

Emergency Response Contracting Opportunities

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FEMA

Keys to Disaster Contracting

❑ Response

- Immediate response within 30 minutes after requirement identified

❑ Execution

- Plan of Execution on when the requirement or services will be delivered

❑ Speed

- How soon can products or services be delivered within 1hr after initial request

❑ Delivery

- The estimated ship date within 5 hrs of contract award if not sooner



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Disaster Contracting Opportunities Region IV



❑ State and Local Emergency Management and Purchasing Organization

- Pre-disaster Contingency Disaster Contracting
- Post-disaster Contingency Disaster Contracting

❑ Federal Emergency Management Agency

- Prime Contractor
- Sub Contracting Opportunities
- Teaming Agreements



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Disaster & Non-Disaster Acquisitions FY07-FY10



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Commodities Purchased to Support Disaster Contracting

- JFO Admin Buys**
 - Office Supplies
 - Facility Support
 - Rental Equipment and Cargo Vans
- Program Support**
 - IA-TAC
 - PA-TAC
 - Flood Study
- Logistic Support**
 - Transportation, Terminal Services
 - Water and Ice
 - Power Generators
 - Base Camps
 - Meals Ready to Eat
 - Porta-Potties



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Georgia Statistics

	ALL FEMA		Georgia Awards*	
	FY08	FY09	FY08	FY09
Large Business	\$1,311,370,785	\$497,778,514	\$39,438,142	\$10,625,733
Small Business	\$478,418,767	\$220,587,908	\$6,202,411	\$3,104,712
TOTAL	\$1,789,789,552	\$718,366,422	\$45,640,553	\$13,730,445
% of Awards to SB	26.7%	30.7%	13.6%	22.6%

*Data based on FPDS-NG Std. Reports [data as of 05-Apr-2010].



Disaster-funded Acquisitions FY07-FY10

PSC Level 2	Description	Obligated Dollars
Fiscal Year 2007		
C2	ARCH-ENG SVCS - GENERAL	\$302,016,212
S2	HOUSEKEEPING SERVICES	\$94,823,714
AD	DEFENSE (OTHER) R/D	\$91,471,630
23	MOTOR VEHICLES, CYCLES, TRAILERS	\$86,783,861
R4	PROFESSIONAL SERVICES	\$54,849,810
Fiscal Year 2008		
C2	ARCH-ENG SVCS - GENERAL	\$367,685,689
AK	HOUSING SERVICES-R/D	\$135,269,223
Q9	OTHER MEDICAL SERVICES	\$105,957,876
S2	HOUSEKEEPING SERVICES	\$53,780,818
99	MISCELLANEOUS ITEMS	\$53,025,575
Fiscal Year 2009		
C2	ARCH-ENG SVCS - GENERAL	\$305,607,353
C1	ARCH-ENG SVCS - CONSTRUCTION	\$90,161,264
AD	OTHER SERVICES -- R&D	\$76,675,696
23	MOTOR VEHICLES, CYCLES, TRAILERS	\$64,378,240
R4	PROFESSIONAL SERVICES	\$61,476,620
Fiscal Year 2010		
C2	ARCH-ENG SVCS - GENERAL	\$97,065,127
70	ADP EQ./SOFTWARE/SUPPLIES	\$54,589,595
R4	PROFESSIONAL SERVICES	\$51,926,144
D3	ADP & TELCOM SERVICES	\$27,900,771
U0	EDUCATION & TRAINING SERVICES	\$24,040,818



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