## Project Administration Data Sheet

**Project No.:** D-48-508 (P5040-DA0)  
**Sponsor:** Urban Land Institute  
**Title:** Real Estate Development Curriculum Program

### Administrative Data

<table>
<thead>
<tr>
<th>OCA Contact</th>
<th>Sponsor Technical Contact:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brian J. Lindberg</td>
<td>James A. Cloar</td>
</tr>
</tbody>
</table>

**1) Sponsor Technical Contact:**  
James A. Cloar  
Executive Vice President  
Urban Land Institute  
1090 Vermont Avenue, NW  
Washington, DC 20005  
(202) 289-8500

**2) Sponsor Admin/Contractual Matters:**  
Rachelle L. Levitt  
Director of Education  
Urban Land Institute  
1090 Vermont Avenue, NW  
Washington, DC 20005  
(202) 289-8500

**Military Security Classification:** N/A

### Sponsor’s I.D. No.:** 02.500.013.84.001

**Type Agreement:** Award Letter dated 6/20/85 and Contract dated 8/2/85

<table>
<thead>
<tr>
<th>Award Period:</th>
<th>Sponsor Amount:</th>
</tr>
</thead>
<tbody>
<tr>
<td>From 7/1/85</td>
<td>Estimated: $10,000</td>
</tr>
<tr>
<td>To 6/30/86</td>
<td>Funded: $10,000</td>
</tr>
</tbody>
</table>
| (Performance) | This Change:
| 6/30/86      | Total to Date: $10,000 |

**Cost Sharing Amount:** None

**Funded:** $10,000

**Location:** OCA Contact X4820

### RESTRICTIONS

See Attached N/A Supplemental Information Sheet for Additional Requirements.

**Travel:** Foreign travel must have prior approval — Contact OCA in each case. Domestic travel requires sponsor approval where total will exceed greater of $500 or 125% of approved proposal budget category.

**Equipment:** Title vests with none proposed or anticipated.

### Comments:

Advanced payment of $10,000 received by check no. 34034.
SPONSORED PROJECT TERMINATION/CLOSEOUT SHEET

Date: 11/26/86

Project No. D-48-508

School/EMB LASSX ARCH

Includes Subproject No.(s) N/A

Project Director(s): Larry Keating

Sponsor: Urban Land Institute

Title: Real Estate Development Curriculum Program

Effective Completion Date: 6/30/86

(Performance) (Reports)

Grant/Contract Closeout Actions Remaining:

☐ Final Invoice or Final Fiscal Report

☐ Closing Documents

☐ Final Report of Inventions

☐ Govt. Property Inventory & Related Certificate

☐ Classified Material Certificate

☐ Other ____________________________

Continues Project No. ____________________________

Continued by Project No. ____________________________

COPIES TO:

Library
GTRC
Research Communications (2)
Project File
Other I. Newton
A. Jones
R. Embry
Status Report

Urban Land Institute Curriculum Development Grant

April 14, 1986

After being notified of the ULI real estate curriculum development matching grant in February, 1985, the following activities have taken place:

1. A commitment for $10,000 in matching funds was secured from the Georgia Tech Foundation.

2. An additional grant of $2,000 was secured from the College of Architecture, Georgia Tech, to hire a real estate practitioner to teach Applied Development Methods during the Spring Quarter, 1985.

3. Two new courses, Principles of Real Estate and Urban Development Methods, were developed during the Summer Quarter, 1985.

4. Principles of Real Estate was taught during the Fall Quarter, 1985.

5. Urban Development Methods was taught during the Winter Quarter, 1986.

6. An additional grant of $2,000 was secured from the College of Architecture to support the teaching of Applied Development Methods by a real estate practitioner during the Spring Quarter, 1986.

7. A search has been conducted and a practitioner hired to teach Applied Development Methods.
8. Data collection is complete on two of the case studies proposed in the initial grant application.

Enrollments for the four courses undertaken under the auspices of the grant are as follows:

<table>
<thead>
<tr>
<th>Course Title</th>
<th>Date</th>
<th>Enrollment</th>
</tr>
</thead>
<tbody>
<tr>
<td>CP8107 Applied Development Methods</td>
<td>Spring, '85</td>
<td>14</td>
</tr>
<tr>
<td>CP6410 Principles of Real Estate</td>
<td>Fall, '85</td>
<td>17</td>
</tr>
<tr>
<td>CP8103 Urban Development Methods</td>
<td>Winter, '86</td>
<td>17</td>
</tr>
<tr>
<td>CP8107 Applied Development Methods</td>
<td>Spring, '86</td>
<td>12</td>
</tr>
</tbody>
</table>

Attached are reading lists and course schedules for each of the four courses.

LK/jhg
Status Report
Urban Land Institute Curriculum
Development Grant
August 20, 1986

In addition to the eight activities reported upon in the April 14, 1986 report the following activities have been undertaken under the auspices of the ULI Grant:

1. A portion of the grant monies were used to hire Dr. James Vernor, Chair, Georgia State University Real Estate Program. Dr. Vernor delivered lectures in Principles of Real Estate on the subject of Real Estate Finance and reviewed the content of that course regarding its presentation of financial issues. Both the content of his lectures and the suggestions he made regarding the syllabus have been incorporated into the course.

2. Data has been collected on both the Atlanta Metropolitan housing market (1959-1985) and office market (1966-1986) and geographically coded for use in both classroom lectures and for student research projects.

3. The longitudinal analysis of gentrification and displacement in the Victorian District of Savannah, Georgia has been extended to include measurements for 1986. A previous measurement in 1977 established a baseline before the extensive Savannah Landmarks/U.S.
H.U.D. effort to execute rehabilitation without displacement and the subsequent measurements in 1982 and 1986 generally show that displacement has not occurred.

The distribution of grant funds has been as follows:

1. Personal Services $5,740.77
   Curriculum development,
course presentations,
directing case study
compilation.

2. Retirement Benefits $1,207.24

3. Material and Operating Expenses $14.00
   Reproduction of housing
   market graphics for Principles
   of Real Estate

4. Travel $737.99
   Trips to Savannah, Georgia
   for case study data collection
   and Washington, D.C. for client
   meetings.

5. Capital Outlay $900.00
   Purchase of printers in
   order to gain access to
   computer network to process
   case study data.
6. Sub contracts $1,400.00

Dr. James Vernor lectures and course critique; case study data purchases.

Total $10,000.00