June 2010
GSA Facts

- Influences nearly $66 billion in federal spending – more than one fifth of the government’s total procurement annually
  - Source for millions of commercial products/services

- Manages federal assets valued at nearly $500 billion
  - Including over 8,000 government-owned or leased buildings, an interagency fleet of 170,000 vehicles, and a wide range of technology programs

- Only one percent of GSA’s total budget is provided through Congressional appropriations
  - Majority of GSA's operating costs are recovered through the products and services it provides
GSA’s Multiple Award Schedule (MAS) Contracts

- 31 GSA managed schedules with 19,000+ contracts awarded providing access to millions of commercial products/services
- Contract period effective 5 years from date of award plus three 5-year options
- Approximately 84% of all MAS contractors are small businesses
- FY ’09 sales nearly $37.5 billion
GSA Schedules

Under the GSA Schedules (also referred to as Multiple Award Schedules and Federal Supply Schedules) Program, GSA establishes long-term governmentwide contracts with commercial firms to provide access to over 11 million commercial supplies (products) and services that can be ordered directly from GSA Schedule contractors or through the GSA Advantage® online shopping and ordering system. The GSA Schedules Frequently Asked Questions (FAQs) provide a variety of information regarding the GSA Schedules Program and the use of GSA Schedule contracts.

GSA Schedules offer customers direct delivery of millions of state-of-the-art, high-quality commercial supplies and services at volume discount pricing. The Schedules & Other Supplies & Services page lists commercial supplies and services available under GSA Schedules and other GSA contracts. All customers, even those in remote locations, can order the latest technology and electronics supplies and services, conveniently, and at most favored customer prices. GSA Schedule contracts also offer the potential benefits of shorter lead-times, lower administrative costs, and reduced inventories. When using GSA Schedules, ordering activities have the opportunity to meet small business goals, while promoting compliance with various environmental and socioeconomic laws and regulations.

Getting on Schedule

Vendors interested in becoming GSA Schedule contractors should review the Getting on Schedule page, in order to understand the process involved in obtaining a GSA Schedule contract. The Center for Acquisition Excellence offers an online training course.

"How to Become a Contractor—GSA Schedules Program," which provides valuable information for all prospective Schedule contractors.

Vendors should also consider submitting offers under the Multiple Award Schedule (MAS) Express Program, a specialized program established under the GSA Schedules Program. The goal of the MAS Express Program is to simplify, streamline, and ultimately accelerate the process for vendors to obtain Schedule contracts. In order to participate in the MAS Express Program, vendors must meet specific criteria for certain products/services and must successfully complete the Pathway to Success, an education seminar designed to assist prospective Schedule contractors in making an informed business decision as to whether obtaining a GSA Schedule contract is in their best interests.

Trade Agreements Act

The Trade Agreements Act (19 U.S.C. 2501, et seq.) is the enabling statute that implements numerous multilateral and bilateral international trade agreements and other trade initiatives. Since the estimated dollar value of each Schedule exceeds the established Trade Agreements Act (TAA) threshold, the TAA is applicable to all Schedules. In accordance with the TAA, only U.S.-made or designated country end products shall be offered and sold under Schedule contracts.

Schedule Features

GSA Schedules offer a variety of features, including:

- Blanket Purchase Agreements;
- Contractor Team Arrangements;
- Price Reductions;
- New Technology;
- Continuous Open Seasons;
- Evergreen Contracts;
- Worldwide Coverage;
- Purchase Card Acceptance;
- Environmental Programs/Identification; and

www.gsa.gov/schedules
MAS Contracts for Emergency Response Include

- 03FAC – Facilities Maintenance & Management
- 48 – Transportation, Delivery & Relocation Services
- 51 V – Hardware Superstore
- 56 – Building & Building Materials/Industrial Services & Supplies
- 70 – General Purpose Commercial IT Equipment, Software & Services
- 73 – Food Service, Hospitality, Cleaning Equipment & Supplies...
- 84 – Total Solutions for Law Enforcement, Security, Fire, Rescue...
- 599 – Travel Service Solutions (Emergency Lodging Services)
- 871 – Professional Engineering Services
- 874 V – Logistics Worldwide (LOGWORLD)
- 899 – Environmental Services

And Much, Much, More!!!
Disaster Recovery Purchasing Legislation


- ALL GSA Multiple Award Schedule (MAS) contracts are open to state and local government agencies for the specific purpose of disaster recovery only

- State and local government entities may use GSA Schedule contracts to purchase products and services in advance of a major disaster declared by the President, as well as in the aftermath of an emergency event

www.gsa.gov/disasterrecovery