Project Title: Evaluative Application of Audiographic Technology in the State of Georgia

Project No: G-36-605

Principal Investigator: Mr. A. R. Jensen

Sponsor: Georgia State Board of Education

Agreement Period: From January 1, 1972 Until December 31, 1972

Type Agreement: Contract

Amount: $100,000

Reports Required: Quarterly Progress Reports, Final Report

Sponsor Contact Person (s): Dr. Russell S. Clark

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RESEARCH PROJECT TERMINATION

Date: 18 February 1974

Project Title: "Evaluative Application of Audiographic Technology in the State of Georgia"

Project No: G-36-605

Principal Investigator: Dr. A. P. Jensen

Sponsor: Georgia State Board of Education

Effective Termination Date: June 30, 1973

Clearance of Accounting Charges: by March 1, 1974

Contracting Closing Action Remaining

Final Report

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A DEMONSTRATION OF ALF CAPABILITIES FOR SUPPORTING QUALITY EDUCATION IN GEORGIA PUBLIC SCHOOLS

The purpose of this report is to provide a brief synopsis of the more significant development of Project G36-605 during the period January 1, 1972 through March 31, 1972.

BACKGROUND

Supported through a grant from the Governor's Contingency Fund to the State Department of Education, Project G36-605 is administered by the School of Information and Computer Science, Georgia Institute of Technology. The project calls upon the active participation of the Georgia State Department of Education and the following schools:

- Appling County High School, Baxley, Ga.
  Appling County School System
  Mr. J. M. Vaughn, Superintendent

- Bremen High School, Bremen, Ga.
  Bremen School System
  Mr. L. L. Jenkins, Superintendent

- Coosa Valley Vocational-Technical School,
  Rome, Georgia
  Mr. J. D. Powell, Director

- Fairyland School and Rossville High School
  Rossville, Georgia
  Walker County School System
  Mr. Neal Epperson, Superintendent
The schools were selected for the experiment in large part because they represent a cross-section of Georgia public education: included in the selection are: one elementary school; four high schools; and one post-secondary vocational-technical school. Three of the schools are administered by county school systems; two by city school systems; and one of the schools is an area-wide post-secondary educational facility. Finally, of the four school systems providing elementary and secondary education, two are in the Northern and two in the Southern part of the State.

The participation of the various selected schools in this research project is being coordinated by Dr. Will Atwood, Education Program Director, Education Department, State of Georgia.

INITIAL ACTIVITIES

During the month of January all of the participants were invited to the Georgia Tech campus to receive a basic orientation in the capabilities of the ALF System, and to review and discuss the nature of their involvement in the experiment. It was emphasized in this general meeting that it was not the intention of the experiment to impose a single administrative approach on all participating schools. Rather, it was hoped that from the diversity of environments would emerge a welcome diversity of ideas that would provide a valuable resource for guiding the future development of the ALF System.
The general meeting at Georgia Tech was followed by visits to each of the participating schools by Mr. A. P. Jensen, Project Director, and Mr. J. M. Gehl, Research Engineer, School of Information and Computer Science. These visits were used to answer unresolved questions, to review administrative arrangements for implementation of the experiment in local settings, and to discuss the subject areas for which participating teachers would prepare instructional materials in audiographic form.

Following is a list of subject areas which have been selected by teachers at each of the six schools.

**Appling County High School**
- Mrs. Lawanda Johnson -- Algebra II
- Mrs. Pat Stoner -- Grammar

**Bremen High School**
- Mrs. Jane Bradley -- Bookkeeping I
- Mrs. Janet Bryant -- Algebra I

**Coosa Valley Vocational-Technical School**
- Mrs. Pat Garrett -- Business Education and Vocabulary Development

**Fairyland School**
- Mr. Phillip W. Shelton -- A course on "Energy" for the gifted elementary school child.

**Rossville High School**
- Mr. Robert S. Westcott -- Biology

**Waycross High School**
- Mrs. Gill Paul -- General Math
- Mr. John Pike -- Algebra II (a sequence of lessons coordinated with those of Mrs. Johnson of Appling County High School).
Each teacher will prepare enough audiographic learning material to support approximately sixty classroom hours. (The percentage of each classroom hour devoted to use of the Audiographic Learning Facility will be left to the discretion of the individual teacher -- as will all decisions that have to do with conducting the class.)

PREPARATION OF INSTRUCTIONAL PLANS

While waiting for the delivery of ALF equipment for use in their own schools, the teachers participating in the project have begun the task of preparing general plans for preparation of learning materials, according to the following broad guidelines:

Guidelines for Organizing Instructional Material for ALF

A principal feature of ALF is that it allows goal-directed learning on the part of the student. That is to say, incorporated into the design of the system is the recognition that different learners approach a given body of knowledge from a variety of different perspectives. Learners have different levels and kinds of previous education, different interests and different needs. To accommodate these differences, the ALF experiment is attempting to explore techniques for developing and formalizing multiple "strategies" from which a learner can choose one which best satisfies his own information needs.

However, the development of formalized learning strategies will necessitate the creation of a highly structured set of learning materials. Therefore, meticulous organization of the course prior to its entry into the system is an essential prerequisite for the success of the project. The following steps, then, are required:
(1) Identify the major learning goal appropriate to the course. For the purposes of this experiment, a "course" will be defined here as a sequence of approximately 60 classroom hours which are devoted to instruction in one "subject" (e.g., Algebra II, Business Math, etc.) that can be taught in a classroom situation during Fall 1972.

(2) Develop behavioral objectives for the course, and prepare two tests which would measure a student's mastery both of the material presented in the course and of material identified as knowledge prerequisite to the course.

(3) Identify all of the principal concepts which must be mastered to achieve the learning goal.

(4) Draw a precedence graph which shows the relationship between all of the principal concepts. The following is an example of a small part of such a graph; an arrow indicates an interrelation of two concepts, and the direction of an arrow identifies which of the two concepts must be understood before the other can be grasped. In the example,

```
  A
   ↓
  B  C
   ↓
  D
```

concept D should be learned before concept B is mastered; concepts B and C are prerequisite for a mastery of concept A.

(5) For each concept, plan an appropriate number of ALF "lessons." A lesson will be defined as an audiographic lecture presentation of from 5 to 15 minutes in length. A lesson should be directed to one specific purpose, of which the following are some examples:
(a) The definition and explication of some sub-concept or some set of related definitions.

(b) A discussion of a concept introduced in a previous lesson; this further discussion might be devoted to offering a variety of examples of the concept to reinforce the concept.

(c) A discussion of how a previously introduced concept might be viewed from a quite different perspective. This discussion would presume mastery of the basic notion, and would essentially constitute "enrichment" material.

(6) Draw a precedence graph between lessons, similar to the one which was developed earlier for major concepts. Assign each lesson a unique lesson number.

(7) Now consider possible strategies for learning the material; e.g., strategies with such purposes as:

   (a) providing an overview of the course;
   (b) providing a review of the course;
   (c) providing selections of only certain key topics for learners with special reasons for taking the course;
   (d) providing additional (i.e., redundant) material for slower learners;
   (e) providing enrichment material for gifted students; and so forth.

(8) Begin to document these possible strategies by identifying a sequence of lesson plan numbers associated with each.

At the conclusion of these eight steps, the instructor will be ready to begin the development of detailed material for entry into the system, and will begin to write the lessons, plan the graphics, and record the lessons.
REVIEWS AND PRACTICE SESSIONS

During February and March, a series of visits by Mr. Jensen and/or Mr. Gehl was made to the participating schools, to review developments and difficulties in planning the instructional materials, and to provide some hands-on experience to the participants by means of a portable unit. In addition to these visits by project personnel, several of the teachers in the experiment visited Georgia Tech for similar purposes.

One problem which became evident during the reviews concerned the scheduling of the experiment. The following factors contributed to this problem:

1) Delivery of the equipment necessary for the experiment has been delayed. Even if the now anticipated delivery date is met, the schedule will have been adversely affected by the loss of two months' worth of hands-on experience which the teachers could have had if they had received their own ALF units.

2) Not all of the school systems have been able to find the resources to provide the desired amount of released time to the teachers who are preparing instructional materials for the experiment.

3) Several teachers are involved in graduate programs, and it is known that their commitments to these programs will to some extent conflict with the schedule for the experiment -- a conflict that has been aggravated by the equipment delivery delay.

It would be premature to suggest modifications to the original 12 month experiment schedule, until delivery of the equipment has been made, and the full impact of the delay can be ascertained. However, it does seem clear that some such modification will be inevitable. For the Bremen City System, it is known that participation in the evaluation experiment cannot begin until January, 1973, due to summer school involvement of its staff.
EVALUATION PLAN

In February, project personnel met with Dr. Atwood and several of his associates at the Georgia Education Department to discuss an evaluation strategy. On the basis of that discussion, Dr. P. J. Siegmann of the School of Information and Computer Science prepared the following plan which will be used to guide the evaluation of the experiment:

The proposed evaluation is limited to the following:

a. Effectiveness and ease of utilization of the ALF System by school personnel in preparing audio-visual teaching materials;

b. acceptance of the ALF System in terms of its perceived effectiveness by school personnel;

c. staff evaluation of the presentation characteristics of teacher generated instructional material;

d. student acceptance of audiographic presentation.

Specifically, the evaluation will not consider the efficacy of teacher produced programs in terms of content, due to the lack of proper control groups in the schools. Also the remote access feature of the ALF system will not be tested, even though its capabilities may be demonstrated.

The objective of the evaluation is: a. to determine the effectiveness of the ALF system in a school setting when programmed by school personnel and b. to determine any innovative uses of the system in this setting.

It is anticipated that the evaluation will provide input for the general design of the ALF system and give suggestions for future implementations.

Method. In order to determine the effectiveness and utilization of the system, the following procedures will be used. In each school, selected personnel are responsible for the management of the ALF System. These
personnel will maintain documentation on a: development of lesson plans and course outlines; b. time schedule required to generate such plans; and c. time required to produce each lesson segment. After completion of instructional materials, responsible personnel will be interviewed to determine how the materials were generated from course plans, and any difficulties encountered in production. A second interview with the same personnel will be held at the completion of instruction to determine their acceptance of the system in terms of its perceived effectiveness. This interview will be structured to elicit information on a fixed set of questions to permit comparison of results in different school settings. During this interview the interviewer will also probe for any innovative or unscheduled uses of the system.

Members of the Georgia Tech staff with experience in audio-visual presentation will evaluate each program produced during the project for its presentation characteristics, i.e. coordination of audio-visual content. On the basis of this evaluation, a listing of specific examples will be developed to illustrate effective presentation. This evaluation will permit a comparison of project-produced programs with tested materials in current use at Georgia Tech.

As noted earlier, control groups are not available in the project schools, and as a consequence it is not feasible to evaluate the teaching effectiveness of the programs as far as content is concerned. Student acceptance will be evaluated by means of questionnaire in selected locations. The questionnaires will be constructed on the basis of interviews with students and content of the instructional material. Where possible, data will be analyzed and related to presentation and content features of the instructional material.
On the basis of the above, general conclusions will be drawn on the potential utilization of the ALF system by school personnel.

SECOND QUARTER GOALS

During the second quarter of this project,

a. More detailed guidelines for media development and evaluation will be communicated to and refined with the participants.

b. Partial equipment deliveries will be effected and the participants will become accustomed to the use and requirements of equipment-dependent techniques.

c. A joint meeting of the two southern schools will be held to review and assess local problems and accomplishments. A similar meeting of the three northern systems will be held in Rome, Ga.

d. Program objectives and experimental design objectives will be reviewed and refined with State Department of Education Research Division personnel.

e. Initial recordings and media documentation will be created and assessed.

P. Jensen
PROJECT DIRECTOR
A DEMONSTRATION OF ALF CAPABILITIES FOR SUPPORTING QUALITY EDUCATION IN GEORGIA PUBLIC SCHOOLS

The purpose of this report is to provide a brief synopsis of the more significant developments of Project G36-605 during the period April 1, 1972 through June 30, 1972.

Review Of Second Quarter Goals

The principal goals targeted for achievement during the second quarter of the project were as follows:

a. More detailed guidelines for media development and evaluation would be communicated to and refined with the participants;

b. Partial equipment deliveries would be effected and the participants would become accustomed to the use and requirements of equipment-dependent techniques;

c. Joint meetings would be held between project participants at geographically proximate schools, in order to review and assess local problems and accomplishments;

d. Program objectives and experimental design objectives would be reviewed and refined with State Department of Education Research Division personnel; and

e. Initial recordings and media documentation would be created and assessed.

Guidelines for media development and evaluation were given to project participants as specified in the above listing, and partial equipment deliveries were made; the planned meetings, however, were postponed until
the project's Third quarter, because various equipment delivery delays slowed the pace of the project and obviated the need for review sessions prior to the end of the quarter just passed. Program and experimental design objectives have not been reviewed with the State Department of Education personnel. Initial recordings have been made but not assessed.

Guidelines For Media Development

The following material, through attempting to provide firm direction to the participants in their efforts at media development, was nonetheless intended to allow participants considerable discretion based on their own experience, and to encourage them to use their professional judgments concerning the most effective use of the Audiographic Learning Facility in the specific contexts of the educational environments and requirements associated with their various schools.
TO: Participants in the ALF Experiment

FROM: A. P. Jensen, Project Director

SUBJECT: Transmittal of Guidelines for the Preparation and Recording of Learning Materials for the Audiographic Learning Facility (ALF).

In our previous memorandums of January 20 and February 4, 1972, as well as in more recent meetings with you at your schools and in Atlanta, we discussed questions concerning the general organization of learning materials for the Audiographic Learning Facility. The time has now come to transform the general plans you have made into detailed lessons suitable for entry into the system. For this purpose, we are enclosing a set of Guidelines which we would ask you to follow as you commence the task of recording and documenting your materials.

The Guidelines address six major topics: I. Preparation of ALF Lessons; II. Recording Techniques; III. Documentation of Lessons; IV. Documentation of Strategies; V. Overview of the System; and VI. Description of the Catalog. It is anticipated that some of these instructions will be amplified or modified during the course of the experiment, as we all learn from further experience with the system. The document might be best thought of, therefore, as a working draft.

We appreciate the spirit you have shown in meeting our joint commitment, and we look forward to working with you even closer during the next -- and most important -- phase of the project. Please keep us informed of your progress as you go along.

Yours truly,

[Signature]

A. Jensen
I. PREPARATION OF ALF LESSONS

a) Natural Units. To the extent possible, each ALF lesson should be restricted to a single concept, and should run no longer than 15 minutes. By "single concept" is meant nothing more than that the lesson should form a natural unit. To take an example from a course in grammar: a discussion of what a "noun phrase" is would be such a unit, as would a discussion of what a "verb phrase" is -- whereas the two types of discussions would normally not be included in one and the same lesson. (Of course, a separate lesson could explain how noun and verb phrases combine to form sentences, but basic discussions of different kinds of phrases should be assigned to different short lessons.)

If a single concept requires a relatively long explanation (e.g., one hour of lecture), divide the lecture into a sequence of shorter lessons by identifying and explaining subconcepts. In other words, always break learning materials into natural units of no more than 15 minutes of explanation; it is largely irrelevant whether a particular natural unit is devoted to a single concept, a single subconcept, or a cluster of related subconcepts.

b) Modularity. Plan ALF lessons so that they will be as self-contained (as "modular") as possible. This requirement does not mean that an instructor preparing a lesson cannot presume that a student already knows certain material. It merely means that the instructor should not assume that the student has learned the material from some particular lesson or course.

To illustrate modularity, perhaps it will be useful to choose an example close at hand: these Guidelines and the transmittal letter which accompanied them. Both of those documents presume some familiarity with the ALF system (and neither would make much sense to someone who had never heard of ALF); however, the Guidelines are modular because they do not presume to know how, where, or when
the reader learned of the system. In contrast, the transmittal letter refers to specific memorandums and meetings, and would be inappropriate to send to persons unfamiliar with those memorandums and meetings; as a result, it is less modular.

c) Use of Graphics. Effective use of ALF requires an active graphics presentation, and the lesson should therefore be planned around the graphics. Write the notes or the script for the lesson in the following format:

* Page Change
* Identify the main topic
* Begin graphics and accompanying explanation
* Introduce next item of discussion (e.g., "Now that we have discussed the Legislative and Executive branches of Government, let's next consider the Judiciary.")
* Page Change
* Begin graphics and accompanying explanation. (e.g., "The Judiciary ....")
  etc.

Plan graphics so that the illustrations will be as simple and as large as possible; don't crowd too much visual information on one page. In general, adjust your illustration so that it will be large enough to fill up the whole page -- even if it is only one word (e.g., "Polynomials").

Most important of all, don't leave the page blank for long periods of time. Even the simplest graphics are preferable to an empty screen. Develop dynamical graphic illustrations to the extent that the illustrations support and explain your topic of discussion. Use simple graphic devices: $\exists$ boy meets $\infty$. Avoid creating graphics which become ends-in-themselves.
II. RECORDING TECHNIQUES

Recording skill will come only after a few hours of experience. The following suggestions are meant merely to provide some very general guidance for your consideration as you proceed to develop your own styles:

* Speak in a natural voice, as you would speak to a class.
  To help you retain naturalness, you may find it preferable to speak from notes rather than from a word-for-word script. Practice psycho-cybernetics; picture yourself speaking to your class or a particularly enjoyable and interested student -- and communicate.

* Write or print with smooth strokes, keeping the pen in touch with the paper as much as possible. Avoid jerky motions, and try not to write too fast.

* When you are not writing, slowly move the pen to the lower margin of your pad. Put it down completely or hold it still, so that meaningless motions do not distract the student.

* The tip of the pen on the transmitting unit corresponds to a writing point which is not at the tip of the stylus on the receiving unit. Therefore, to point at something, one should aim the pen about three-fourths of an inch below the object intended. (The best way to learn to do this is to record with the projector on, and to watch the projected graphics as you point. After you develop this facility, record without the receiver, and concentrate on your content.)

* Don't talk during a page change. Follow the format suggested previously: i.e., introduce the next item of discussion, then make a page change, then begin the discussion. (It will be good practice to disconnect the microphone prior to and during the page change to avoid the BONG'ing noise being recorded.)
III. DOCUMENTATION OF LESSONS

After each lesson has been recorded, enter the following information on a Lesson Documentation Form (see example on the following page):

* Classification of Subject. (Final classification of the learning material will be made by the system librarian. However, the teacher is requested to suggest a classification informally, as an aid to the librarian.)

* Topic. Enter brief title of the lesson.

* Level. Characterize the approximate level of difficulty by entering grade level(s) of typical students for whom the lesson was prepared.

* Running Time. Enter running time of lessons (in minutes).

* Description. Describe the courses with terms or phrases which will suggest the content of the lesson.

* Prerequisites. Identify the prerequisites of the lesson -- not by referring to other lessons or courses, but by describing in words what knowledge you assume the student to have.

* Behavioral Objective. Include a statement of the behavioral objective of the lesson to indicate what a student who has taken the lesson should be able to do.

* Lesson Prepared By: Enter your name and identify your school.

* Date. Date of preparation.

* Validation: Name of colleague or student who may have reviewed the lesson with you; comments you deem important; results of any tests you have made. (Validation information should be written on the reverse of the Lesson Documentation Form.)
IV. DOCUMENTATION OF STRATEGIES OR "COURSE" PROFILES

Previous comments have pertained to "LESSONS"; this section will deal with "STRATEGIES" for learning.

A strategy will be defined by recording a specific sequence of lessons which a "tutor" suggests that a learner follow in order to reach some learning goal. The ALF system recognizes the need to allow for "tutoring" by three different kinds of individuals:

* The Course Designer. The individual in this role produces a sequence of lessons for an identified course in the curriculum of one or more schools.

* The Tutor. This individual prescribes a sequence of lessons for particular students whose needs or abilities suggest the desirability of special learning plans.

* The Self-Learner. In the ALF System, the learner is permitted to browse through the learning materials and discover learning strategies of his own.

Documentation of strategies will consist simply of completing a form which requires the identification of: the learning goal; the suggested sequence of lessons to arrive at that lesson goal; and various control information (strategy number; name of strategist; and date). An example of a form can be found on the following page.
### STRATEGY DOCUMENTATION FORM

**GOAL:**

<table>
<thead>
<tr>
<th>STRATEGY SUGGESTED BY:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Course Designer</td>
</tr>
<tr>
<td>Tutor</td>
</tr>
<tr>
<td>Learner</td>
</tr>
</tbody>
</table>

**LESSON SEQUENCE OF STRATEGY FOR THIS GOAL:**

**STRATEGY EXPLAINED:**

**IF SO, GIVE LESSON NO:**
V. OVERVIEW OF THE SYSTEM

Once the implementation of the ALF system has reached a more mature state of development, course designers, tutors, and learners will interact with the system as follows:

1. Each user or group of users will have a catalog of ALF learning materials. This catalog will be updated four times a year, and will provide descriptions of all lessons in the system and outlines of all documented learning strategies. (The format of the catalog will be discussed subsequently.)

2. After reviewing the available offerings listed in the catalog, a course designer who wants to introduce new material into the system will plan, record, and document the lessons and forward master copies of all work to the "central office" (School of Information and Computer Science, Georgia Institute of Technology).

3. At the central office, the material will be classified and lesson numbers will be assigned. The documentation will be used to update the catalog at the time of its next printing.

4. The central office will store the master tapes, and advise the course designers of the control numbers which have been assigned to each lesson.

5. The course designer will then document one or more learning strategies which he believes appropriate to certain identified learning goals. He is not restricted to the use of his own materials, but may exploit linkages to lessons found in other courses. (The partial set of linkages shown in Figure 1 shows that the designer of a course in American History has "borrowed" lessons from courses in Economics, Sociology, World History, and American Literature.)
FIG. 1
Example of linkages identified between lessons prepared for different courses. Additional courses or strategies could be defined to meet other specific learning goals.
6. The strategy documentation will then be forwarded to the central office, for conversion to magnetic tape and subsequent inclusion in the catalog.

7. A tutor or learner wishing to use the system will first consult the existing documented strategies found in Part I of the catalog. If he is unable to find a documented strategy suitable for his particular learning goal, he is permitted to browse through lessons in the system in any order he chooses. He uses Part II of the catalog (lesson documentation) to guide his selections.

8. Tutors and learners who are pleased with the results of their strategies will be permitted to document those strategies for inclusion in subsequent issues of the catalog. Those who fail to receive goal satisfaction will be requested to indicate and document the nature of their goal and the reasons for being unable to achieve it through the resources available.
IV. DESCRIPTION OF THE CATALOG

The user catalog will be printed four times yearly in
the following format:

Part I

Part I will provide a listing of all documented strategies.
The listing will show: learning goal, strategy number, and the
name and position of the strategist. If the strategist has
prepared a special lesson explaining the strategy, this lesson
number will be identified.

The strategies will be listed in an order determined by the
classification of the last lesson in the sequence. In addition,
they will be listed in strict numerical sequence according to
lesson number.

Part II

Part II will provide a listing of all the lessons available
through the system. The main listing will be in an order dependent
upon the classification assigned to the listing.

The printout for each lesson will be comprised of the full
documentation entered for that lesson, including Topic, Level,
Running Time, Description, etc. It will also identify every
strategy in which the lesson has been cited; for example:

Strategies for Background Research: 01121, 04333
Strategies for Continued Study: 21131

Catalog Supplement

As new system features are eventually made available, appropriate
user instructions will be added as a supplement to the catalog. An
example would be a capability for the following kind of search of the
data base of lesson documentation: "Find all lessons of levels 8, 9,
or 10 which contain the terms 'Hoover' AND 'Depression' AND 'Election'."
Impact Of Equipment Delays On Project Schedule

By a memorandum of April 21st, participants were advised that delivery of their full complements of equipment could be made no earlier than May 15th, and were asked to assess what impact, if any, this delay would have on their schedules. Replies to this query were as follows:

**Applying County High School**

With the delay in delivery of machines, we find it will be almost impossible to implement the program in the fall. A revised schedule for winter quarter, which will begin in December, will be far more feasible. Mrs. Lawanna Johnson has not had a release teacher; therefore, she will do her work in the summer. Mrs. Pat Stoner is scheduled for fifteen hours of graduate study in the summer and will not be able to complete her part of the program.

**Bremen High School**

One of my teachers (Mrs. Bradley) could have her material ready by fall. Mrs. Bryant's material will have to be ready at a later date as the equipment could not be used this quarter and she will be away at graduate school this summer.

**Coosa - Valley Vocational Technical School**

This delay will probably affect our schedule regarding full implementation in the fall. The course in business education vocabulary should definitely be ready for implementation in the fall. However, it will be rather difficult to get the other courses recorded and ready for classroom implementation by that time. A revised schedule calling for implementation to begin in January would be satisfactory with us.
Walker County (Fairyland School and Rossville H. S.)

We have checked with Mrs. Moore and Mr. Waite concerning questions stated in your letter of April 21st. They both state that they will be ready to begin program implementation in September. Mrs. Moore prefers to wait until January to turn in completed work.

Waycross High School

Mrs. Paul and I [John Pike] feel that we would prefer a revised schedule calling for classroom implementation in January. I especially feel this way because I will have very little time to work on the tapes this summer as I will be attending summer school. Mrs. Paul will have some time to work on the tapes, but she also prefers to wait until January for implementation.

The letter of April 21st also invited the project participants to request immediate delivery of that portion of the equipment which was already available (i.e., transmitting, receiving, and projection components, without the recorders). The written responses of the Bremen, Coosa Valley, and Walker County schools included such requests, and Waycross High School subsequently acted on the invitation via telephone. Soon thereafter, partial deliveries were made to all of those schools.

Two pre-production ALF Recorder/Player units were received for testing in June. These units demonstrated a design flaw in that they possessed excessive (though tolerable) interference from the power supply in the audio channel. The supplier was notified of this flaw and its correction further delayed receipt of the final production units. At this time, delivery of all of the final units is anticipated by July 17, 1972.
In the meantime, the two preproduction units have been undergoing field tests involving long periods of transportation, handling, etc. These units (while unsatisfactory for final acceptance) have proved to be durable and serviceable. The Coosa Valley and Bremen Schools have had the availability and use of these units during the last two weeks of June. In addition, a recorder/player unit was left on a loan basis with the Fairyland School, as an interim measure.

Equipment delivery delays throughout the entire second quarter diminished considerably the chances for any substantial amount of field evaluation of the system during the fall school session.

Changes in Status of Project Personnel

One of the Bremen H. S. participants, Mrs. Janet Bryant, has taken a maternity leave of absence, and will not return to school in the fall. She has been replaced on the project by Mrs. Carolyn Stewart, who will continue with Mrs. Bryant's plans to develop ALF material suitable for an Algebra I course. Though new to Bremen High School, Mrs. Stewart is an experienced teacher.

Mr. Westcott of Rossville High School had originally planned to work on the project during the summer months; however, unanticipated credentialing requirements have made it necessary for him to devote his time this summer to advanced formal coursework at the University of Georgia; he will not be available for work on the ALF project again until the fall.

Publicity

During the second quarter, ALF presentations and demonstrations were made to the following organizations and persons: the American Chemical Society, at its annual convention in Boston, Mass.; the Kiwanis Club of
Rome, Ga.; Dr. Larry Gess, Georgia Commission on Educational Improvement; Dr. Gene Bottoms, State Department of Education; the Birmingham, Ala., Chapter of the Association for Computing Machinery; the Georgia Tech Student Chapter of that same organization; the participants in the Conference on Computers in Undergraduate Education, which featured a Computer Fair on the Georgia Tech campus; and a visiting group of foreign educators touring various American institutions under the guidance of Dr. William F. Atchison of the University of Maryland.

Work was also done on a paper being readied for submission for publication.

Third Quarter Goals

The following goals are targeted for the third quarter of the project:

a. The recording equipment, which was not available during second quarter, will be delivered to all participating schools;

b. All participants will create at least some recordings prior to the fourth quarter -- the number of recordings depending on their other commitments;

c. Initial recordings and media documentation will be created and assessed;

d. Program objectives and experimental design objectives will be reviewed and refined with the State Department of Education Research personnel;

e. Joint meetings of the participants of the various schools will be held to review and assess local problems and accomplishments, and to plan implementation of the ALF materials in the fall and/or winter school sessions;

f. Those participants who are ready will begin full or partial implementation of the ALF material sometime during the fall school session, in accordance with plans mapped out as a result of (d) and (e) above.

A. P. Jensen
PROJECT DIRECTOR
The purpose of this report is to provide a brief synopsis of the more significant developments of Project G36-605 during the period July 1, 1972 through September 31, 1972.

Review of Third Quarter Goals

The principal goals targeted for achievement during the third quarter have all been accomplished, as evidenced by the enumeration below:

1. **Goal:** "The recording equipment, which was not available during the second quarter, will be delivered to all participating schools."
   **Comment:** One recording unit was delivered to each participating school system during the early part of the third quarter, and by the end of the second month of the quarter all systems had received full complements of equipment.

2. **Goal:** "All participants will create at least some recordings prior to the fourth quarter -- the number of recordings depending on their other commitments."
   **Comment:** Mrs. Jane Bradley of Bremen High School completed a full collection of materials on Bookkeeping I, and Mrs. Pat Garrett of Coosa Valley Vocational-Technical School prepared a similarly comprehensive set of cassettes for a course in Business Vocabulary. The other participants in the program are still short of having completed their recordings, but they have all produced at least some cassettes for use in the early part of the fourth quarter.
3. **Goal:** "Initial recordings and media documentation will be created and assessed." **Comment:** As stated in (2) above, all participants have by now produced initial recordings, and two have completely or substantially completed the recording of their materials. Some of the initial recordings and the documentation of these two participants -- Mrs. Bradley and Mrs. Garrett -- have been reviewed and they give indication of being a real contribution to the experiment. Several schools have expressed an interest in sharing some of this material, and to explore this possibility the full documentation and some of the recordings prepared by Mrs. Bradley have been sent to Waycross High School for possible use there during Fall or Winter Quarter. This and other possibilities for exchange of materials will be further discussed as the project continues.

4. **Goal:** "Program objectives and experimental design objectives will be reviewed and refined with the State Department of Education Research personnel." **Comment:** In a progress review with Dr. Will Atwood at Georgia Department of Education offices, it was agreed that the adjustments in project management necessitated by equipment delivery delays would not be a serious impediment to the success of the project, but would simply mean that primary evaluation would emerge, not from a series of small, formal experiments, but from the professional assessments made by participating educators.

5. **Goal:** "Joint meetings of the participants of the various schools will be held to review and assess local problems and accomplishments, and to plan implementation of the ALF materials in the Fall and/or
Winter quarters." Comment: A joint meeting of participants from Bremen High School, Coosa Valley Vocational-Technical School, Fairyland School, and Rossville High School was held at Rome, Georgia. Media prepared by Mrs. Bradley and Mrs. Garrett were reviewed, and implementation was discussed. Implementation plans concerning the Waycross and Appling County systems were discussed with participants from those systems separately rather than at the general meeting in Rome for participants in the northern part of the state.

6. Goal: "Those participants who are ready will begin full or partial implementation of the ALF material sometime during the Fall school session." Comment: Most schools have by now made some use of the system in classroom-type situations, and are proceeding with the task of conducting the experiment.

Dissemination of Data Collection Form

For documenting their experience with the use of the facility in classroom and other learning situations, all participants were provided with copies of the "ALF Diary Form," a copy which is reproduced on the next page. It was emphasized that the questions contained on the form were not intended as rigid categories, but were meant only to suggest some directions which responses might take concerning various general features of the system.
Lesson Identification: ________________________________

Topic: ____________________________________________

Lesson Prepared By: ________________________________

Presentation Supervised By: __________________________

EXPLANATION, COMMENTS, AND EVALUATION

PURPOSE:

Scheduled Class ☐
Remedial ☐
Enrichment ☐
Other (Parents; Visitors; etc.) ☐

INNOVATIVE USES:

Individualized Instruction ☐
Tape Manipulation—e.g., "Instant Replay" ☐
Tape Stopped for Discussion ☐
Self-Quiz ☐
Used With Other Equip. or Displays ☐
Used by Substitutes, Teacher, etc. ☐
Other ☐

STUDENT RESPONSE

Did students respond favorably? How could you tell?

PERSONAL EVALUATION

Were you satisfied with the presentation? What modification would you make if using it again for this purpose? Can this presentation be used again? For what kinds of groups?

METHOD OF USE

How did you use it in class? Before discussion? After? etc.

(For additional comments, use reverse side.)
Changes in Project Personnel

Mrs. Ragsdale at Bremen High School has been added to the roster of project participants. Mrs. Ragsdale takes the place of Mrs. Stewart, who was unable to remain at the high school because of her husband's transfer to another city.

Mrs. Paul at Waycross High School will begin a maternity leave prior to the conclusion of the project; however, she hopes to complete the collection of cassettes which she has planned on the subject of General Math.

Developments in Related ALF Projects

The School of Information and Computer Science has received a grant of approximately $170,000 from the National Science Foundation to evaluate the use of the ALF system to delivery graduate-level continuing education from a central storehouse of materials at the School to remote terminals located at the State Capitol. The experience gained from the current project will be of great value to this other effort, which in turn will supplement and enhance the conclusions which result from implementation of the system locally in selected Georgia public schools.

Fourth Quarter Goals

The following goals are targeted for the fourth quarter of the project:

1) Completion of a substantial portion of the full set of recorded materials which have been planned by the participants in the project.
2) Completion of full documentation on "ALF Lesson Documentation Forms" for all lessons recorded for use on the system.

3) Completion and compilation of "ALF Diary Forms" used by participants and others to document their experience with the system in "live" or recorded classroom use.

4) Attendance by all project participants at a meeting held at Georgia Tech to report on their experiences with the system and to evaluate the effectiveness of various techniques for media planning, preparation, and use.

5) Preparation and distribution of an evaluation summary and year-end progress report, synthesizing and interpreting the findings of the project participants.

6) Completion of a planning statement to guide further development of the system and to consider possibilities for support of continued research.

A F. Jensen
Project Director
AUDIOGRAPHIC-BASED INSTRUCTIONAL DELIVERY: AN EXPERIMENT IN GEORGIA EDUCATION

A Report on the Findings of a Feasibility Study

To Determine the Capabilities of Audiographic Technology

For Supporting Quality Education in Georgia Schools

Project 36-605

A. P. Jensen, Project Director

Sponsored by

THE OFFICE OF THE GOVERNOR OF THE STATE OF GEORGIA

Jimmy Carter, Governor

Coordinated by

THE GEORGIA STATE DEPARTMENT OF EDUCATION

Jack P. Nix, Superintendent

1973

SCHOOL OF INFORMATION AND COMPUTER SCIENCE
GEORGIA INSTITUTE OF TECHNOLOGY
AUDIOPHONIC-BASED INSTRUCTIONAL DELIVERY:

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SCHOOL OF INFORMATION AND COMPUTER SCIENCE
GEORGIA INSTITUTE OF TECHNOLOGY
PREFACE

This report announces the findings of a unique educational experiment conducted during calendar year 1972 and part of 1973 in the State of Georgia. The experiment was designed by the School of Information and Computer Science of the Georgia Institute of Technology; guided by the Georgia State Department of Education; and made possible by the generous support of Georgia Governor Jimmy Carter. The "laboratories" in which the experiment was conducted were the Georgia Schools themselves, and the experimenters were ten practicing, professional school teachers who used their classrooms to introduce to Georgia education an important new kind of instructional delivery system: the Audiographic Learning Facility (ALF).

Audiographic learning technology, developed at the School of Information and Computer Science of the Georgia Institute of Technology, provides for the storage and replay of blackboard, narrative/line graphics lectures and instructional materials. An extremely important feature of this novel development in educational technology is its economy - a low cost both in equipment and in the preparation and storage of learning materials. In its more advanced form, as implemented in the Audiographic Learning Facility of the School of Information and Computer Science, the system provides for random access retrieval of audiographic lessons via telephone, under the control of instructors or students. Applications of audiographic technology therefore hold the promise of upgrading the quality of instruction of students through presentations of high-quality learning materials, prepared by and recorded by outstanding teachers, in classrooms manned by less experienced or qualified teachers; of
supplementing curricula of inadequately staffed schools; of aiding in teacher-training; of implementing individualized self-instruction of motivated students; and of providing for a more flexible delivery of instruction.

The primary goal of the experiment described in the report has thus been to make an initial assessment of the utility and effectiveness of this new instructional technology in public education. The report shows that the main results of the experiment have indeed been positive, and that the widely acknowledged potential of audiographic technology for delivering cost-effective and learning-effective supplemental instruction fully warrants its further development for use in Georgia schools.

It should perhaps be emphasized that the work reported in this document was not a demonstration, but rather an experiment. In a successful demonstration, there is little room for risk-taking, and no room at all for failure. In experiments, the situation is quite different, for risk is the very essence of good experimentation. And so, risks have been taken and even welcomed, in pursuit of the fundamental goal, which was to learn as much as possible about the uses, and the limitations, of a major development in the technology of educational delivery. The risks which were taken included the assignment of first-production, essentially prototype equipment to locations dispersed over a wide geographic area; the decision to test the equipment simultaneously in a variety of quite diverse educational environments; and the policy of encouraging each of the teachers participating in the experiment to develop and use audiographic learning materials in whatever manner suited his or her own individual teaching style.
The consequence of taking these risks have been various, and have included: some failure; considerable success; and an invaluable increase in experience with and understanding of audiographic learning technology - a technology which offers the prospect of considerably enriching educational opportunities without commensurate increases in educational costs.

But further discussion of these observations must now be deferred for reconsideration at appropriate places in the report itself, in order to get to the main business of this preface, which consists of the task of formally acknowledging some of the many persons who contributed to the achievement which this project represents.

First and foremost, our gratitude goes to Governor Jimmy Carter and Superintendent Jack P. Nix, whose joint commitment to educational innovation provided the financial resources, administrative leadership, and moral support without which the project would not have been possible.

Then, for their welcome and wise advice, special thanks goes to Dr. Will Atwood and Dr. Gene Bottoms of the State Department of Education.

Finally, our deep and sincere appreciation is extended to the following superintendents, principals, administrators, and teachers throughout Georgia, who were unstinting in their efforts to make this project a valuable experience:

Appling County School System: Mr. J. M. Vaughn, Superintendent; Mr. Robert E. Fenn, Principal, Appling County High School; Ms. Lawanna Johnson and Ms. Pat Stoner, Teachers.
Bremen City School System: Mr. Buford Arnold, Superintendent; Mr. John Baker, Principal; Ms. Jane Bradley and Ms. Grace Ragsdale, Teachers.

Coosa Valley Vocational Technical School: Mr. J. D. Powell, Director; Ms. Pat Garrett and Mr. G. H. Wallace, Jr., Teachers.

Walker County School System: Mr. Noel Epperson, Superintendent; Ms. Ellen Marie Moore, Principal, Fairyland School; Mr. Phil Shelton, Teacher, Fairyland School; Mr. Robert Westcott, Teacher, Rossville High School; Ms. Gertrude Embree, Director, Instructional Services.

Waycross City School System: Dr. S. C. Adamson, Superintendent; Mr. Lyndol Cain, Principal, Central Avenue School; Ms. Jill Paul and Mr. John Pike, Teachers, Mr. O. D. Paul and Mr. Charles J. West, Coordinators.

After a year's experience gained from this experiment we can say that the concept of ALF is sound, and its potential firmly established. What now remains is the task of extensive field-testing, modification, and re-testing - a task which is essential for the successful general application of any major system, and which, if performed properly, will ensure that audio- graphic technology is used in a manner consistent with, and supportive of, the very best in Georgia education.

A. P. Jensen,
Project Director
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INTRODUCTION: THE AUDIOGRAPHIC LEARNING FACILITY (ALF)

Audiographic technology facilitates the electronic storage of learning materials in two forms, visual and audio. The visual consists of motion line-graphics (handwriting, drawing, etc.) synchronized with narrative audio presentations. A Victor Electrowriter transmitter is used to generate frequency modulated signals representing handwritten line graphics. These multiplexed FM signals are recorded on one channel of a stereo magnetic tape in synchronization with a second channel of the same stereo magnetic tape.

The mechanism for delivering audiographic materials has two essentially different, but complementary, levels: one utilizing decentralized storage at individual user locations, the other utilizing storage managed at one central location (usually under control of a small computer).

At the first level of use, students receive instruction by means of stereo cassette recordings made and played on portable audiographic units, each of which includes a modified cassette recorder player unit and associated special electronics equipment which generates FM signals to a speaker from one channel and to a Victor Electrowriter receiver on the other channel.

At the other level of use, a computer-controlled center can be called, and Touchtone (copyright Bell Telephone Co.) signals representing data and describing selected lesson segments can be transmitted. The student receives the audiographic media requested via telephone lines. The student is in complete control. He can start, stop, repeat, skip, etc., as he sees fit by transmitting Touchtone data. The computer control center monitors his requests and records his activities for analysis and evaluation of media and
student habits. Since Touchtone signals are FM in nature, they too can be re-
corded by the author of the media to effect computer control and to close a
feedback loop permitting branching strategies and effecting pseudodialog be-
tween instructor and student. (A later version of this system will permit live
recording via phone lines, thus facilitating such interactive dialog.)*

The first level of use is the one which has been explored by the efforts
described in this report, and which is depicted in Figures 1 and 2. The second
level will be explored in state government under funding by the National
Science Foundation.**

Figure 1 shows a teacher recording a lesson for subsequent classroom use.
Shown on her desk is a microphone, for entry of the audio portion of the lesson,
and a standard Electrowriter transmitter, for entry of the graphics portion.
Using the transmitter's writing stylus (similar in appearance to an ordinary
ballpoint pen), the teacher may enter formulas, diagrams, drawings, or any
other "chalkboard-type" materials. When she has finished with the page she
is working on and desires more writing space, the teacher may in effect
"erase the board" by signaling for a page change. The used surface will
then roll out of the transmitter, and new paper will be fed from a roller in
the front.

The wires extending from the microphone and the transmitter lead to a
specially modified recording unit, which makes it possible to capture the
audio portion on one channel of the stereo cassette, and the graphics portion
on the other. The left track contains frequency modulated signals generated

* The level of operation oriented to centralized storage and control is de-
scribed in Vladimir Slamecka and Alton P. Jensen, The Audiographic Learning
Facility: Objectives and Design, Research Report GITIS-70-08, School of
Information and Computer Science, Georgia Institute of Technology, Atlanta,
Ga., 1970.

** NSF Grant No. GZ-2628.
by the position coordinates of the writing stylus of the transmitter. (The main reason for the modification is to provide for the removal of distortions which would otherwise occur in graphics reproduction as the result of normal wow and flutter characteristics of all tape recorders.) The graphics and audio entries are recorded synchronously and completely, including all page change signals. It is thus possible to replay the lesson exactly as it was recorded. The replaying of a lesson during a formal class session is illustrated in Figure 2, which shows, along with the recording unit, a Victor Electrowriter receiver system. This system consists of a unit for accepting the recorded graphics signals and reproducing graphics materials on an acetate surface, and a projector which is used to enlarge those graphics and project them onto a wall or screen. In addition, a speaker attached to the recorder allows simultaneous reproduction of the recorded narrative (audio) portion of the lesson.

For the sake of completeness, a pictorial representation of a computer-based facility (not employed in the present experiment) is shown in Figure 3. Recording procedures for that kind of use are identical to the procedures used in the experiment described in this report, except that the recordings are made on reel-to-reel tapes rather than on self-contained cassettes. Access to individual lesson units on the tape is controlled by a minicomputer, and transmission of the material to the individual or group learning station is accomplished over ordinary telephone lines.

Because of its conceptual and operational simplicity, the system (in either of its forms) has a potential for cost-effectiveness which is extremely
FIG. 1. TEACHER MAKING AN AUDIOGRAPHIC RECORDING

FIG. 2. STUDENTS VIEWING AN AUDIOGRAPHIC PRESENTATION
favorable relative to other kinds of educational technology (especially computer-assisted instruction). The operation of the equipment will eventually be no more complicated than the operation of an ordinary tape recorder, and even now an instructor needs no special training to produce learning materials for the system. Therefore, any teacher who is prepared to deliver an effective chalkboard lecture is prepared in all essential respects to deliver an effective lecture via the Audiographic Learning Facility.

When these characteristics of simplicity, economy and flexibility are supplemented by the system's potential for facilitating truly "conversational" learning* and for delivering low-cost, high-quality continuing education the system is clearly seen for what it is: the crucial first phase of a new breakthrough in individualized instruction for the masses.

---

FIG. 3. SCHEMATIC OF A COMPUTER-CONTROLLED AUDIOGRAPHIC LEARNING FACILITY
HISTORY OF THE PROJECT

Initial Activities

During the first month of the project, all of the participants were invited to the Georgia Tech campus to receive a basic orientation in the capabilities of the ALF system, and to review and discuss the nature of their involvement in the experiment. It was emphasized in this general meeting that it was not the intention of the experiment to impose a single administrative approach on all participating schools. Rather, it was hoped that from the diversity of environments would emerge a welcome diversity of ideas that would provide a valuable resource for guiding the future development of the ALF system.

The general meeting at Georgia Tech was followed by visits to each of the participating schools by staff members from the School of Information and Computer Science. These visits were used to answer unresolved questions, to review administrative arrangements for implementation of the experiment in local settings, and to discuss the subject areas for which participating teachers would prepare instructional materials in audiographic form.

In all cases, teachers were free to select for themselves what kinds of lessons they wanted to adapt for this experiment. In general, they chose to teach subject areas which they had taught before and in which they therefore felt comfortable and self-confident. The principal exception to this approach was found in the response of the teachers at Coosa Valley Vocational Technical School, who chose instead to use audiographic technology to develop a sequence of instructional materials which had never been taught. For their principal
subject areas these teachers chose Vocabulary Development for Business Education and Vocabulary Development for Technical and Vocational Specialization. The intent of the lessons prepared for these sequences was to provide new students with an entry vocabulary that would ease them into the new and unfamiliar business and technical jargons of their chosen specialties.

Subject areas chosen by the other schools participating in the experiment were: Algebra I (Bremen H.S.); Algebra II (Appling County H.S. and Waycross Central Avenue H.S.); Bookkeeping I (Bremen H.S.); Energy for the Gifted in Elementary School (Fairyland School); General Math (Waycross Central Avenue H.S.); Grammar (Appling County H.S.); and Marine Biology for the Gifted in High School (Rossville H.S.).

Each teacher planned eventually to prepare enough audiographic learning material to support approximately sixty classroom hours. Of course, this goal represented considerably less than sixty hours of tape, since the amount of recorded material appropriate to the support of a particular lesson would vary from subject to subject and lesson to lesson, and in some cases would be quite small. In any event, the percentage of each classroom hour devoted to the use of audiographic technology was left to the discretion of the individual teacher - as were all decisions having to do with conducting the class.

Preparation of Instructional Plans

During the first months of the project the equipment purchased for the experiment was not available for delivery to the schools. This unavoidable delay happened because the contract for the twelve-month period could not be signed until the second half of February 1972, and because subsequent unanticipated
difficulties were incurred in the procurement of hardware and supplies on account of state bidding procedures that had to be followed. However, the teachers participating in the experiment were by no means without important work to do during the period of waiting. Thus, in anticipation of delivery of the equipment, the teachers began the task of developing general plans for the lesson sequences which they would subsequently prepare and record. It was suggested that the teachers develop their plans in accordance with the broad guidelines summarized below:

**Guidelines for Organizing Instructional Materials for ALF**

A principal feature of ALF is that it allows goal-directed learning on the part of the student. That is to say, incorporated into the design of the system is the recognition that different learners approach a given body of knowledge from a variety of different perspectives. Learners have different kinds of and levels of previous education, different interests and different needs. To accommodate these differences, the ALF experiment is attempting to explore techniques for developing and formalizing multiple "strategies" from which a learner can choose one which best satisfies his own information needs.

However, the development of formalized learning strategies will necessitate the creation of a highly structured set of learning materials. Therefore, meticulous organization of the course prior to its entry into the system is an essential prerequisite for the success of the project. The following steps, then, are required:

1) Identify the major learning goal appropriate to the course.

For the purposes of this experiment, a "course" will be defined here as a sequence of approximately 60 classroom hours which are devoted to instruction in one "subject" (e.g. Algebra II, Business Math, etc.) that can be taught in a classroom situation during Fall 1972.
2) Develop behavioral objectives for the course, and prepare two tests which would measure a student's mastery both of the material presented in the course and of material identified as knowledge prerequisite to the course.

3) Identify all of the principal concepts which must be mastered to achieve the learning goal.

4) Draw a precedence graph which shows the relationship between all concepts. The following is an example of a small part of such a graph; an arrow indicates an interrelation of two concepts, and the direction of an arrow identifies which of the two concepts must be understood before the other can be grasped. In the example:

```
A
  
B
  |
  C
  
D
```

concept D would have to be learned before concept B is mastered; concepts B and C are prerequisite for a mastery of concept A.

5) For each concept, plan an appropriate number of ALF "lessons." A lesson will be defined as an audiographic lecture presentation of 5 to 15 minutes in length. (It may be longer, however, if necessary). A lesson should be directed to one specific purpose, of which the following are some examples: (a) The definition and explication of some sub-concept or some set of related definitions; (b) A discussion of a concept introduced in a previous lesson; this further discussion might be devoted to offering a variety of examples of the concept to reinforce the concept; (c) A discussion of how a previously introduced concept might be viewed from a quite different perspective; this discussion would presume mastery of the basic notion, and would essentially constitute "enrichment" material.

6) Draw a precedence graph between lessons, similar to the one which was developed earlier for major concepts. Assign each lesson a unique lesson number.
7) Now consider possible strategies for learning the material; e.g., strategies with such purposes as: (a) providing an overview of the course; (b) providing a review of the course; (c) providing selections of only certain key topics for learners with special reasons for taking the course; (d) providing additional (i.e., redundant) material for slow learners; (e) providing enrichment material for gifted students; and so forth.

8) Begin to document these possible strategies by identifying a sequence of lesson plan numbers associated with each.

At the conclusion of these eight steps, the instructor will be ready to begin the development of detailed material for entry into the system, and will begin to write the lessons, plan the graphics, and record the lessons.

It became apparent by the end of the first quarter that, in general, the teachers participating in the experiment did not feel entirely comfortable with the methodology outlined above. They acknowledged the desirability of preparing behavioral objectives for instructional material, but they were less responsive to the suggestion that, since different learners approach a given body of knowledge from a variety of different perspectives, it was appropriate to "explore techniques for developing and formalizing multiple 'strategies' from which a learner can choose one which best satisfies his own information needs". The reason for this uncertain response to an attempt at individualization seems to be rooted in the fact that the experience of classroom teachers is developed in the context of a search for a common denominator among the students. Thus, a good teacher usually adopts a middle-ground approach: trying to go neither too fast for the slower student nor too slow for the more gifted one. The compromise which this instructional tactic represents is an entirely prudent and justifiable one, given the exigencies of classroom
teaching and the desirability of being fair to all students. However, the habit of searching for the common denominator is perhaps not the best preparation for developing and formalizing multiple learning strategies. In future experiments, therefore, this task would probably be best assigned to subject specialists, who would develop lesson specifications to guide teachers in the preparation of instructional material to meet specific needs in a well-planned "lesson base."

Planning of Media

During the second quarter, partial equipment deliveries were made to each of the school systems. Although the recording units were still in the production phase, it was thought desirable to deliver transmitters, receivers and projectors so that the participants could become accustomed, through practice, to the use and requirements of equipment-dependent techniques. It was felt that a familiarity with such techniques would be essential for the participants as they proceeded with the major work of this phase, which was the detailed planning of specific lessons for subsequent recording.

In order to guide the participants in the development of specific lessons, guidelines for media development were prepared and distributed. Though attempting to provide firm direction to the participants in their efforts at media development, these guidelines were nonetheless intended to allow participants considerable discretion based on their own experience, and to encourage them to use their professional judgements concerning the most effective use of the Audiographic Learning Facility in the specific
contexts of the educational environments and requirements associated with their various schools.

The material included some discussion of the kind of documentation that would eventually be necessary to manage a large "lesson base" of materials, which would be developed and used by a number of different teachers for a variety of different purposes. And so the guidelines included some discussion of topics such as lesson modularity, learning strategies, lesson catalogs, and system management and control. However, the essence of the guidelines consisted of information concerning tasks more central to the restricted concern of the present experiment. It included information concerning: use of graphics; recording techniques; and lesson documentation. For the sake of completeness, these guidelines are repeated below:

Excerpt from "Guidelines for Media Development"

1) **Use of Graphics.** Effective use of ALF requires an active graphics presentation, and the lesson should therefore be planned around the graphics. Write the notes or the script for the lesson in the following format.

*Page change
*Identify the main topic
*Begin graphics and accompanying discussion
*Introduce next item of discussion (e.g., "Now that we have discussed the Legislative and Executive branches of government, let's next consider the Judiciary.")
*Page change
*Begin graphics and accompanying explanation (e.g., "The Judiciary....")

etc.
Plan graphics so that the illustrations will be as simple and as large as possible; don't crowd too much visual information on one page. In general, adjust your illustration so that it will be large enough to fill up the whole page - even if it is only one word (e.g., "Polynomials").

Most important of all, don't leave the page blank for long periods of time. Even the simplest graphics are preferable to a blank screen. Develop dynamic graphic illustrations to the extent that the illustrations support and explain your topic of discussion. Use simple graphic devices: \[ \text{ meets } \]

Avoid creating graphics which become ends-in-themselves.

2) Recording Techniques. Recording skill will come only after a few hours of experience. The following suggestions are meant merely to provide some very general guidance for your consideration as you proceed to develop your own styles:

* Speak in a natural voice, as you would speak to a class. To help you retain naturalness, you may find it preferable to speak from notes rather than from a word-for-word script. Practice psycho-cybernetics; picture yourself speaking to your class or a particularly enjoyable and interested student - and communicate.
* Write or print with smooth strokes, keeping the pen in touch with the paper as much as possible. Avoid jerky motions, and try not to write too fast.
* When you are not writing, slowly move the pen to the lower margin of your pad. Put it down completely or hold it still, so that meaningless motions do not distract the student.
* The tip of the stylus on the transmitting unit corresponds to writing point which is not at the tip of the stylus on the receiving unit. Therefore, to point at something, one should aim the pen about three-fourths of an inch below the object intended. (The best way to learn to do this is to record with the projector on, and to watch the projected graphics as you point. After you develop this facility,
record without the receiver, and concentrate on your content.)

*Don't talk during a page change. Follow the format suggested previously: i.e., introduce the next item of discussion, then make a page change, then begin the discussion. (It will be good practice to disconnect the microphone prior to and during your page change to avoid the RONK!ing noise being recorded.)

3) Documentation of Lessons. After each lesson has been recorded, enter the following information on a Lesson Documentation Form.

*Topic. Enter brief title of the lesson.
*Level. Characterize the approximate level of difficulty by entering grade levels of typical students for whom the lesson was prepared.
*Running Time. Enter running time of lesson (in minutes).
*Description. Describe the lesson with terms or phrases which will suggest its content and approach.
*Prerequisites. Identify the prerequisites of the lesson not by referring to other lessons or courses, but by describing in words what knowledge you assume the student to have.
*Behavioral Objective. Include a statement of the objective of the lesson to indicate what a student who has taken the lesson should be able to do.
*Lesson Prepared by. Enter your name and identify your school.
*Date. Date of preparation.
*Validation. Name of colleague or student who may have reviewed the lesson with you; comments you deem important; results of any tests you have made.

Media Preparation and Documentation

One recording unit was delivered to each participating school system during the early part of the third quarter, and by the end of the second
month of the quarter all schools had received full complements of equipment. Participants began the production of cassettes based on the guidelines presented above. In a progress review with Dr. Will Atwood of Georgia Department of Education offices, it was agreed that the adjustments in project management necessitated by equipment delivery delays would not be a serious impediment to the success of the project, but would simply mean that primary evaluation would emerge, not from a series of small, formal experiments but from the professional assessments of participating educators.

For documenting their experience with the use of the facility in classroom and other learning situations, all participants were provided with copies of forms which attempted to elicit, for each use, answers to the following questions:

**Purpose.** What was the presentation? Was it for a scheduled session? A remedial session? An enhancement session? Etc.

**Innovative Uses.** Was there any kind of innovative use associated with the presentation? For example, was it used for individualized instruction? Tape manipulation ("instant replay")? Self-quiz? Was the tape stopped for classroom discussion? Etc.

**Student Response.** Did students respond favorably?

**Personal Evaluation.** Were you satisfied with the presentation? What modifications would you make if using it again for this purpose? Can this presentation be used again? For what kinds of groups?

**Method of Use.** How did you use it in class? Before discussion? After discussion? Etc.
Implementation in the Classroom

During the fourth quarter the materials developed previously were tried out in classroom situations, and documentation forms completed. In addition, teachers experimented with live recording (and live use without recording, via the system's "monitor" feature). Also, other teachers in addition to the formal project participants made use of the equipment. (The results of this use and the comments of students, other faculty, and the teachers themselves -- through diary forms, progress reports, and discussions with Georgia Tech staff - are analyzed in the remainder of this report.)

Use of the equipment continued during an extension of the project into the first half of 1973. In order to gain some further experience with the management of a central audiographic media facility, and to assess the impact which possession of a relatively large number of units might have on a single school, five units were gathered from their previous locations (in the Bremen, Walker County, and Waycross School systems) for reassignment to Coosa Valley Vocational-Technical School and for modification. Two additional units were assigned to the CVVTS.
Objectives of the Evaluation Study

The primary intent of this experimental program has been to make an initial assessment of the utility and effectiveness of audiographic instructional technology, and to plan for a more intensive investigation of its applicability to Georgia's educational needs. To obtain such an assessment, it was appropriate to recruit the diverse talents of a group of educators whose collective experience spans a broad range of subject-area expertise. The diffusion of effort resulting from such a recruitment plan was more than justified by the need to obtain enough experience in each subject area to allow a prudent focusing of subsequent research efforts on the one area which promises the biggest payoff in terms of Georgia's educational priorities.

Thus, the schools chosen for the experiment were selected on the basis of three principal criteria: the desire to participate; a history of innovation in education; and an ability to represent any one important segment of Georgia education. Application of these criteria resulted ultimately in the selection of one elementary school, four high schools, and one post-secondary school. Three of the schools are administered by county school systems; two by city school systems; and one of the schools is an area-wide post-secondary vocational and technical facility. Of the four school systems providing elementary and secondary education, two are in the northern and two in the southern part of the state.
The broad goal of initial technology assessment contained within it four more specific objectives: (1) the development of experience to guide the production of standard techniques and procedures for the preparation, recording and management of learning materials in audiographic form; (2) the introduction of audiographic instruction in selected schools and the preliminary assessment of its potential for improving the quality of instruction and for receiving the acceptance of teachers and students; (3) the evaluation of technological devices under conditions of extended usage; and (4) the assessment of the associated direct and indirect costs and benefits of audiographic instruction and self-instruction.

A later section of this report will discuss the recommendations which have emerged from the findings sought by these four objectives. For the moment, it will be sufficient merely to consider each objective in enough detail to appreciate the implications of the questions to which it seeks answers.

With respect to the first objective, it is necessary to evaluate the trade-off which exists between the articulation of standard techniques and the insistence on the preeminence of the individual teacher. A teacher fills a dual role: part author, part tutor. As a tutor, the teacher makes use of learning materials designed by others; as an author, he in some sense creates his own material, as he would write his own book. Thus, in his authorship role, the teacher will tend to exercise the prerogatives of authorship, and do things the way he wants to (which may in fact be simply the only way he knows). To the extent that, in a given situation, it is desirable to standardize instruction, to that same extent will it be necessary to have subject-
specialists preempt the authorship function somewhat by supplying the teacher
with detailed, content-oriented instructions for the preparation of an
audiographic lesson.

The second objective of the evaluation requires interpretation in the
context of a specific educational environment, and the answers to the ques-
tions it poses may well change from school to school. Like any other tech-
nology or like any other teaching tool, audiographic technology will be re-
latively more or less useful to a teacher depending on his own attitude
toward it. Since audiographic technology is in its infancy, the decision
to pursue extended developmental research within a particular application
area must depend to a large extent on the demonstrated interest of the user
and on his ability to utilize the technology effectively. No innovative
and experimental system is ever received with equal enthusiasm and resource-
fulness by all users. Therefore, the purpose of this study was partially
to acquire sufficient knowledge of the participants in the experiment so
that an effective reallocation of future efforts could be accomplished in
such a way as to consolidate those efforts in the one application area which
shows greatest potential for extended development.

The third objective was to test the equipment itself "under conditions
of extended usage". The nature of "extended usage" has two dimensions:
temporal and spatial. In regard to the first dimension, the objective meant
determining how the equipment functioned week after week and month after
month; in regard to the second dimension, the objective meant determining
how the equipment functioned when installed at a number of widely separated
"field locations" not frequently visited by trained technical personnel.
Each of the two dimensions of the question yielded a somewhat different
answer during the course of the experiment. The equipment has required,
over time, only the most minor and routine of adjustments, and in that sense has therefore performed superbly. However, because of the diffusion of effort at six different locations besides Atlanta, minor technical problems sometimes translated into major frustrations for teachers with no technical knowledge of the system. This state of affairs is certainly not out of the ordinary for the implementation of an innovative technology, but it reinforces the desirability of consolidating research efforts at one location while system refinement continues.

The fourth objective was simply to assess the associated direct and indirect costs and benefits of audiographic instruction and self-instruction. Of course, only tentative cost/benefit relationships can be derived from a study which did not attempt extensive implementation within any given environment; however, certain broad conclusions are quite possible even from an inquiry restricted to small-scale experimentation in diverse settings.

In summary, it may be said that the goal of the study was to explore the potential of audiographic technology from the points of view of two kinds of economy - dollar economy and learning economy. From the former viewpoint it was desirable to gain some experience concerning both hardware costs, maintenance costs, software costs and usage costs, all of which now appear to be quite modest in terms of educational experimentation and in the context of a large-scale implementation at a single location. From the latter viewpoint it was desirable to gain some experience concerning the system's ability to capture the interest of practicing teachers (contrasted with media experts). For the greatest single resource of an educational system is the experience of its teachers, and no system which (in the name
of technological advancement) underutilizes that resource can claim to be economical. Rather, an educational technology must be economical both with financial resources and learning resources. In this experiment it has therefore been important to establish that audiographic technology is emphatically "learning effective," in the sense that professional, experienced teachers are able to accept it as an innovation and agree to offer their own expertise as a valuable "system input."

Constraints on the Study

Some of the practical but less important constraints on the study are obvious from the nature of the project itself: its small size, its intentional diffusion of effort over a wide geographical area, and so forth. All such constraints necessarily limited the scope of the investigation. For example, it would obviously be desirable (though cost-prohibitive) to conduct an in-depth logitudinal study of two large student groups - one of which was educated in a comprehensive program of ALF-based instruction, the other of which served as a control group. However, such an evaluation would require nothing short of a massive implementation of the system throughout some given school, and nothing short of several years of evaluation.

On the other hand, none of the practical constraints were as important as one which was self-imposed for what are essentially conceptual, pedagogic and philosophic reasons. This self-imposed constraint was the decision to deliberately integrate the use of audiographic technology with live classroom teaching. The decision is characterized as a constraint of the study because
it effectively prevented an ultimate determination of whether a student learned "more" from the live classroom discussion or from the lecture presented via an audiographic recording. The reason for such a decision is rooted in the conviction that the best use of the system is as a supplement to personal, live instruction.

Thus, the system has been promoted principally as a vehicle for enriching and extending in-classroom education - not replacing it. Certainly, there are many cases in which there is no practical way of offering live instruction (e.g. to shut-ins, or for remotely located continuing education groups), and in most such cases audiographic technology unquestionably offers an extremely attractive medium of educational transfer. However, where live instruction is available it should most emphatically be used; in such a case, the essential contribution of audiographic technology is to introduce flexibility, variety, individualization, and maximization of teacher resources.

Under this study contraint, the investigation eschews formulation of an hypothesis suggesting that instruction via audiographic technology is more effective than live instruction at its best, and is quite content with the more modest suggestion that audiographic technology offers the educator a useful new medium which he can use to amplify his presence and refine his instruction.
The motivation for the development of the Audiographic Learning Facility has been the desire to use technology to effect an efficient and effective dissemination of instructional materials. Thus, the Audiographic Learning Facility is essentially an educational "delivery system" which provides useful new communication links between teachers and learners. A requirement of a technology for such a delivery system is that it must serve as a relatively unobtrusive and relatively neutral part of the learning process. That is, it must not force a teacher to adopt some arbitrary and unnatural mode of expression, to present all material in a single unchanging format, or to abandon the teaching skills learned patiently after a number of years of experience at a chalkboard in front of live classes. For the essential purpose of an educational delivery system is not to force a change on education, but rather to facilitate education - by respecting the special idiosyncratic qualities of individual experienced teachers.

The Audiographic Learning Facility meets these requirements by making it possible for a teacher to record a lesson in virtually the same manner in which the material would be presented in either a classroom or a tutorial setting. The process of recording a lesson for the Audiographic Learning Facility is in most respects the same as the process of delivering a lecture at the chalkboard or of using a scratchpad to work problems with an individual learner.
For purposes of discussion, an example of a lesson prepared for delivery
via audiographic technology is given below. It is a discussion of a topic
appropriate to a first course in bookkeeping, and is built around a simple
graphic showing the journalizing of business transactions in a cash journal.

However, before reproducing this lesson it may be desirable to summarize
the lesson documentation prepared to accompany it. Accordingly, the lesson
description is as follows: "A step-by-step presentation of recording busi-
ness transactions in a cash journal. Proving equality of debits and credits
in the journal. Proving cash." Prerequisites for the lesson are simply:
"An ability to analyze business transactions." Finally, the behavioral ob-
jectives associated with this lesson are: "1. Students will be able to re-
cord business transactions in a cash journal. 2. Students will be able to
prove the equality of debits and credits in the cash journal. 3. Given
the necessary information, students will be able to prove cash."

The transcription of the lesson, developed from the script prepared
prior to recording, is given below. In this script, cues for entering new
parts of the graphic are given in capital letters and contained within
brackets. The completed graphic for the main part of the presentation is
shown as Figure 4.

***********

/ WRITE "JOURNALIZING BUSINESS TRANSACTIONS"/

All business transactions can be journalized in a two-column
general journal. However, many businesses find it more efficient

# The lesson used for this example was developed from standard textbook
materials by Mrs. Jane Bradley, Bremen High School.
to use a special journal to record cash transactions. A special journal saves space in journalizing and also saves time in posting.

Cash journals may have any number of amount columns. Today we will look at one with five amount columns.

The first column on the left is the Cash Debit column. The next column is the General Debit column. This column is the Date column. The wide column is the Account Title. This narrow column is the Number column. This is the posting reference column. The first column on the right is headed General Credit; the next amount column is Service Sales, Credit; and the last amount column is Cash Credit.

Although the form of the cash journal is different from that of the general journal, the entry for each transaction is still divided into two equal parts - a debit part and a credit part. The analysis of the transaction is still the same. Nothing is different except the mechanics of recording the entry.

Let's record these transactions in the special cash journal.

Transaction 1. September 1. Received cash, $20, from the sale of an old adding machine. Issued Receipt No. 1.

Step 1. Record the date. /WRITE "1972, Sep. 1"/

Step 2. What account is debited? That's right. Cash. Since we have a special Cash Debit column, it is not necessary to write the account title. All we need to do is write the amount in the special column. /WRITE "$20"/

Step 3. What account is credited? Office equipment. Since there is no special column for Office equipment, we must write the title of the account in the Account Title column. /WRITE "Office Equipment"/

Step 4. Describe the source document. The No. column is used to record both receipt numbers and check numbers. This is
FIG. 4. COMPLETED ALF GRAPHIC FOR LESSON ON JOURNALIZING BUSINESS TRANSACTIONS
That is all there is to recording a cash receipt transaction in the cash journal.

Let's record a cash payment transaction.


Enter the date. /WRITE "4"/

What is debited? Ace Equipment Company. Since there is no special column for Ace Equipment Company, we must write it in the Account Title. /WRITE "Ace Equipment Co."/ and we must enter the amount in the General Debit column. /WRITE "$200"/

Cash is credited and since there is a special Cash Credit column, all we need do is enter the amount in that column.

/WRITE "$200"/

The last step is to enter the check number in the No. column /WRITE "Ck 1"/

Transaction 3. September 5. Received cash, $1,000, from John Doe, the Owner, as an additional investment in the business. Issued receipt number 2.

Write the date. /WRITE "5"/

Write the debit part. What account is debited? Cash, because an asset is increased. Write $1,000 in Cash Debit column /WRITE "$1,000"/

What account is credited? John Doe, Capital. Is there a column for this account? No. How do we handle this? That's right. We write John Doe, Capital, in the Account Title column. /WRITE "John Doe, Capital"/ Where do we put the amount? In the General Credit column. /WRITE "$1,000"/ Describe the source document.

/WRITE "R2"/


Write the date. /WRITE "10"/

Cash is debited. Enter $25 in Cash Debit column. Service
Sales is credited. There is a special column for Service Sales so enter $25 in that column.  /WRITE "$25"/

Since both the debit part and the credit part of the entry are in special columns, it is not necessary to write an account title. Place a check mark /MAKE CHECK MARK/ in the Account Title column to indicate that no account title need be written. Describe source document. /WRITE "R3-8"/

Transaction 5....

***************

The remainder of the lesson will not be reproduced in this report, except for the short passage which follows:

Before the amounts are posted from the cash journal, we must prove that debits equal credits. You remember that each journal entry contains a debit amount that is equal to the credit amount. Since this is so, the total of the debit footings should equal the total of the credit footings.

On a piece of scrap paper, prove the equality of the debits and credits. Add the total of the Cash Debit column, $1045, and and total of the General Debit column, $400, together. Did you get $1445? Now add the total of the General Credit column, $25, and the total of the Cash Credit column, $400, together. Did you get $1445? We have proved that debits equal credits in the journal.

If the debits had not equaled the credits, we would know that one or more errors had been made. The error or errors should be located and corrected before proceeding any further.

After proving the equality of the debits and credits in the journal, the next step is to prove cash. Proving cash means determining that the amount of cash on hand agrees with the bookkeeping records.

Follow this procedure in proving cash ..........(etc.)

***************
The Dynamics of Graphic Illustrations

One of the important pedagogic features illustrated by the lesson excerpted above is the capability of audiographic technology for capturing the dynamics of a graphic illustration. In a textbook, the usual method of presentation of a graphic is to show only its finished state; thus, a textbook illustration for the lesson excerpted would probably look exactly like Figure 4, and would therefore fail to convey how the transactions were actually recorded in the journal one step at a time. Even if some attempt were made in the textbook to suggest the dynamics of the journal by showing a series of snapshot reproductions of the journal at various moments in time, the result would still be incomplete unless a separate snapshot were given after each and every step - an impractical suggestion. In addition, the essential lifelessness of such snapshot reproductions cannot help but give them a diminished reality in the mind of the learner.

In contrast, audiographic technology allows the teacher to show a learner exactly how an illustration builds up, using the same teaching methods that would be used at a teacher's chalkboard or on a tutor's scratchpad. Whether it is used for journal entries, sentence transformations, equation solutions, or numerous other kinds of exercises, this dynamic capability can be used to extremely good effect.

The Level of Graphic Detail

At the present state of equipment development, the graphics capability of the system is limited somewhat as to the level of detail which can be presented. The writing area on the Electrowriter receiver is simply not large
enough to allow an extremely detailed or lengthy illustration. Thus, the simplified journal shown as Figure 4 can be taken to give an approximate representation of the limit of detail which can be effectively presented in one graphic illustration (i.e., without a page change which, while providing more writing space, will also remove from sight what is already on the screen).

Virtually all the teachers who have worked with the system have expressed the desirability of having a writing area which allows a somewhat greater level of graphic detail, and this consensus has provided a valuable input to the developmental effort. The eventual solution to this problem will probably lie not in the enlargement of the actual writing surface, but in a system modification which incorporates a receiver capable of receiving and clearly projecting more complicated and more finely detailed illustrations than are now possible.

On the other hand, the participants in the experiment agreed that enhancement of receiver capabilities was, though desirable, not essential to the effective use of the system. The limited size of the graphics surface is a constraint like any other constraint: even with a chalkboard a teacher can wish for more space. The real answer is careful lesson planning; with a well planned lesson a teacher is seldom seriously hampered by insufficient writing space. To the contrary, the division of particularly complicated graphics into logical segments can enhance the clarity (as well as improve the pace) of the presentation.
The second segment of the lesson excerpted above gives some suggestion of the way audiographic technology can be used for self-testing. The method is simplicity itself: it is to ask a question and wait for the answer (while it is perhaps being worked out on scrap paper). In a narrow sense this is no different from a textbook self-test which asks a question in the front of the book and answers it in the back. However, audiographics technology offers the following definite advantages over textbook self-testing: it can literally pause for the student, and it can reward him (or correct him) with a dynamic version of the problem solution presented after his response. (A teacher-prepared solution to the problem is not presented in the extremely simple example included in this excerpt, but that technique has been used successfully in a number of lessons presented via ALF on various subjects.)

At a later stage of development, the central Audiographic Learning Facility at Georgia Tech will be used in conjunction with computer control programs which will monitor student responses to self-tests, evaluate those responses, and suggest remedial, sequential, or enrichment materials for the student based on that evaluation.
THE FUTURE OF ALF IN GEORGIA EDUCATION

The principal indicators of whether a technology-based instructional delivery system is likely to make an important contribution to education are: its economy; its administrative flexibility; its potential for facilitating individualization of instruction; its ability to allow re-use and interchange of learning materials; and its technological compatibility with an extended network of remotely connected learning resource centers. As is indicated by the following discussions of the past year's experiment, audiographic technology continues to appear extremely attractive with respect to each of these characteristics.

Economy

In addition to system hardware costs it is necessary to consider equipment maintenance costs, cost of materials, and software costs (including especially the cost of preparing instructional materials for use on the system).

Currently, the cost of a complete cassette-version portable system is approximately only $4,300, including graphics transmitter, stereo recording unit modified with a specially designed compensator, graphic receiver unit, and projector. (In a remote application a typical learning station would be equipped simply with a data set, a receiver and a projector, and would thus be even less expensive than a self-contained portable unit; total cost of such a learning station would be under $2,000.) Since none of the components of the present system are yet produced in large quantities, it is
projected that future versions of the system will be available at dramatic cost reductions. The projector, for example, now costs approximately $600, which is approximately ten times what it would cost when mass-production techniques are applied in anticipation of full-scale implementation.

Cost of materials consists essentially of minor expenses for ink, paper, acetate, and ordinary stereo cassettes. The cassettes, of course, are reusable -- both in the sense that they may be replayed for any number of learning groups, and in the sense that they can be erased and used for new instructional purposes.

However, the most powerful example of the economy of audiographic learning technology is to be found in software costs. Thus, contrasted with the exorbitant requirements of, for example, either video production or the production of well-designed programmed instruction materials, audiographic technology is virtually cost-free, for the cost of producing a (reusable) ALF lesson is no higher than the cost of carefully preparing an ordinary classroom lecture. No special computer "author" languages need be learned; no elaborate staging techniques need be mastered. All that is required is an instructor's interest and acquired teaching skill.

The one cost item which the past year's experience indicates to be (at present) too high is the cost of system maintenance. However, maintenance costs have been high not because of the equipment itself, but because non-technical instructors do not have the specialized expertise to make the quite minor frequent adjustments normally required for any kind of prototype first production equipment. The result has been an undesirably large number of maintenance trips by Georgia Tech personnel. (Another unfortunate
result of this situation has been that it has sometimes tended to negate the system's simplicity of operation, by needlessly requiring the teacher to be concerned with and frustrated by seemingly mysterious idiosyncrasies of the machine).

There is nothing unusual about the fact that an innovative and newly developed complement of machinery requires frequent minor technical adjustments. Equipment-tuning is a normal part of the "system debugging" process. However, the experience of the past year suggests the strong desirability of consolidating the continued experiment in an environment more amenable to technical supervision by Georgia Tech staff and/or other technically qualified personnel.

Flexibility

When considering the ability of ALF to contribute to administrative flexibility, a distinction needs to be made between conditions of use in an experimental setting and conditions of use in an established operating program. Since the former conditions have existed during the past year, the scope of administrative concern was of course enlarged rather than reduced; that is to say, the administrator of an experiment must pay attention not only to the outcome of the experiment, but to the experiment itself. However, the experience gained during the past year corroborates the view which sees that audiographic technology carries a strong potential for enhancing administrative flexibility. The fact that on various occasions during the experiment ALF lessons were successfully supervised by substitute teachers indicates that audiographic technology holds the promise of having a high impact on school administration, particularly in
regards to class scheduling, to the employment of different levels of teachers for different purposes (lecturing, tutoring, etc.), to the more effective use of substitute teachers, and so on. Further, the system's (still largely untapped) capability for economical use or re-use at any hour of day or night offers an extraordinary opportunity for remarkably extending the utilization of existing educational resources.

Consider a small school system effecting a change to the quarter system. Resources are such that some courses can only be offered once a year, and often a student who gets out-of-step is lost. However, with ALF media, a program could be devised to support such a student.

Individualized Learning

Audiographic technology allows economical individualization of instruction in several different ways. One important system capability is its "instant replay" feature, which allows a portion of a tape to be replayed, if desired, immediately after its first use. This capability is particularly important for slower students, who may need to see a presentation over again in precisely its original form. The facility for instant replay was used extensively by a number of participants in the experiment.

However, perhaps an even more important contribution which audiographic technology makes to individualization of instruction is its ability to allow the teacher to extend his or her own "presence" simultaneously to two or more groups. Thus, for example, an algebra teacher reported: "Due to a wide range of abilities, I have recently let the students groups themselves into two groups so that some can go at a slower pace than others. So the tape was used for only part of the class.... I was free to continue with the
slower group." Another instructor said: "ALF left me free to help other students instead of presenting the material in a standard format," and another summarized the feeling of many with the general comment: "Excellent for individualized instruction." This same conclusion reappeared in the words of yet another teacher as: "The machine is invaluable. It is good for individualized study. A substitute could easily carry on a class."

And so, from the past year's experience it appears that the only limit on the system's ability to provide new dimensions in individualized instruction has been due to the fact that no one school has had more than two ALF units, for with only two units at a location extremely limited student access is inevitable. With a larger number of units at the disposal of a single school, individualization of instruction will increase impressively.

Interchange of Materials

Opportunities for interchange of learning materials between schools and school systems could be explored only tentatively during the past year, mainly as the result of the impact of several largely unanticipated adjustments to the project schedule. However, the eventual prospects for such exchange seem bright indeed. In one instance where some cassettes made at one school were sent to another school in another system, the principal's response was: "Our teacher is delighted with the cassettes you sent us. We would very much like to use the full collection of cassettes for the entire course - and thank you."

Such exchanges will in the future no doubt prove to be extremely beneficial to the cause of education in Georgia, by promoting variety,
cross-fertilization, and superior instruction.

Remote Applications

One feature of audiographic technology which was not evaluated during the past year's experiment was the capability it provides for effecting economical remote transmission over ordinary telephone lines. In future experimentation with the system, however, it will be both appropriate and necessary to attempt an integration of remote use with local use, since one of the distinct advantages of the ALF concept over many other kinds of educational technology is that it can be used to capture the best of both possible worlds: (1) the world of media experts and subject matter authorities, and (2) the world of the individual learners and their classroom teacher. With an extended network of telephone-linked and computer-controlled audiographic learning stations, the system will eventually be able to deliver, from a central location, authoritative instruction prepared by leaders in every subject area. On the other hand, the special importance of the individual classroom teacher is uniquely recognized in the conceptualization of the Audiographic Learning Facility. The individual classroom teacher familiar with the special characteristics of his or her students will always have a position of preeminence regarding utilization of the system. The classroom teacher will always decide how and when to use the system, and will always be able to prepare special materials tailored locally to the needs of the specific local environment.
SUMMARY AND RECOMMENDATIONS

The experiment described in this report has confirmed the proposition that audiographic technology presents a wide range of opportunities for improving the quality and increasing the flexibility and scope of Georgia education, while at the same time holding the costs associated with instructional delivery within acceptable bounds. A school system which accepts the promise offered by audiographic technology will be able to extend its resources, diversify its curricular offerings, and maximize opportunities for individualization of instruction — and will be able to achieve these benefits in the context of special local requirements.

That last consideration is important. Any instructional technology (e.g., video cassettes, film strips, educational television, and so forth) adds to the instructional resources of a school; the uniqueness of audiographic technology is that it allows individual classroom teachers to amplify and extend their own presence. Media can be economically prepared by and for local systems to meet specially perceived local needs.

And so, recognizing the desirability of encouraging local initiative and responsibility, it is believed that the further development of audiographic technology in the service of Georgia education should remain focused on the challenge of enriching and extending educational programs through the use of media prepared not by media experts but by practicing teachers. However, it is believed that the impact of audiographic technology on such programs will be greatest if the programs themselves are comprehensive, and if the nature of use of audiographic technology in these programs is both
intensive and extensive.

Therefore, it is recommended that, as the project now changes from an experimental to a developmental status, effort should focus on just one kind of comprehensive instructional program - namely, a program of vocational and technical education. Specifically, it is recommended that a relatively substantial effort be directed to the implementation of a vocational and technical training program that is managed by the Coosa Valley Vocational-Technical School and that involves the active cooperation of several of the Rome-area vocational and technical programs at the secondary level. In addition, it is recommended that a smaller center of audiographic-supported vocational and technical education be established in the Appling County System. (A tentative budget for such a deployment of resources is outlined in the appendix to this report.)

Thus, with virtually the entire thrust of future development of audiographic technology directed to programs of vocational and technical training, the resourceful administrators in that sector of education would have a new opportunity to once again demonstrate their excellence and their willingness to cooperate in the hard work necessary to make innovation work.
APPENDIX I

PROPOSED CONTINUATION OF THE PROJECT

The foregoing report demonstrates that the audiographic recording technology employed in the Georgia Tech Audiographic Learning Facility has a high potential for enriching public education in Georgia. The findings of the experiment reported show clearly that:

* Teachers in rural, urban, elementary, secondary, post-secondary, technical, and non-technical settings can produce viable, effective, useful media tailored to their environments and supportive of their goals at a cost (in their time) only slightly greater than the normal cost of lesson preparation.

*A substantial percentage of the teachers, once provided with the resources of an ALF recorder/player system, will continue to use the media they have developed.

*Audiographic recordings produced by master teachers can be used beneficially by other teachers in pursuit of course enrichment or increased individualization of instruction for the gifted.

*Audiographic recordings are applicable to a wide variety of courses normally taught in classrooms principally supported by chalk and chalkboard.

Having demonstrated the richness of the potential of audiographic recordings, it is incumbent on the State of Georgia to provide a setting in which the current investment in the audiographic technology can continue to be used to provide educational advantage. It is toward this end that this proposal is addressed.
Summary of Proposal

The Coosa Valley Vocational Technical School has been shown to be a hospitable environment with a high capability for exploiting the audio- graphic technology. For this reason, it is proposed to establish, at the CVVTS, an ALF media development and distribution center. This media center would initially serve vocational high schools and comprehensive high schools in the Rome area by developing and distributing media designed to offset needs in those schools. In addition to serving the Rome area, vocational high schools in Appling County where the technology has already been introduced could also be served.

The media developed at the CVVTS would be designed and developed to meet the needs of the schools served in the areas of CVVTS strengths. In the Rome area, distribution to selected cooperating high schools would be by telephone connection and by mailed cassettes. Appling County would be served both by mailed cassettes and by locally developed media.

(In addition to the work proposed above, continued experimentation in elementary education will proceed at Fairyland School, which has been making imaginative use of audiographic technology to instruct boys and girls in science. Support of the Fairyland program for the coming year will be possible without additional equipment of any sort.)

Method of Approach

Phase 1. (1st quarter fy 1973-1974)

Georgia Tech personnel in cooperation with Coosa Valley Vocational Technical School personnel will assess needs of cooperating schools and systems for audiographic support media. These identified needs will be
reviewed in the light of CVVTS strengths. Through this review, areas of concentration will be identified and dimensionalized.

For each area of concentration, specific objectives will be developed and reviewed with participating schools.

Phase 2. (2nd quarter fy 1973-1974)

Having established the objectives and schedules of needed media for each of the participating schools, a media production schedule will be established and appropriate CVVTS personnel identified and assigned. Release time for such key personnel will be accomplished through part-time employment by CVVTS of teacher aids.

During this interval, telephone connections with participating schools will be established. Orientations and demonstrations will be conducted; and schedules and requirements checked.

Phase 3. (3rd quarter fy 1973-1974)

Media developed during Phase 2 will be delivered against scheduled requirements. Media development will continue concurrently. Evaluation data will be gathered.


Media developed during Phase 3 will be delivered to participating schools. Continuing program evaluation efforts will result in the production of a final project report.
Tentative Budget for fy 1973-1974

**Personal Services**

Technical Personnel  
15,000

**Contract Services**

CVVTS Support  
20,000

**Materials & Supplies**

2,000

**Capital Equipment**

1 Stereo Cassette Duplicator  
500

4 Receiver Stations (4 VERB Receivers + 4 Projectors)  
7,000

Equipment Maintenance  
3,000

**Travel**

1,000

**Overhead @ 20% Personal Services**

3,000

52,100
APPENDIX II

THE DEVELOPMENT OF ASSESSMENT TECHNIQUES FOR
COMPETENCY BASED PREPARATION AND CERTIFICATION IN GEORGIA:
A Proposal to the Georgia State Department of Education*

ABSTRACT

Because CB preparation and certification is based on the operational assumption that it "should be concerned with whether or not the individual can demonstrate performance rather than how competencies are achieved" (4.2.2), it is clear that the success of any program of competency-based preparation and certification is dependent upon the development of sound performance measurement and improvement procedures—procedures which will optimize state, local-system, and community resources for the continued improvement of education personnel (5.2.2.1), which will provide a mechanism for supporting education personnel in their efforts toward continuous improvement activities in areas of identified need (5.2.2.2), and which will provide an objective process for deciding whether or not performance has been demonstrated at the minimum level (5.2.2.3).

The School of Information and Computer Science, Georgia Institute of Technology, proposes a developmental effort to support the CB program's study of techniques for developing such measurement and improvement procedures. The School of Information and Computer Science proposes to use audiographic learning technology as a basic instrument for facilitating a Competency Based Evaluation (CBE) process.

Audiographic learning technology has been tested in a wide variety of educational settings encompassing basic Adult Education, science for gifted elementary school students, secondary education, vocational education, undergraduate, and graduate courses in information and computer science, and graduate programs in continuing education. The central

Reference numbers are from the Third Board Draft, June 21, 1972, "A Plan for Moving to Competency-Based Preparation and Certification in Georgia by 1978," Georgia State Department of Education.
instrument of the technology is the audiographic recording. These recordings impose (by way of standard frequency modulated electric signals) dynamically synchronized speech and line-graphic information on a standard stereo audio cassette. The information stored on the audio cassette comprises the speech and line-graphic information that a teacher would generate in a black-board supported classroom. When audiographic recordings are played, the speech and line graphics generated by the teacher are reproduced; the dynamics of speech inflection, emphasis, rate of line production, etc. are preserved.

Audiographic technology is ideally suited for the improvement and measurement of classroom teachers for the following reasons:

1) Economical, self-contained audiographic learning units can be created and used by any teacher after a few minutes of instruction.

2) A teacher who is able to lecture effectively in a live classroom situation will be able to prepare and deliver effective audiographic learning materials. The technology is able to capture the teacher's actual classroom teaching style.

3) Once recorded, a lesson prepared by a teacher will be available for evaluation and for permanent record. The evaluation can be scheduled at a time and place convenient to the evaluating educators. The objectivity of this type of evaluation is enhanced by the fact that the teacher's identity need not be revealed to the evaluators. (Since only the voice and line graphics are presented, racial and ethnic prejudice can be ameliorated.) The evaluation process might include presentations to selected student groups of prescribed composition—learning gain measured, and aspects of accountability satisfied.

In summary, audiographic technology offers a mechanism which allows a teacher to demonstrate actual classroom teaching competence through the preparation of media which can be economically created and retained for purposes of objective evaluation. Such permanent records provide an audit trail of performance by which progress can be measured, and prescriptions for teacher improvement developed. These assertions are predicated on the
fact that the ability to produce effective audiographic media pursuant to the guidelines included as Appendix III is one useful indicator of teacher competence.

It is also worthy of note that the units of media derived and evaluated as effective through the processes of CBE comprize a self-refining, self-expanding body of learning materials which might well be copied into a Learning Resource Center for use in improving education in Georgia.

The School of Information and Computer Science will be pleased to submit a detailed proposal for the development of a pilot operation to evaluate the managerial, economic, and operational problems of a CBE Center employing audiographic technology. Preliminary discussion of any or all points discussed above will be welcomed.
I. PREPARATION OF ALF LESSONS

a) **Natural Units.** To the extent possible, each ALF lesson should be restricted to a single concept, and should run no longer than 15 minutes. By "single concept" is meant nothing more than that the lesson should form a natural unit. To take an example from a course in grammar: a discussion of what a "noun phrase" is would be such a unit, as would a discussion of what a "verb phrase" is -- whereas the two types of discussions would normally not be included in one and the same lesson. (Of course, a separate lesson could explain how noun and verb phrases combine to form sentences, but basic discussions of different kinds of phrases should be assigned to different short lessons.)

If a single concept requires a relatively long explanation (e.g., one hour of lecture), divide the lecture into a sequence of shorter lessons by identifying and explaining subconcepts. In other words, always break learning materials into natural units of no more than 15 minutes of explanation; it is largely irrelevant whether a particular natural unit is devoted to a single concept, a single subconcept, or a cluster of related subconcepts.

b) **Modularity.** Plan ALF lessons so that they will be as self-contained (as "modular") as possible. This requirement does not mean that an instructor preparing a lesson cannot presume that a student already knows certain material. It merely means that the instructor should not assume that the student has learned the material from some particular lesson or course.

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To illustrate modularity, perhaps it will be useful to choose an example close at hand: these Guidelines and the transmittal letter which accompanied them. Both of those documents presume some familiarity with the ALF system (and neither would make much sense to someone who had never heard of ALF); however, the Guidelines are modular because they do not presume to know how, where, or when the reader learned of the system. In contrast, the transmittal letter refers to specific memorandums and meetings, and would be inappropriate to send to persons unfamiliar with those memorandums and meetings; as a result, it is less modular.

c) Use of Graphics. Effective use of ALF requires an active graphics presentation, and the lesson should therefore be planned around the graphics. Write the notes or the script for the lesson in the following format:

* Page Change
* Identify the main topic
* Begin graphics and accompanying explanation
* Introduce next item of discussion (e.g., "Now that we have discussed the Legislative and Executive branches of Government, let's next consider the Judiciary."
* Page Change
* Begin graphics and accompanying explanation. (e.g., "The Judiciary ...")

etc.

Plan graphics so that the illustrations will be as simple and as large as possible; don't crowd too much visual information on one page. In general, adjust your illustration so that it will be large enough to fill up the whole page -- even if it is only one word (e.g., "Polynomials").

Most important of all, don't leave the page blank for long periods of time. Even the simplest graphics are preferable
to an empty screen. Develop dynamical graphic illustrations 
to the extent that the illustrations support and explain your 
topic of discussion. Use simple graphic devices: ❝ meets ❞ 
. Avoid creating graphics which become ends-in-themselves.
II. RECORDING TECHNIQUES

Recording skill will come only after a few hours of experience. The following suggestions are meant merely to provide some very general guidance for your consideration as you proceed to develop your own styles:

* Speak in a natural voice, as you would speak to a class. To help you retain naturalness, you may find it preferable to speak from notes rather than from a word-for-word script. Practice psycho-cybernetics; picture yourself speaking to your class or a particularly enjoyable and interested student -- and communicate.

* Write or print with smooth strokes, keeping the pen in touch with the paper as much as possible. Avoid jerky motions, and try not to write too fast.

* When you are not writing, slowly move the pen to the lower margin of your pad. Put it down completely or hold it still, so that meaningless motions do not distract the student.

* The tip of the pen on the transmitting unit corresponds to a writing point which is not at the tip of the stylus on the receiving unit. Therefore, to point at something, one should aim the pen about three-fourths of an inch below the object intended. (The best way to learn to do this is to record with the projector on, and to watch the projected graphics as you point. After you develop this facility, record without the receiver, and concentrate on your content.)

* Don't talk during a page change. Follow the format suggested previously: i.e., introduce the next item of discussion, then make a page change, then begin the discussion.
III. DOCUMENTATION OF LESSONS

After each lesson has been recorded, enter the following information on a Lesson Documentation Form (see example on the following page):

* Classification of Subject. (Final classification of the learning material will be made by the system librarian. However, the teacher is requested to suggest a classification informally, as an aid to the librarian.)

* Topic. Enter brief title of the lesson.

* Level. Characterize the approximate level of difficulty by entering grade level(s) of typical students for whom the lesson was prepared.

* Running Time. Enter running time of lessons (in minutes.)

* Description. Describe the courses with terms or phrases which will suggest the content of the lesson.

* Prerequisites. Identify the prerequisites of the lesson -- not by referring to other lessons or courses, but by describing in words what knowledge you assume the student to have.

* Behavioral Objective. Include a statement of the behavioral objective of the lesson to indicate what a student who has taken the lesson should be able to do.

* Lesson Prepared By. Enter your name and identify your school.

* Date. Date of preparation.

* Validation. Name of colleague of student who may have reviewed the lesson with you; comments you deem important; results of any tests you have made. (Validation information should be written on the reverse of the Lesson Documentation Form.)
IV. DOCUMENTATION OF STRATEGIES OR "COURSE" PROFILES

Previous comments have pertained to "LESSONS"; this section will deal with "STRATEGIES" for learning.

A strategy will be defined by recording a specific sequence of lessons which a "tutor" suggests that a learner follow in order to reach some learning goal. The ALF system recognize the need to allow for "tutoring" by three different kinds of individuals:

* **The Course Designer.** The individual in this role produces a sequence of lessons for an identified course in the curriculum of one or more schools.

* **The Tutor.** This individual prescribes a sequence of lessons for particular students whose needs or abilities suggest the desirability of special learning plans.

* **The Self-Learner.** In the ALF System, the learner is permitted to browse through the learning materials and discover learning strategies of how own.

Documentation of strategies will consist simply of completing a form which requires the identification of: the learning goal; the suggested sequence of lessons to arrive at the lesson goal; and various control information (strategy number; name of strategist; and date). An example of a form can be found on the following page.
GOAL: __________________________

OFFICE USE

STRATEGY NO. [ ] [ ] [ ]

STATEGIST [ ] [ ] [ ]

LESSON SEQUENCE OF STRATEGY FOR THIS GOAL: __________________________

STRATEGY SUGGESTED BY: __________________________

[ ] Course Designer
[ ] Tutor
[ ] Learner

DATE: __________________________

STRATEGY EXPLAINED: __________________________

IF SO, GIVE LESSON NO. __________________________
V. OVERVIEW OF THE SYSTEM

Once the implementation of the ALF system has reached a more mature state of development, course designers, tutors, and learners will interact with the system as follows:

1. Each user or group of users will have a catalog of ALF learning materials. This catalog will be updated four times a year, and will provide descriptions of all lessons in the system and outlines of all documented learning strategies. (The format of the catalog will be discussed subsequently.)

2. After reviewing the available offerings listed in the catalog, a course designer who wants to introduce new material into the system will plan, record, and document the lessons and forward master copies of all work to the "central office" (School of Information and Computer Science, Georgia Institute of Technology.)

3. At the central office, the material will be classified and lesson numbers will be assigned. The documentation will be used to update the catalog at the time of its next printing.

4. The central office will store the master tapes, and advise the course designers of the control numbers which have been assigned to each lesson.

5. The course designer will then document one or more learning strategies which he believes appropriate to certain identified learning goals. He is not restricted to the use of his own materials, but may exploit linkages to lessons found in other courses. (The partial set of linkages shown in Figure 1 shows that the designer of a course in American History has "borrowed" lessons from courses in Economics, Sociology, World History, and American Literature.)
FIG. 1

Example of linkages identified between lessons prepared for different courses. Additional courses or strategies could be defined to meet other specific learning goals.
6. The strategy documentation will then be forwarded to the central office, for conversion to magnetic tape and subsequent inclusion in the catalog.

7. A tutor or learner wishing to use the system will first consult the existing documented strategies found in Part I of the catalog. If he is unable to find a documented strategy suitable for his particular learning goal, he is permitted to browse through lessons in the system in any order he chooses. He uses Part II of the catalog (lesson documentation) to guide his selections.

8. Tutors and learners who are pleased with the results of their strategies will be permitted to document those strategies for inclusion in subsequent issues of the catalog. Those who fail to receive goal satisfaction will be requested to indicate and document the nature of their goal and the reasons for being unable to achieve it through the resources available.
IV. DESCRIPTION OF THE CATALOG

The user catalog will be printed four times yearly in the following format:

PART I

Part I will provide a listing of all documented strategies. The listing will show: learning goal, strategy number, and the name and position of the strategist. If the strategist has prepared a special lesson explaining the strategy, this lesson number will be identified.

The strategies will be listed in an order determined by the classification of the last lesson in the sequence. In addition, they will be listed in strict numerical sequence according to lesson number.

PART II

Part II will provide a listing of all the lessons available through the system. The main listing will be in an order dependent upon the classification assigned to the listing.

The printout for each lesson will be comprised of the full documentation entered for that lesson, including Topic, Level, Running Time, Description, etc. It will also identify every strategy in which the lesson has been cited; for example:

Strategies for Background Research: 01121, 04333
Strategies for Continued Study: 21131

CATALOG SUPPLEMENT

As new system features are eventually made available, appropriate user instructions will be added as a supplement to the catalog. An example would be a capability for the following kind of search of the data base of lesson documentation: "Find all lessons of levels 8, 9, or 10 which contain the terms 'Hoover' AND 'Depression' AND 'Election'."