSA Program, it provides scholarships for outstanding NIS citizens to study at the master’s degree level in the United States.

Fulbright Scholars
In recent years the MBA program has hosted Fulbright Scholars from Eastern Europe, Asia, and Latin America. An effective and prestigious form of public diplomacy, the Fulbright Program has brought some of the world’s finest minds to U.S. campuses.

Experiential Learning
Financial Analysis Lab
The Financial Analysis Lab has published twenty-five financial reports and attracted more than 600 subscribers who download the Lab’s independent stock market research studies from the Web. Often, the published reports are picked up by major financial publications, including The Wall Street Journal, CFO magazine, Business Week, and Forbes, for feature stories.

Subscribers include money management firms, such as Fidelity Investments and Morgan Stanley, plus hedge funds, commercial banks, and financial journalists. The Lab is staffed with MBA graduate assistants and an accounting PhD student. Students who work in the Lab benefit from the experience of researching and writing reports, and they graduate with publication credits. Students not directly involved with the Lab also benefit because faculty incorporate the research into coursework.

"The analysis conducted and reports published by the Financial Analysis Lab obtain lots of publicity in the financial world through The Wall Street Journal and Forbes, just to name two. Working with and learning from one of the country’s best financial experts has definitely taken my education to a level above and beyond my expectations."

Amitkumar Patel, MBA 2005 • Senior Associate, Duff & Phelps LLC

TI:GER
The Technological Innovation: Generating Economic Results (TI:GER®) program is a unique educational collaboration that prepares students for the challenges of commercializing new technologies and delivering innovative products to the marketplace. TI:GER® combines classroom instruction, team-based activities, and internship opportunities into a total educational experience.

A national model, TI:GER® is recognized in academic and business circles for leadership in teaching entrepreneurship. The National Science Foundation granted $2.9 million to the one-of-a-kind educational partnership between Georgia Tech and Emory University.
Recent IMPACT Speakers
- Garry Betty, President and CEO, EarthLink
- Warren E. Buffett, Chairman and CEO, Berkshire Hathaway
- Kerry Clayton, President and CEO, Assurant
- Scott Donnelly, Senior VP, Corporate Research and Development, GE
- David W. Dorman, IM 1975, former Chairman and CEO, AT&T
- Thomas L. Friedman, New York Times Columnist/Author
- Ann Livermore, President, HP Services
- Bernie Marcus, Founder, The Home Depot
- Arjan Overwater, former Chairman, Unilever Russia and Ukraine
- Jack Welch, Former Chairman and CEO, GE
- Alfred P. West Jr., AE 1964, Chairman and CEO, SEI Investments

Student Clubs
Student Clubs help to expand knowledge of the different functions and careers within each field of business. Each club works to enhance the interaction among students, faculty, and the business community through on-site company tours, speakers, simulations, and conferences.

- Entrepreneur Club
- Financial Management Association
- Honorary Accounting Organization
- Information Technology Society
- International Business Club
- Management Consulting Club
- Marketing Club
- Operations Management Society
- Women in Business

“TI:GER® is a cross-competency program that joins MBA and engineering PhD students from Georgia Tech with Emory law students. With TI:GER®, Georgia Tech stands apart in that the students not only learn business skills, but also apply them to technologies invented on campus.”

Kim Gordon, MBA 2004 • Business Analyst, Revenue Technologies

We have had great success with recruiting at Georgia Tech. We find the students are well-grounded in their analytical and leadership skills, which are much needed in today’s competitive global environment.”

Keith Jackson, VP Human Resources, BellSouth
There are many free and convenient ways to build an on-campus presence with our MBA students, and you are encouraged to take advantage of as many as possible. The professional staff of the Jones Career Center is ready to help you in any way possible. Contact our office at 404.894.2620 to discuss or schedule any of the opportunities to market your company.

Information Sessions
Corporate presentations are an opportunity to share information about your company and gain visibility with students, who will become familiar with your corporate culture, employment opportunities, and position requirements. Many companies use these corporate sessions to prescreen candidates.

You are encouraged to hold an on-campus presentation a few weeks prior to the resume submission deadline and/or interview day. Bring annual reports, product brochures, company literature, and job descriptions to help market your company. You may schedule your presentation during lunch hour (usually Monday through Thursday, from 11 a.m. to 12 noon) or evenings (Monday through Thursday, from 6 p.m. to 8 p.m.).

You may also wish to hold an information session for students already selected for interviews. These information sessions are usually held the evening before the interviews. This allows you to meet prospective candidates in an informal setting. Information sessions also enable you to share general information to all students at one time, allowing more time during the interviews to get to know the candidates.

MBA Business Buzz
Our online recruiting support system, MBA Business Buzz, is powered by MonsterTRAK and allows our students to access your posting at their convenience twenty-four hours a day. We encourage you to supply us with permanent and internship postings to efficiently target the students of your choice. All our resume submissions and on-campus interviews are managed through MBA Business Buzz.

Campus Interviews
More than one hundred companies recruit our MBA students for internships and permanent employment each year. Interviews are held both on- and off-campus. Interviews are scheduled throughout the fall and spring months. The fall on-campus recruiting schedule primarily focuses on permanent employment opportunities. In January, many employers increase their focus on recruiting summer interns. In preparation for your interview date, we will post your position and set up an online resume collection. Please schedule your reservation for permanent and internship recruiting dates as soon as possible to secure your primary choices for candidates.

Resume Drops
If you are unable to recruit on-campus, you may use our resume drop. Simply submit your job description to us and we will post it on MBA Business Buzz. When the deadline is past, we will send you the resumes submitted so you can begin your recruiting process.

Internships
MBA students are strongly encouraged to complete a professional internship between their first and second years of the program. Internships provide companies with a pool of professional employees on a short-term basis for special projects and provide valuable experience in areas of interest to students. We have found year after year that permanent hiring of your summer interns is a most successful recruiting mechanism. Many companies find that summer internships are one of the most successful ways to recruit for permanent positions.
Our MBA students participate in the following career fairs:

Georgia Tech Career Fairs
www.career.gatech.edu
Each fall the two-day Georgia Tech Career Fair attracts more than 300 companies. Other excellent opportunities include the National Society of Black Engineers (NSBE) job fair in January, the Georgia Employers Career Fair, the Accounting job fair, and the Alumni Career Conference in the spring.

The National Society of Hispanic MBAs (NSHMBA) Conference
www.nshmba.org/conference.asp
NSHMBA exists to foster Hispanic leadership through graduate management education and professional development. NSHMBA works to prepare Hispanics for leadership positions throughout the U.S., so that they can provide the cultural awareness and sensitivity vital in the management of the nation’s diverse workforce.

The National Black MBA Association (NBMBAA) Conference
www.nbmbaa.org
NBMBAA is an organization that takes the lead in creating economic and intellectual wealth for Blacks by increasing the number as well as the diversity of successful Blacks in the business community. The event usually attracts more than 300 top employers. NBMBAA partners with more than 400 of the country’s top business organizations to create inroads to a wide range of industries as well as the public and private sector.

Global MBA Employment Conference
www.careerconferences.com/gmba05/international.html
The Global MBA Employment Conference provides companies with the opportunity to interview second-year foreign nationals, dual U.S. citizens, and U.S. permanent residents receiving their MBAs who are interested and willing to work in their home country and other countries where they are authorized to work, as well as in the U.S. Participating companies have interviewed for a wide variety of hiring needs and geographic areas.

Graduate Women in Business National Conference
www.womenforhire.com
www.gwib.org
The National Association of Women MBAs is dedicated to promoting women in business and increasing the opportunities for women MBAs. Every year the Association supports an annual national conference hosted by a different graduate business school. This annual educational networking event also includes a career fair with top-level companies from around the country that are actively seeking to hire women MBAs.

Our students also participate in the following:

Mock Interviews
Many recruiters participate in mock interviews, which provide students with face-to-face feedback and advice about interviewing skills. These sessions allow recruiters to meet one-on-one with students early in the recruiting process.

Mentor in Residence Program
Senior executives spend a half day at the Jones Career Center to provide career counseling and advice to our students. If you are interested in this program, or have someone to suggest, please let us know.

“I got my dream job, which I wouldn’t have been a strong contender for without my MBA. It’s a management position, and I hadn’t managed people before. The company now sees me as someone flexible and ready to deal with issues. The diversity of the MBA program, including people from many different countries, helps you be flexible and understand why people do what they do based on their cultural background.”

Sabrina Lipp, MBA 2006 • Johnson & Johnson Management Training Program
Class of 2006 Employment Profile

Mean starting base salary ............... $80,878
Employment within three months after graduation (class of 2005) ...... 94.3%
Graduates receiving a signing bonus ...... 77.1%

Signing bonus range ....................... $2,000–$35,000
Mean signing bonus ......................... $10,703
Mean 2006 internship monthly salary ........ $4,900

Comparison of annual salary reported prior to entry into our MBA program with salary reported after graduation indicates our MBAs averaged a 57% increase in salary. Annual salary was calculated using a combination of yearly salary and guaranteed annual bonus.

Compensation Base Salary by Industry and Function
Full-time Students

<table>
<thead>
<tr>
<th>FUNCTION</th>
<th>PERCENT ACCEPTING NEW JOBS</th>
<th>MEAN</th>
<th>MEDIAN</th>
<th>HIGH</th>
<th>LOW</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>25.6%</td>
<td>$96,250</td>
<td>$99,000</td>
<td>$120,000</td>
<td>$72,000</td>
</tr>
<tr>
<td>Finance/Accounting</td>
<td>10.3%</td>
<td>$57,000</td>
<td>$49,000</td>
<td>$82,000</td>
<td>$48,000</td>
</tr>
<tr>
<td>General Management</td>
<td>10.3%</td>
<td>$91,000</td>
<td>$90,500</td>
<td>$100,000</td>
<td>$83,000</td>
</tr>
<tr>
<td>Human Resources</td>
<td>2.6%</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Marketing/Sales</td>
<td>10.3%</td>
<td>$72,500</td>
<td>$85,000</td>
<td>$95,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>MIS</td>
<td>15.4%</td>
<td>$81,916</td>
<td>$83,750</td>
<td>$110,000</td>
<td>$45,000</td>
</tr>
<tr>
<td>Operations/Production</td>
<td>17.9%</td>
<td>$72,571</td>
<td>$70,000</td>
<td>$90,000</td>
<td>$53,000</td>
</tr>
<tr>
<td>Other</td>
<td>7.7%</td>
<td>$67,750</td>
<td>$58,250</td>
<td>$90,000</td>
<td>$55,000</td>
</tr>
<tr>
<td>Total</td>
<td>100.0%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Interviewing and Hiring

Please contact us via e-mail or phone to schedule dates for your corporate presentation, information session, resume submission, and on-campus interviews with the following information in mind:

- A job description for each position you are seeking to fill
- Desired dates for corporate presentation, information session, resume submission, and on-campus interviews
- Basic requirements such as citizenship, work authorization, functional area, and desired experience

The Jones Career Center staff will review deadlines for job descriptions, selection lists, and other needs, and will arrange for special services and equipment as well as answer any questions you have. During this process you will be asked to provide the following information:

**Company information**

- An overview of the company/business unit
- Web address
- Position title(s)
- Job functions and specific responsibilities
- Qualifications, required experience, education, skills, abilities, and work authorization
- Location(s) of positions
- Company contact information

**Interview format**

- Approximate length of each interview session (thirty, forty-five, or sixty minutes)
- Number of days you will be interviewing on campus
- Number of interview rooms you will need

**Confirm schedule**

- Review applicants’ resumes before you grant interviews
- Confirm the interview format

After you have confirmed your schedule, the interview session registration will be open to your pre-selected applicants and you will receive a final schedule. On the day of the interview, please arrive at the Jones Career Center thirty minutes before your first session. Your interview room(s) will be set up for you, and we will provide you with lunch and refreshments for the day. After your interviews, a Career Development staff member will meet with you for debriefing and ask you to complete a recruiter’s survey.

Whether you will be hiring one or more of our students or will continue your recruiting process with other candidates, please let us know of your decision!
Our international students bring added diversity and many different cultural perspectives to the program. They have met the same competitive standards for admittance as any other MBA student in our program. Many companies hire international students for internships and permanent positions. If you are considering hiring an international MBA student for an internship or permanent position, contact the Jones Career Center with your citizenship requirements for employment so we can inform our international students.

Internships
Most of Georgia Tech’s international MBA students hold an F-1 visa to work in the United States between their first and second years of graduate studies as part of their education. They are eligible for Curricular Practical Training (CPT), which allows them to work off-campus and be paid as part of an internship experience. Approval for CPT is processed through the Jones Career Center, Graduate Co-Op Office, and Office of International Education. To hire an international student for an internship, an employer must provide an offer letter so the student can start his/her process within Georgia Tech. Because there are no fees for F-1 interns, this is an affordable way to bring international experience into your workplace.

Full-time Employment
The F-1 visa allows most international MBA students to work in the U.S. for up to twelve months after graduation through the Optional Practical Training (OPT) program. During that year, individuals typically pursue an H-1B visa, the most common professional employment visa sponsored by the employer. It allows individuals to work in the U.S. for three years and can be extended another three years. For a fee, companies such as Visa Now manage the entire process for the applicant and employer.

To Apply for an H-1B Visa
To obtain an H-1B visa, the position must require a minimum of a bachelor’s degree in a specialized field, and the candidate must possess this degree or the equivalent in training and experience. Once these criteria have been met, the employer will need to complete the following steps:

1. Prepare and file a Labor Condition Application (LCA) with the Department of Labor (DOL). This entails determining the prevailing wage for the position and informing workers of the intent to hire a foreign worker by posting the completed LCA. LCAs can be submitted online at www.LCA.doleta.gov. Processing will take a minimum of seven working days.

2. Upon completion and certification of the LCA, the employer will need to prepare and file the H-1B visa petition with the U.S. Citizenship and Immigration Service. Processing time varies from two to four months.
Executive Education
Through the Huang Executive Education Center professionals from all areas will find a dynamic portfolio of executive programs to simulate new ideas, sharpen their leadership skills, and provide a foundation for continued success. Our executive education programs are highly interactive, using a blend of structured presentations, digital recordings, small team exercises, and innovative computer simulations. Executive education programs are taught by distinguished Georgia Tech faculty members, who are nationally recognized for their strengths in both teaching and research, and who often draw on the specialized experience of senior executives from international organizations.

Public Programs
Open enrollment courses are regularly scheduled throughout the year:
- Leadership and Change Management
- Innovation Management
- Project Management
- Finance and Accounting for the Non-financial Manager
- Management Development Program
- Six Sigma (Green Belt and Black Belt Certification)

Custom Programs
Consulting faculty and others work closely with client companies to develop custom executive programs that make the best use of the training and maximize return on investment. Most custom programs include skills assessment and coaching services. GE Energy, BMW, EarthLink, Coca-Cola Enterprises, Waffle House, and the Boys and Girls Clubs of America are but a few of the companies that have turned to the Huang Executive Education Center for help in designing and delivering customized programs.

Executive Degree Programs
The College offers two specialized executive MBA programs for busy professionals. The Executive Master of Science in Management of Technology is an MBA for the age of technology. This program combines the traditional MBA topics with themes such as innovation, change management, and entrepreneurial leadership. The Global Executive MBA prepares executives to effectively lead amid the technological sophistication of today’s international business environments. Both programs are offered in an executive format and are designed for professionals who want to enhance their skills without disrupting their careers.

Special Programs
In addition to these executive programs, the College encourages business professionals to attend the weekly IMPACT Speaker Series as well as conferences and other executive learning opportunities offered throughout the year. Recent examples include the Paul Hewitt Teamwork Summit and the Leadership Forum, held every other month at the College of Management. Visit http://mgt.gatech.edu to learn more about executive learning opportunities at the College of Management.

The Huang Executive Education Center is designed to meet the special needs of the College’s executive education programs. It offers high-quality meeting space with the latest technological tools in a comfortable business environment. It is perfectly suited for holding corporate conferences, retreats, meetings, training, and similar events. The Center features the following:
- Three state-of-the-art seventy-five-seat tiered classrooms
- Two flexible fifty-four-seat classrooms
- Wireless/wired Internet access at every seat
- Every available modern teaching technology
- A modern, beautiful setting
- Available on-site technical support
- Optional catering
- Plentiful, convenient parking

“For me, this business school has been great. The program’s small size meant I wasn’t just a number here, and that was very important to me. In my new job, I will use many skills and concepts learned at Georgia Tech, such as Six Sigma, operations, service operations, and customer segmentation.”

Benoit Cotnoir, MBA 2006 • Marketing Manager, Lafarge North America
Parking
Recruiters at the College of Management receive validated parking in the Technology Square Parking Garage at 700 Spring Street (on the right just past the Spring/Fifth Street intersection). The College is located across Spring Street in the building with the Barnes & Noble bookstore. All driving directions below reference this facility.

**Traveling North on Interstate 75 (I-75) and Interstate 85 (I-85)**
- Follow either I-75 or I-85 North to exit 250 (Georgia Tech/10th Street/14th Street)
- At the top of the ramp, turn right onto 10th Street
- At the first traffic light, turn right onto Spring Street
- Follow Spring Street across Fifth Street to the parking deck on the right

**Traveling South on Interstate 75 (I-75)**
- Follow either I-75 or I-85 North to exit 250 (Georgia Tech/10th Street/14th Street)
- Turn left onto 14th Street
- At the second traffic light, turn right onto Spring Street
- Follow Spring Street across Fifth Street to the parking deck on the right

**Traveling South on Interstate 85 (I-85)**
- Follow I-85 South to exit 84 (17th Street/14th Street/10th Street)
- Turn left onto 14th Street
- At the second traffic light, turn right onto Spring Street
- Follow Spring Street across Fifth Street to the parking deck on the right

Enter the building from the main parking entrance directly across Spring Street. Take a lobby elevator to the third floor and exit to the right out of the elevator. You will be facing the Jones Career Center (Suite 304).
Most of our recruiters choose to stay directly across the street from the College of Management at the Georgia Tech Hotel and Conference Center at Technology Square. Please visit their Web site at www.gatechhotel.com or call 404.347.9440 for reservations.

Catering

The following caterers are approved by Georgia Tech to access our facilities and provide catering event support.

Georgia Tech Catering, run by Sodexho-Marriott
Contact: Kimberly Coates, Catering Director
Tel.: 404.894.9561
FAX: 404.894.6472
E-mail: kimberly.coates@sodexhousa.com
Web site: www.gatechdining.com/catering.html

Affairs to Remember Caterers
Contact: Colin Woodcook, Catering Consultant
Tel.: 404.872.7859
FAX: 404.876.6314
E-mail: colin@affairs.com
Web site: www.affairs.com

Carole Parks Catering
Contact: Cindi Anderson Ingram
Tel.: 404.872.1999 ext. 109
Cell: 404.406.8481
E-mail: cindi@cparks catering.com
Web site: www.cparkscatering.com

Dennis Dean, A Catering Company
Contact: Dennis Dean Retzleff, President/Partner
Tel.: 404.475.1002
FAX: 404.475.1001
E-mail: dennis@dennisdeancatering.com
Web site: www.dennisdeancatering.com

Horn of Plenty Hospitality, LLC
Contact: Kevin R. McGee, Manager
Tel.: 404.329.4576
FAX: 404.378.0768
E-mail: kevinmcgee@hop-hospitality.com
Web site: www.hop-hospitality.com

Rafeedie’s Catering & Events
Contact: Moshile Rafeedie, President
Tel.: 404.875.4406
FAX: 404.875.8760
E-mail: mo@rafeediescatering.com
Web site: www.rafeediescatering.com

St. Charles Deli (Technology Square)
Contact: Doug Cleary
Tel.: 404.249.7733
FAX: 404.249.9933
E-mail: duugh@bellsouth.net
Web site: www.stcharlesdeli.com

Things to Do in Atlanta

Atlanta’s cultural arts scene, much of which is close to Georgia Tech, is strong and growing. Concerts, original theatrical productions, and traditional performing arts such as ballet and opera are flourishing. Atlanta is the only American city with all of its major sports facilities centered downtown. The Atlanta Beat, Braves, Falcons, Hawks, and Thrashers play in three world-class facilities within two miles of each other.

From Emeril’s Atlanta to The Varsity, dining options abound. Visit www.atlanta.citysearch.com or www.accessatlanta.com for restaurants and to learn what makes Atlanta a world-class city.

The Jones Career Center staff members are always available to offer suggestions for recreational or cultural activities or make recommendations for dining, shopping, nightspots, or other leisure activities.
RISING HIGH
Latest MBA Rankings (as of spring 2006)

BusinessWeek
Top 50 MBA Programs

The Financial Times
Top 100 Full-time International MBA Programs (#80)
Top 40 for Best Value (#35)
Top 50 for Job Placement Success (#38)

Forbes (based on return on investment)
Top 50 MBA Programs (#45)
Top 30 MBA Programs among Public Universities (#21)

U.S. News & World Report
Top 40 MBA Programs (#34)
Specialty Category: Operations (#16)
Specialty Category: Supply Chain/Logistics (#16)
Specialty Category: Information Systems (#21)

The Wall Street Journal (based on recruiter surveys)
Top 50 Regional Rankings (#45)
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"At the Home Depot, we have found students from Georgia Tech’s MBA program to be excellent problem solvers who are able to step into projects and roles and add immediate value to our enterprise. The program has been an excellent way for us to meet the demanding talent challenges of today’s business environment.”

Teresa Dunn • Vice President of Human Resources, The Home Depot