PROJECT INITIATION

Date: 2/1/72

Project Title: A Program of Economic Development and Technical Assistance for Columbia County

Project No.: A-1397

Project Director: L. Thomas Murphy, Jr.

Sponsor: Board of Commissioners, Columbia County

Effective: January 23, 1972

Estimated to run until: January 23, 1973

Type Agreement: Industrial Development Research Project

Amount: $2,800

Reports: Final, upon completion.

Contact Person: Mr. M. T. Gray or Mr. R. W. Pollard
Office of the Board of Commissioners
Columbia County
Appling, Georgia 30802

Assigned to: Industrial Development Division

COPIES TO:

□ Project Director
□ Director
□ Associate Director
□ Assistant Director(s)
□ Division Chiefs
□ Branch Head
□ General Office Services
□ Engineering Design Services

□ Photographic Laboratory
□ Research Security Officer
□ Accounting
□ Purchasing
□ Report Section
□ Library
□ Rich Electronic Computer Center
GEORGIA INSTITUTE OF TECHNOLOGY
ENGINEERING EXPERIMENT STATION

PROJECT TERMINATION

Date: June 18, 1975

Project Title: A Program of Economic Development and Technical Assistance for Columbia County, Georgia
Project No.: A-1397-002
Project Director: Mr. R. L. Hughley
Sponsor: County of Columbia; Appling, Ga. 30802
Effective Termination Date: January 22, 1975
Clearance of Accounting Charges: N/A - all have cleared and have been paid
Grant/Contract Closeout Actions Remaining: None

Assigned to: Industrial Development Division

COPIES TO:
Project Director
Director, EES
Director, ORA/GTRI
Assistant Director
Division Chief - EES Accounting
Patent Coordinator

EES Supply Services
Photographic Laboratory
Security—Reports—Property Office
General Office Services
Library, Technical Reports Section
Office of Computing Services
Project File
Other

Form EES 402 (R3-75)
GEORGIA INSTITUTE OF TECHNOLOGY
ENGINEERING EXPERIMENT STATION

PROJECT INITIATION

Date: June 15, 1973

A Program of Economic Development & Technical Assistance for the Columbia County Development Authority

Project No.: A-1397-003

Project Director: Dr. K. L. Slagay

Sponsor: Columbia County Development Authority; Martinez, Ca. 94553

Agreement Period: From 1/23/75 Until 1/22/75

Type Agreement: Standard Industrial Development Contract, dated 1/21/75

Amount: $3,673.00

Reports Required: Correlation report upon project termination

Sponsor Contact Person:

Mr. Willie D. Platt, Jr. - Chairman
Mr. Pat Hardway - Secretary
Columbia County Development Authority
Route 5, Box 101
Martinez, Ca. 94553

Assigned to: Industrial Development Division

COPIES TO:
Project Director
Director, EES
Director, ORA/GTRI
Assistant Director
Division Chief
EES Accounting
Patent Coordinator

EES Supply Services
Photographic Laboratory
Security—Reports—Property Office
General Office Services
Library, Technical Reports Section
Office of Computing Services
Project File
Other

RA-3 (3-75)
GEORGIA INSTITUTE OF TECHNOLOGY
OFFICE OF CONTRACT ADMINISTRATION

SPONSORED PROJECT TERMINATION

Date: June 28, 1976

Project Title: A Program of Economic Development & Technical Assistance for the Columbia County Development Authority

Project No: A-1397-003

Project Director: Ms. Kay Powell

Sponsor: Columbia County Development Authority; Martinez, Ga. 30907

Effective Termination Date: January 22, 1976 (Contract Expiration)

Clearance of Accounting Charges: January 31, 1976

Grant/Contract Closeout Actions Remaining:

- Final Invoice and Closing Documents
- Final Fiscal Report
- Final Report of Inventions
- Govt. Property Inventory & Related Certificate
- Classified Material Certificate
- Other

Assigned to: Economic Development Laboratory (School/Laboratory)

COPIES TO:

Project Director
Division Chief (EES)
School/Laboratory Director
Dean/Department—EES
Accounting Office
Procurement Office
Security Coordinator (OCA)
Reports Coordinator (OCA)

Library, Technical Reports Section
Office of Computing Services
Director, Physical Plant
EES Information Office
Project File (OCA)
Project Code (GTRI)

CA-4 (3/76)
Mr. Robert W. Pollard, Chairman  
The Development Authority of Columbia County  
c/o Pollard Lumber Company  
Appling, Georgia 30802

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-000  
Percent of time: 12%  
E-400-737  
3%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from January 23 to February 22:

1. Investigated known and potential sites in Harlem and Grovetown with Mr. Gray.

2. Provided various data and maps to Department of Industry and Trade for prospect A-213. Met engineering consultants to prospect A-213 in Dublin, brought them to Augusta, assisted Mr. Van Keuren in discussing Harlem and Columbia County with them at dinner. Visited Harlem next day and assisted Mr. Gray and Mr. Van Keuren in showing sites and discussing needs of company. Followed up trip with phone calls to engineer and provided him with data he requested.

3. Met with Harlem's City Council to explain the advantages and disadvantages of this prospect. Explained the need to revise the water expansion to add a 12-inch water main to the site and to move the proposed tank to the hill at the site. Met with the engineer who designed the expansion and explained the need for the changes. He requested I visit the proper authorities in Atlanta with him to accelerate the project.

4. Met with Harlem City Clerk to collect data for "Condensed Facts" sheet.

5. Attended Georgia Industrial Developers Association meeting in Atlanta and called on statewide developers.

LTM/Jh

Cordially,

L. Thomas Murphy, Director  
Augusta Area Branch
Industrial Development Division

Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Georgia 30802

April 19, 1972

Project Title: Technical Assistance to Columbia County
Project Number: A-1397  Percent of time: 10%
                   E-400-737  3%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from
February 23 to March 22:

1. Met with the Authority on February 28 to discuss prospect A-213.
2. Prepared, printed and distributed "Condensed Facts About Harlem
   (Columbia County)" to statewide developers.
3. Visited officials of prospect A-213 (Lithonia Lighting). Accompanied
   prospect to Harlem, met with local officials, toured sites. Visited plants in
   the area with Personnel Manager. Provided additional information at various
   times when requested by prospect.
4. Submitted information on Harlem and Evans to prospect A-214. He
   visited Evans with Mr. Gray and Augusta Committee of 100, but refused to
   look at Harlem because water and sewer are not immediately available. He
   wanted 1,500 gal/min. for four hours at 30 p.s.i. of residual pressure. This
   means a 360,000-gallon tank and at least a 10-inch water main. The company
   (Fleetwood Enterprises) has announced they will locate in Waynesboro's new
   industrial park.
5. I spoke to the Harlem Rotary Club on March 21.

 Cordially,

cc: Mr. Willie D. Platt, Jr.
    Mr. W. Perry Dozier
    Mr. Henry R. Bass
    Mr. Marion T. Britt
    Mr. M. T. (Buddy) Gray
    Mr. Francis W. Tracey
    Mr. James G. Blanchard
    Mr. David C. Morgan, Ga. Tech IDD (3)

LTM/jh

L. Thomas Murphy, Jr.
Director
Augusta Area Branch
May 18, 1972

Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Georgia 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-000 Percent of time: 8%
E-400-737 2%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from
March 23 to April 22:

1. Attended groundbreaking ceremonies at site of Hallmark Homes near
Evans.

2. Attended Authority meeting in Augusta. Without a quorum present,
we informally discussed the shortage of industrial sites with industry-sized
utility lines in the county. I suggested a visit to Waynesboro's new industrial
park to see what other cities in the area have to offer a prospect.

3. Made arrangements for Buddy Gray to serve as a host during the Red
Carpet Tour.

4. Wrote letter to Lithonia Lighting at the request of Mr. Gray. Pro-
vided new information on the I.B.E.W. in Augusta. Received phone call from
company official advising that they will locate the plant in Cochran, primarily
because of lower operating costs.

5. Met with statewide developers attending the Red Carpet Tour at
the Master's Tournament.

Cordially,

LTM/jh

cc: Mr. Willie D. Platt, Jr.
    Mr. W. Perry Dozier
    Mr. Henry R. Bass
    Mr. Marion T. Britt
    Mr. M. T. (Buddy) Gray
    Mr. Francis W. Tracey
    Mr. James G. Blanchard
    Mr. David C. Morgan, Ga. Tech IDD, (3)

L. Thomas Murphy, Jr.
Director
Augusta Area Branch
Dear Mr. Pollard:

I am pleased to report the following activities for the period from April 23 to May 22:

1. Arranged for Authority and County officials to visit Waynesboro and tour the new industrial park. Met with group in Waynesboro and pointed out the advantages of having a fully-developed industrial park in several areas of Columbia County.

2. Met with LeGrand VanKeuren in Harlem to try to arrange a meeting of the Harlem group.

3. Showed Martinez-Evans sites to Dick Poythress, Department of Industry and Trade, and to Chuck Tomchey, Augusta Committee of 100 Manager.

4. Met with statewide developers in Millen at Georgia Tech meeting and again in Atlanta at G.I.D.A. meeting.

Cordially,

LTM/jh

cc: Mr. Willie D. Platt
    Mr. Perry Dozier
    Mr. Henry R. Bass
    Mr. Marion T. Britt
    Mr. M. T. (Buddy) Gray
    Mr. Francis W. Tracey
    Mr. James C. Blanchard
    Mr. David C. Morgan, Ga. Tech IDD (3)
Industrial Development Division

Augusta Area Branch
127 Seventh Street
Post Office Box 918
Augusta, Georgia 30903
704-9801 Area Code 404

August 14, 1972

Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397
Percent of time: 6%
E-400-737
2%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from May 23 to June 22:

1. Met with the Authority and discussed Waynesboro trip and need for developed sites at reasonable cost in Columbia County.

2. Pointed out the need for a 40,000 sq. ft. speculative building in Columbia County. It could be a profit making venture for a group of businessmen, or could be done as a community effort by a non-profit industrial development corporation.

3. Provided orientation on Columbia County industrial potential to Mr. Chuck Tomchey, new Manager of Augusta's Committee of 100.

4. Met with statewide developers in Atlanta and attended meeting of Georgia Industrial Developers Association.

Cordially,

L. Thomas Murphy Jr.
Director
Augusta Area Area Branch

cc: Mr. Willie D. Platt, Jr.
Mr. W. Perry Dozier
Mr. Henry R. Bass
Mr. Marion Britt
Mr. M. T. (Buddy) Gray
Mr. Francis W. Tracey
Mr. James G. Blanchard
Mr. Ben E. James, Ga. Tech IDD (3)
Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397
E-402-737
Percent of time: 6.0%
1.5%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from June 23 to July 22:

1. Sent out news release regarding site study for Columbia County to newspapers in Columbia & McDuffie Counties and in Augusta and Atlanta. Did not see the story in print.

2. Got Wayne Hodges (Atlanta staff) started collecting data for a detailed "Economic Profile" on Columbia County. Advised him where to obtain data and furnished some information from our files.

3. Made site recommendations to Chuck Tomchey, Augusta Chamber's Committee of 100, for Evans site for metalworking prospect (A-308) and provided data.


5. Prepared and mailed list of local industrial development contacts in the C.S.R.A. to 42 statewide developers and to the persons listed as local contacts.

6. I took 2 days vacation during the period.

7. Attended meeting in Atlanta on July 10 of Georgia Industrial Developers Association and met with representatives of Department of Industry and Trade, Georgia Power Company, C & S Bank, Georgia Chamber of Commerce.

LTM/jh

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Branch

cc: Mr. Willie D. Platt
Mr. W. Perry Dozier
Mr. Henry R. Bass
Mr. Marion Britt
Mr. M. T. (Buddy) Gray
Mr. Francis W. Tracey
Mr. James G. Blanchard
Mr. Ben James, Ga. Tech IDD (3)
Mr. Robert W. Pollard, Chairman  
The Development Authority of Columbia County  
c/o Pollard Lumber Company  
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397  
Percent of time: 4%  
E-402-737  
1%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from July 23 to August 22:

1. Met in Harlem with Harlem Industrial Development Committee on July 26 and discussed problem areas:
   a. Lack of sites with utilities.
   b. Need for community-owned industrial park.
   c. Large number of prospects looking for available buildings.

2. Met with Mr. Gray looking for 10-acre site to locate a "shell" building. I have been advised that an individual will put up a building in Columbia County when I can recommend a suitable 10-acre site.

3. I was on vacation for 8 days during the period.

4. Collected data and began revision of "Condensed Facts" sheet.

Cordially,

L. Thomas Murphy  
Director  
Augusta Area Branch

cc: Mr. Willie D. Platt, Jr.  
Mr. W. Perry Dozier  
Mr. Henry R. Bass  
Mr. Marion Britt  
Mr. M. T. (Buddy) Gray  
Mr. Francis W. Tracey  
Mr. James G. Blanchard  
Mr. Ben E. James, Ga. Tech IDD (3)
Mr. Robert W. Pollard, Chairman  
The Development Authority of Columbia County  
c/o Pollard Lumber Company  
Appling, Ga. 30802  

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397  
Percent of time: 8%  
E-402-737  
2%  

Dear Mr. Pollard:  

I am pleased to report the following activities for the period from August 23 to Sept. 22:  

1. Toured Martinez-Evans on familiarization trip to show towns in area to statewide developers: Bob Wood, C & S Bank Industrial Development Dept.  

2. Met with Authority in Augusta on August 28.  

3. Met with Harlem Industrial Development Committee on August 28 to discuss needs for sites with industrial sized water and sewer mains. Urged formation of a local corporation to buy land and develop into industrial park.  

4. Toured property owned by Don Cheeks near I-20 and obtained plat.  

5. Submitted Cheeks property to prospect A-218 by mail.  

6. Wrote letter to Judge Pollard supporting Kiokee Creek Watershed Project.  

Cordially,  

L. Thomas Murphy, Jr.  
Director  
Augusta Area Branch  

LTM/jh  

cc:  
Mr. Willie D. Platt  
Mr. W. Perry Dozier  
Mr. Henry R. Bass  
Mr. Marion Britt  
Mr. M. T. (Buddy) Gray  
Mr. Francis W. Tracey  
Mr. James G. Blanchard  
Mr. Ben E. James, Ga. Tech IDD (3)
Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397 Percent of time: 7%
E-402-737 3%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from September 23 to October 22:

1. Met with Mr. Don Cheeks to determine help needed in start-up of new Sudan Industries plant in Martinez. Reviewed plat of property owned by Cheeks. Discussed utilizing land owned by Cheeks for an industrial park.

2. Discussed Cheeks new plant with Mr. Jim Blanchard, who advised that the County Commissioners had never run a water or sewer line to a new industry. I plan to meet again with Mr. Blanchard on this to advise on a future policy.

3. Met with Harlem officials to evaluate a site for an industrial park. Obtained plats of property for group and walked property with them.

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Branch
December 8, 1972

Mr. Robert W. Pollard, Chairman  
The Development Authority of Columbia County  
c/o Pollard Lumber Company  
Appling, Georgia 30802

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397 Percent of time: 6%  
E-402-737 3%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from October 23 to November 22:

1. Showed possible industrial sites in Martinez-Evans and Harlem to Bill Millett of CSRA Planning & Development Commission for evaluation of possible federal grants to develop into industrial parks.

2. Met with statewide developers in Atlanta and at annual meeting of Georgia Industrial Developers Association at Jekyll Island.

3. Met with Authority on October 30.

4. Discussed I-20 industrial park methods of development with Don Cheeks, owner of 35-acres on water and sewer lines. He is interested in working with the Authority. Asked him to meet with Authority at November meeting.

5. I was away from the office for five days recovering from surgery.

Cordially,

L. Thomas Murphy, Jr.  
Director  
Augusta Area Branch

cc: Mr. Willie D. Platt  
Mr. W. Perry Dozier  
Mr. Henry R. Bass  
Mr. Merion Britt  
Mr. M. T. (Buddy) Gray  
Mr. Francis W. Tracey  
Mr. James G. Blanchard  
Mr. Ben E. James, Ga. Tech IDD (3)
Mr. Robert W. Pollard, Chairman  
The Development Authority of Columbia County  
c/o Pollard Lumber Company  
Appling, Georgia 30802

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397  
Percent of time: 9%  
E-402-737  
3%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from November 23 to December 22:

1. Attended GIDA meeting in Atlanta and called on developers.

2. Met with Authority on November 27. Invited Don Cheeks, owner of 35-acre site on I-20 to attend. We discussed the Authority buying the site and developing it. Mr. Cheeks would accept payment as the Authority sold it.

3. Advised Mr. Cheeks in his negotiating to sell 10 acres to a prospect.

4. Reviewed other sites with Mr. Gray.

5. Met in Martinez for review of EDA site development program with Buddy Gray, Don Cheeks and Bill Millett, CSRA Planning & Development Comm.

Cordially,

L. Thomas Murphy, Jr.  
Director  
Augusta Area Branch

cc: Mr. Willie D. Platt, Jr., Vice Chairman  
Mr. W. Perry Dozier, Sec.-Treas.  
Mr. Henry R. Bass  
Mr. Marion Britt  
Mr. M. T. (Buddy) Gray  
Mr. Francis W. Tracey  
Mr. James G. Blanchard, Commissioner  
Mr. Ben E. James, Ga. Tech IDD (3)
February 12, 1973

Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397 Percent of time: 2%
E-402-737 2%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from December 23 to January 22:

1. Met in Harlem with James Lewis to evaluate property for possible industrial use. Prepared site layout for proposed industrial building. Discussed Harlem with builder to determine interest in building a "speculative" industrial building.

2. Worked on site for prospect A-337 (textile) for Martinez.

3. Met with Don Cheeks of Sudan Industries to discuss help the Authority could provide through Georgia Tech office.

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Branch

cc: Mr. Willie D. Platt
    Mr. W. Perry Dozier
    Mr. Henry R. Bass
    Mr. Marion Britt
    Mr. M. T. (Buddy) Gray
    Mr. Francis W. Tracey
    Mr. James G. Blenchard, Commissioner
    Mr. Ben E. James, Ga. Tech IDD (3)
Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001 Percent of time: 7%
E-402-737 2%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from January 23 to February 22:

1. Tour sites in Martinez and Harlem with Henry Sawyer, of Crow-Carter Co., who was looking for a suitable site to construct a speculative manufacturing building to lease.

2. Met with Mr. Cheeks of new Sudan Industries, Inc. to get data to prepare news release and plant dedication event.

3. Talked with Bob McCready of Manor Building Supplies on new Martinez location. We will assist in news release and announcement.

4. Worked with Mike Lott, Department of Community Development and with Chuck Tomchey on an electronics prospect (A-332) looking for a site in a small town near a city. Met with Harlem leaders on project. Met in Atlanta to put together data folder to be sent to prospect.

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Branch

cc: Mr. Willie D. Platt, Jr., Vice Chairman
Mr. Perry Dozier, Sec.-Treas.
Mr. Henry R. Bass
Mr. M. T. (Buddy) Gray
Mr. Francis W. Tracey
Mr. James G. Blanchard, Commissioner
Mr. Ben E. James, Ga. Tech IDD (3)
Mr. Robert W. Pollard, Chairman  
The Development Authority of Columbia County  
c/o Pollard Lumber Company  
Appling, Ga. 30602

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-001 Percent of time: 6%  
E-402-737 1%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from February 23 to March 22:

1. Met with Manner Building Supply official to obtain information and wrote news release rough draft on new Martinez plant.

2. Met with Authority on February 26.

3. Attended GIDA meeting in Atlanta and called on new members of staff of Department of Community Development (formerly Industry and Trade).

4. Visited Martinez and Harlem with prospect A-331 (electronic) on March 2. Followed up by sending him site sketches.

5. Met with Buddy Gray on March 8 to review possible sites for prospect A-341.

6. Visited Martinez on March 10 with Bob Campbell (A-341) and Mike Lott to examine sites.

cc: Mr. Willie D. Platt, Jr.  
Mr. W. Perry Dozier  
Mr. Henry R. Bass  
Mr. M. T. (Buddy) Gray  
Mr. Francis W. Tracey  
Mr. James G. Blanchard  
Mr. Ben E. James, Ga. Tech IDD (3)

Cordially,

L. Thomas Murphy, Jr.  
Director  
Augusta Area Branch
April 25, 1973

Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001 Percent of time: 4%
E-402-737 1%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from March 23 to April 22:

1. Met with Chuck Tomchey and Buddy Gray on sites.
2. Prepared news release, made arrangements and assisted with news conference announcing Sudan Industries along with Authority members on March 28.
3. Met with statewide developers in Atlanta on April 9.
4. Met with prospect A-337 in Martinez along with Jim Blanchard to discuss possible water service to proposed plant. Suggested plan for large minimum water and sewer bill until project is paid off.
5. Met with Larry Lamb on Columbia County water system.
6. With Buddy Gray, reviewed possible sites for prospect A-218 and presented last ditch effort to get company to locate in Columbia County instead of Aiken, S. C. Company has since announced they will build plant in Aiken (Emerson Electric Company's Therm-O-Disc, Inc.).

Cordially,

cc: Mr. Willie D. Platt, Jr.
Mr. W. Perry Dozier
Mr. Henry R. Bass
Mr. M. T. (Buddy) Gray
Mr. Francis W. Tracey
Mr. James G. Blanchard
Mr. Ben E. James, Ga. Tech IDD (3)

L. Thomas Murphy, Jr.
Director
Augusta Area Branch
June 7, 1973

Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001 Percent of time: 8%
E-402-737 2%

Dear Mr. Pollard:

I am pleased to report the following activities for the period from April 23 to May 22:

1. Recommended 1-20 sites in Columbia County to prospect A-364 (liquified gases) and submitted data to him.

2. Met with Mr. McCreary of Maker Builder's Supply and furnished him rough draft of news release. He was to work on it and call me.

3. Met on May 3 with Harlem Development Committee, consultant from Fantus Company (prospect A-359) and Chuck Tomchey to show the Harlem site and community facilities.

4. Showed the Harlem site on May 10 to prospect A-316 (textile) along with Chuck Tomchey and Britt Waters, Georgia Power Company. Met briefly with local officials to discuss utilities.

5. Met with Allen Strickland of Sherman & Hemstreet, manager of new corporation which is to develop 900 acres, including the Paysinger site, to learn of their plans.

6. Met with statewide developers at Elijah Clark State Park on May 15.

7. Learned that prospect A-337 (textile) let the option expire on 15 acres in Martinez.

Cordially,

cc: Mr. Willie D. Platt, Jr.
Mr. W. Perry Dozier
Mr. Henry R. Bass
Mr. M. T. (Buddy) Gray
Mr. Francis W. Tracey
Mr. James G. Blanchard
Mr. Ben E. James, Jr., Ga. Tech IDD (3)

L. Thomas Murphy, Jr.
Director
Augusta Area Branch
Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001 Percent of time: 5
E-402-737 1

Dear Mr. Pollard:

We are pleased to report the following activities for the period from
May 23 to June 22:

1. Condensed Facts Sheet for Harlem was up-dated and printed.

2. Assisted Georgia Power Company's Industrial Development Department and
the Augusta Chamber of Commerce's Committee of 100 with prospect A-368 (metal)
for the Paysinger site near Evans.

3. At the request of Buddy Gray, spoke to the West Augusta Rotary Club
on "Industrial Development."

4. Visited office of Community Development Department in Atlanta.

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Branch

cc: Mr. Willie D. Platt
Mr. Perry Dozier
Mr. Henry R. Bass
Mr. M. T. Gray
Mr. Francis W. Tracey
Mr. James G. Blanchard
Mr. Ben E. James, Ga. Tech IDD (3)
CONDENSED FACTS ABOUT
HARLEM (COLUMBIA COUNTY), GEORGIA

Location: East central Georgia, 24 miles west of Augusta, 103 miles northeast of Macon, 140 miles east of Atlanta.

Highways Serving: Interstate 20, U. S. highways 78, 278, and 221.

Population:

<table>
<thead>
<tr>
<th></th>
<th>1960 Census</th>
<th>1970 Census</th>
</tr>
</thead>
<tbody>
<tr>
<td>Harlem</td>
<td>1,423</td>
<td>1,540</td>
</tr>
<tr>
<td>Columbia County</td>
<td>13,423</td>
<td>22,327</td>
</tr>
</tbody>
</table>

Labor Force Estimate - Columbia County: (Georgia Department of Labor, Feb. 1973)

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Civilian labor force</td>
<td>3,030</td>
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<tr>
<td>Employed</td>
<td>2,750</td>
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<tr>
<td>Employed in manufacturing</td>
<td>690</td>
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<tr>
<td>Estimated recruitable labor</td>
<td>416</td>
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</table>

Largest Manufacturers:

<table>
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<tr>
<th>Company</th>
<th>Product</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thomson Company</td>
<td>Men's slacks</td>
<td>104</td>
</tr>
<tr>
<td>Tracy-Luckey Co., Inc.</td>
<td>Processed pecans</td>
<td>90</td>
</tr>
<tr>
<td>Georgia Vitrified Brick &amp; Clay Co.</td>
<td>Drain tile, pipe, fire brick</td>
<td>63</td>
</tr>
<tr>
<td>Verdery, H. M. &amp; W. H., Inc.</td>
<td>Lumber &amp; forest products</td>
<td>25</td>
</tr>
</tbody>
</table>

Transportation

- Motor Freight - 9 lines: 2 interstate and intrastate, 7 interstate only.
- Rail - Georgia Railroad, main line. Piggyback loading facilities in Thomson (13 miles west).
- Bus - Continental Trailways, Inc., 10 schedules daily; Greyhound Bus Lines, 14 schedules daily.
- Air - The Augusta airport (Bush Field), served by Delta, Eastern and Piedmont airlines with 60 flights daily, is 24 miles east of Harlem. A local paved and lighted airport with 3,400-ft. runway is maintained at Thomson (13 miles west).

Utilities:

- Electric Power - Georgia Power Company or Jefferson County Electric Membership Cooperative.
August 16, 1973

Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30302

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001  Percent of time: 7
E-402-702  2.3

Dear Mr. Pollard:

We are pleased to report the following activities for the period from June 23 to July 22:

1. Worked with Augusta Chamber of Commerce on prospect A-363 (TRW). Looked for a possible training building for company.

2. Worked with Augusta Chamber on prospect A-401. Showed sites and met with officials. We are to try to find a more level site.

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Branch

cc: Mr. Willie D. Platt, Jr.
Mr. W. Perry Dozier
Mr. Henry Bass
Mr. M. T. (Buddy) Gray
Mr. Francis W. Tracey
Mr. James G. Blanchard, Commissioner
Mr. Ben E. James, Ga. Tech IDD (3)
September 14, 1973

Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30302

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001 Percent of time: 12
E-402-702 4

Dear Mr. Pollard:

I am pleased to report the following activities for the period from
July 23 to August 22:

1. Met on July 24 with Hallmark Homes officials to plan official plant
   opening. Prepared and distributed news release and attended opening on August 1
   at Martinez plant.

2. Attended new plant announcement on August 3 of Chicago-Latrobe Plant,
   United Greenfield Division, TRW, Inc. for Columbia County near Martinez. The
   company purchased over 50 acres in Columbia Commerce Park on Old Evans Road and
   will eventually employ 500 people producing high-speed metal cutting tools. They
   will close their Chicago plant to relocate in Martinez.

3. Planned and helped make arrangements for introductory meeting on August
   23 between officials of TRW, Inc. and local plant managers.

4. Flew over the county to make aerial photos of industrial sites and areas
   of interest. This was done with Army Reserve Unit personnel assigned to the
   CSRA Planning & Development Commission for two-week summer training duty.

5. Met in Atlanta on August 13 with Department of Community Development
   to plan printing of site flyers on industrial districts in Harlem and Martinez.
   Also attended Georgia Industrial Developers Association monthly meeting.

6. Met with statewide developers at Jekyll Island on August 17.

cc: Willie D. Platt, Jr.
    W. Perry Dozier
    Henry R. Bass
    Buddy Gray
    Francis W. Tracey
    James G. Blanchard
    Ben E. James, Ga. Tech IDD (3)

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Branch
October 3, 1973

Mr. Robert W. Pollard, Chairman
The Development Authority of Columbia County
c/o Pollard Lumber Company
Appling, Ga. 30802

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001 Percent of time: 8
E-402-702 2

Dear Mr. Pollard:

I am pleased to report the following activities for the period from August 23 to September 22:

1. Prepared and presented data and site information on Harlem to Lee Eubanks, Department of Community Development, and prospect A-408 (metal products). Arranged for visit and brought A-403 to Harlem. Assisted in showing the community on August 27.


3. Met on August 23 with local plant officials and officials from TRW to discuss area wage rates and fringe benefits.

4. Met on September 13 with Columbia County and Augusta leaders to welcome TRW officials to Columbia County.

5. Met with Buck Storey and Perry Dozier on September 21 to review sites in Harlem. Developed two new sites.

6. Provided data to Department of Community Development for printing Martinez Economic Development Profile.

7. Called on statewide developers in Atlanta and attended meeting of Georgia Industrial Developers Association on September 10.

cc: Willie D. Platt, Jr.
W. Perry Dozier
Henry R. Bass
M. T. Gray
Francis W. Tracey
James G. Blanchard
Ben E. James, Jr. (3)

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Office
CONDENSED FACTS ABOUT
MARTINEZ (COLUMBIA COUNTY), GEORGIA

Location: East central Georgia, 5 miles northwest of Augusta, 121 miles northeast of Macon, 135 miles east of Atlanta.

Highways Serving: Interstate highway I-20, Georgia highways 232, 28, and 104.

Population:

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<tr>
<th>Location</th>
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Labor Force Estimate - Columbia County: (Georgia Department of Labor, May 1973)

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<tr>
<td>Employed</td>
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<td>Hallmark Homes</td>
<td>Panelized homes</td>
<td>150</td>
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<td>Martin Marietta Aggregates</td>
<td>Stone products</td>
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Transportation:

Motor Freight - 29 lines: 4 interstate and intrastate, 25 interstate only.

Rail - Seaboard Coastline, main line; Georgia Railroad, main line. Piggyback loading facilities locally.

Bus - Continental Trailways, Inc., 26 schedules daily; Southeastern Stages, Inc., 18 schedules daily.

Air - The Augusta airport (Bush Field), served by Delta, Eastern and Piedmont airlines with 60 flights daily, is 15 miles south of Martinez. Daniel Field, a local paved and lighted airport with 4,000 ft. asphalt runway is maintained at Augusta (5 miles).
Utilities:

**Electric Power** - Georgia Power Company.

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**Water and Sewer** - Water supply, 5 deep wells. Daily pumping capacity, 2,600,000 gallons; storage capacity 1,000,000 gallons. Maximum daily consumption, 1,500,000 gallons. Sewage treatment plant capacity, 2,500,000 gallons per day, present load 500,000 gallons per day.

**Telephone** - Southern Bell Telephone and Telegraph Company.

Rivers and Streams: The Savannah River, at a point 12 miles south of Augusta, has an average flow of 6.59-billion gallons per day with its flow regulated by Clark Hill Reservoir.

Ad Valorem Taxes (1973):

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<td>Columbia County</td>
<td>$21.50 per $1,000, assessed at 40% of actual value.</td>
<td></td>
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City Services:

**Fire Protection** - 1 fire station, 5 fire engines, 3 paid and 105 volunteer firemen. Insurance rating - Class 7.

**Police Protection** - No city police. Sheriff's office - 13 deputies, 9 patrol cars.

**Planning and Zoning** - Columbia County Planning Commission. A staff planner is provided by the CSRA Planning and Development Commission.


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<tr>
<td>Georgia</td>
<td>3,029</td>
<td>7,371</td>
</tr>
<tr>
<td>U. S. A.</td>
<td>3,558</td>
<td>8,463</td>
</tr>
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</table>

Health: 192 local doctors. 1,652-beds, 4 Augusta general hospitals. 192 doctors, 65 dentists. Columbia County Health Department.

Education: Columbia County School System has 9 elementary schools, 1 junior high, and 2 high schools. 296 high school graduates in 1973. Area vocational-technical school in Augusta. A private school, Augusta Prep, in Martinez has 12 grades.

Churches: 6 Protestant denominations and Roman Catholic church locally. Jewish synagogues in Augusta (5 miles).

Local Development Agencies: Columbia County Development Authority.

Columbia County Development Authority
P. O. Box 66
Appling, Georgia 30802
November 13, 1973

Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001  Percent of time: 9
E-402-702  2.3

Dear Mr. Platt:

I am pleased to report the following activities for the period from September 23 to October 22:

1. Met with Authority in Augusta on September 24.

2. Visited Harlem on September 27 with Britt Waters, Georgia Power Company developer, and prospect A-412 (textile).

3. Met with TRW officials at Augusta Tech to assist in getting them information on data processing facilities and training. We are trying to get them to install the computer for the U-G Division in Martinez.

4. Met with Authority on October 22 and assisted with the resolution to issue revenue bonds for TRW, Inc.

5. Met with statewide developers at meeting on September 25 and 26 at Callaway Gardens.

6. Testified at a Senate Committee hearing on October 15 concerning Georgia's taxing plant inventories and the competitive advantage of South Carolina and other neighboring states. Attending from Columbia County was Perry Dozier.

7. Attended Georgia Industrial Developers Association meeting in Atlanta and met with statewide developers on October 19 and 20.

cc: W. Perry Dozier
    Mrs. Patricia Hardaway
    Robert W. Pollard
    Marion Britt
    N. T. (Buddy) Gray
    Francis W. Tracey
    James G. Blanchard
    Ben E. James, Ga. Tech IDD (3)

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Office
Mr. Willie D. Platt, Jr., Chairman
Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001 Percent of time: 10
E-402-702 2.5

Dear Mr. Platt:

I am pleased to report the following activities for the period from October 23 to November 22:

1. Showed sites and community facilities of Columbia County to developers, Bill Jones, Georgia Power Company and Chuck Tomchey, Augusta Chamber of Commerce on November 6.

2. Attended meeting of Georgia Industrial Developers Association in Atlanta on November 12 and called on development agencies.


4. Helped plan groundbreaking ceremonies for TRW, Inc.
   a. Invitation list
   b. Name tags
   c. News release & publicity
   d. Set-up site
   e. Had grass cut
   f. Obtained chrome plated shovel
   g. Got approval from TRW officials

5. Assisted at the ceremonies on November 19.

6. Wrote letter to prospect A-417 (steel buildings) at the request of Mr. Dozier. Discussed prospect with Community Development Division.

cc: W. Perry Dozier
   Patricia Hardaway
   Henry R. Bass
   N. T. (Buddy) Gray
   Francis W. Tracey
   James G. Blanchard
   Robert W. Pollard
   Ben E. James, Jr.(3)

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Office
January 3, 1974

Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Georgia 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-001 Percent of time: 6
E-402-702 1.5

Dear Mr. Platt:

I am pleased to report the following activities for the period from
November 23 to December 22:

1. Assisted Perry Dozier in providing information on Harlem to prospect
A-417 (metalworking). Phoned representative and sent two separate data packages.

2. Suggested Harlem site to C & S Bank developer for chemical prospect
A-420.

3. Visited community facilities and industrial sites in Columbia County
with Pete Smith, C & S Bank and Doug Mitchell, Georgia Chamber of Commerce on
December 5. Both are new industrial developers within their organization and
we want them to be familiar with cities in this area. Provided them with eco-
nomic data on Columbia County.

4. Met with statewide developers at Georgia Industrial Developers Association
meeting in Atlanta on December 10 and at meeting in Swainsboro on December 6.

Cordially,

cc: W. Perry Dozier
Patricia Hardaway
M. T. (Buddy) Gray
Marion Britt
Robert W. Follard
Francis W. Tracy
Henry R. Bass
James G. Blanchard, Jr.
Ben E. James, Jr. (3)

L. Thomas Murphy, Jr.
Director
Augusta Area Office
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-001  
E-402-702  
Percent of time: 13.7  
3.4

Dear Mr. Platt:

I am pleased to report the following activities for the period from December 23 to January 22:

1. Moved office to Chamber of Commerce building at 624 Greene Street.

2. Attended Georgia Industrial Developers Association meeting in Atlanta and met with statewide developers.

3. Scheduled a visit for next month by two developers from Industry and Trade Division.

4. Requested and received from the Department of Community Development the latest "Estimated Recruitable Labor, 4th Quarter 1973" for Harlem and Grovetown.

5. Received copies of new "Martinez Economic Development Profile" from the Department of Community Development. We had provided data and requested it be added to the list of communities.

6. Met with Mike Easterly regarding revenue bond details for TRW plant.

7. Recommended Harlem site to statewide developer for prospect A-423 (metalworking).

cc: W. Perry Dozier  
Patricia Hardaway  
M. T. Gray  
Marion Britt  
Robert W. Pollard  
Francis W. Tracy  
James G. Blanchard, Jr.  
Ben E. James, Jr. (3)

Cordially,

L. Thomas Murphy, Jr.  
Director  
Augusta Area Office
Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-002  Percent of time:  6
E-402-702  1.5

Dear Mr. Platt:

I am pleased to report the following activities for the period from January 23 to February 22:

1. Continued work on prospect A-417 with Perry Dozier for Harlem.

2. Held meeting with Jim Blanchard, Jr. and W. D. Platt to review past activities and future goals. Explained how our services were provided to the Authority.

3. Visited Harlem with representative of prospect A-429 (metalworking) and Bill Jones (Georgia Power Company). Showed sites and provided data.

4. Completed office move to 624 Greene Street with the Augusta Chamber of Commerce.

5. Brought Glenn Cornell and Bob Rotand of the Industry & Trade Division to look at available sites and tour the area on January 29 and 30. Provided them with the latest data on Columbia County.

6. Met with statewide developers on February 11 in Atlanta and called on Industry and Trade Division.

Cordially,

cc: W. Perry Dozier
Patricia Hardaway
M. T. (Buddy) Gray
Marion Britt
Robert W. Pollard
Francis W. Tracey
Henry R. Bass
James G. Blanchard, Jr.
Ben E. James, Jr. (3)

L. Thomas Murphy, Jr.
Director
Augusta Area Office
April 3, 1974

Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-002 Percent of time: 10
E-402-702 2.5

Dear Mr. Platt:

I am pleased to report the following activities for the period from February 23 to March 22:


2. Brought Dave Inglis to Harlem on March 5 to investigate sites for 2 metalworking prospects (A-430 and A-431).

3. Visited Harlem on March 22 with Dave Inglis and prospect A-430. Supplied data and showed community and sites.

4. Began a wage rate and fringe benefit study of manufacturers in Harlem.

5. Attended Georgia Industrial Developers Association meeting in Atlanta and worked on site flyers at Department of Community Development. Called on state developers.

6. Made invitations to 3 new state developers to tour the C.S.R.A. in April.

cc: W. Perry Dozier
Patricia Hardaway
M. T. Gray
Marion Britt
Robert W. Pollard
Francis W. Tracy
Henry R. Bass
James G. Blanchard, Jr.
Ben E. James, Jr., (3)

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Office
May 8, 1974

Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-002  
E-402-702  
Percent of time: 5  
1.3

Dear Mr. Platt:

I am pleased to report the following activities for the period from March 23 to April 22:

1. Collected data, revised and reprinted the "Condensed Facts about Harlem" and the "Condensed Facts about Martinez." (attached)

2. Investigated sites in Harlem with R. W. Pollard and checked plats at the Courthouse on March 27.

3. Continued to work on prospect A-429 (metal) for Harlem. Made several phone calls and sent additional information. Made appointment for visit next month by company president.

Cordially,

L. Thomas Murphy, Jr.

cc: W. Perry Dozier  
Patricia Hardaway  
M. T. (Buddy) Gray  
Marion Britt  
Robert W. Pollard  
Francis W. Tracey  
Henry R. Bass  
James G. Blanchard, Jr.  
Ben E. James, Jr. (3)

Attachments
**CONDENSED FACTS ABOUT**

**HARLEM (COLUMBIA COUNTY), GEORGIA**

**Location:** East central Georgia, 24 miles west of Augusta, 103 miles northeast of Macon, 140 miles east of Atlanta.

**Highways Serving:** Interstate 20, U. S. highways 78, 278, and 221.

<table>
<thead>
<tr>
<th>Population</th>
<th>1960 Census</th>
<th>1970 Census</th>
</tr>
</thead>
<tbody>
<tr>
<td>Harlem</td>
<td>1,423</td>
<td>1,540</td>
</tr>
<tr>
<td>Columbia County</td>
<td>13,423</td>
<td>22,327</td>
</tr>
</tbody>
</table>

**Labor Force Estimate - Columbia County:** (Georgia Department of Labor, November 1973)

- Civilian labor force: 3,030
- Employed: 2,750
- Employed in manufacturing: 690
- Estimated recruitable labor: 376

**Largest Manufacturers:**

<table>
<thead>
<tr>
<th>Company</th>
<th>Product</th>
<th>Employees</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thomson Company</td>
<td>Men's slacks</td>
<td>100</td>
</tr>
<tr>
<td>Tracy-Luckey Co., Inc.</td>
<td>Processed pecans</td>
<td>90</td>
</tr>
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<td>Georgia Vetrified Brick &amp; Clay Co.</td>
<td>Drain tile, pipe, fire brick</td>
<td>65</td>
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**Transportation:**

- **Motor Freight:** 9 lines: 2 interstate and intrastate, 7 interstate only.
- **Rail:** Georgia Railroad, main line. Piggyback loading facilities in Thomson (13 miles west).
- **Bus:** Continental Trailways, Inc., 10 schedules daily; Greyhound Bus Lines, 14 schedules daily.
- **Air:** The Augusta airport (Bush Field), served by Delta, Eastern and Piedmont airlines with 60 flights daily, is 24 miles east of Harlem. A local paved and lighted airport with 5,000 ft. runway is maintained at Thomson (13 miles west).

**Utilities:**

- **Electric Power:** Georgia Power Company or Jefferson County Electric Membership Cooperative.
Utilities: (cont'd.)

**Natural Gas** - Georgia Natural Gas Company.

**Water and Sewer** - Water supply, 5 deep wells, 2 shallow wells. Daily pumping capacity, 700,000 gallons; storage capacity 185,000 gallons. Maximum daily consumption, 250,000 gallons. Sewage treatment plant capacity, 250,000 gpd; present load 200,000 gpd.

**Telephone** - Southern Bell Telephone and Telegraph Company.

**Rivers and Streams**: None.

**Ad Valorem Taxes (1973):**

Harlem - $12.50 per $1,000, assessed at 40% of actual value.

Columbia County - $24.50 per $1,000, assessed at 40% of actual value.

**City Services:**

**Fire Protection** - 1 fire station, 2 fire engines, 20 volunteer firemen.

Insurance rating - Class 8.

**Police Protection** - 4 policemen, 2 patrol cars. Sheriff, 7 deputies, 2 patrol cars.

**Planning & Zoning** - Harlem Municipal Planning Commission. A staff planner is provided by the C.S.R.A. Planning and Development Commission.

**Effective Buying Income (1972):** (Copyright, Sales Management, "Survey of Buying Power," July 1973 -- further reproduction is prohibited.)

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<td>$3,779</td>
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**Health**: 1 local doctor. 50-bed McDuffie County Hospital, 7 doctors, 6 dentists at Thomson (13 miles west). Columbia County Health Department at Appling (9 miles north).

**Education**: Columbia County School System has 9 elementary schools, 1 junior high and 2 high schools. 289 public high school graduates in 1973. Area vocational-technical school in Augusta (24 miles east).

**Churches**: 3 Protestant denominations locally. Roman Catholic church in Thomson (13 miles west). Jewish synagogues in Augusta (24 miles east).

**Local Development Agencies**: Columbia County Development Authority, Harlem Industrial Development Committee.

---

Harlem Industrial Development Committee  
c/o Harlem Hardware and Furniture Company  
Harlem, Georgia 30814  
(404) 556-6451
CONDENSED FACTS ABOUT
MARTINEZ (COLUMBIA COUNTY), GEORGIA

Location: East central Georgia, 5 miles northwest of Augusta, 121 miles northeast of Macon, 135 miles east of Atlanta.

Highways Serving: Interstate highway I-20, Georgia highways 232, 28, and 104.

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<td>45</td>
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<td>Upholstery fabric</td>
<td>30</td>
</tr>
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<td>Sheet Metal Engineering, Inc.</td>
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**Telephone** - Southern Bell Telephone and Telegraph Company.

Rivers and Streams: The Savannah River, at a point 12 miles south of Augusta, has an average flow of 6.59-billion gallons per day with its flow regulated by Clark Hill Reservoir.

Ad Valorem Taxes (1973):

Martinez - No city taxes.

Columbia County - $24.50 per $1,000, assessed at 40% of actual value.

City Services:

**Fire Protection** - 1 fire station, 5 fire engines, 3 paid and 105 volunteer firemen. Insurance rating - Class 7.

**Police Protection** - No city police. Sheriff, 7 deputies, 8 patrol cars.

**Planning and Zoning** - Columbia County Planning Commission. A staff planner is provided by the CSRA Planning and Development Commission.

Effective Buying Income (1972): (Copyright, Sales Management, "Survey of Buying Power," July 1973 -- further reproduction is prohibited.)

<table>
<thead>
<tr>
<th></th>
<th>Per Capita</th>
<th>Per Household</th>
</tr>
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<tbody>
<tr>
<td>Columbia County</td>
<td>$2,829</td>
<td>$7,551</td>
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<tr>
<td>Georgia</td>
<td>3,272</td>
<td>7,646</td>
</tr>
<tr>
<td>U. S. A.</td>
<td>3,779</td>
<td>8,605</td>
</tr>
</tbody>
</table>

Health: 192 local doctors. 1,652-beds, 4 Augusta general hospitals. 192 doctors, 65 dentists. Columbia County Health Department at Appling (14 miles east).

Education: Columbia County School System has 9 elementary schools, 1 junior high, and 2 high schools. 289 high school graduates in 1973. Area vocational-technical school in Augusta. A private school, Augusta Prep, in Martinez has 12 grades.

Churches: 6 Protestant denominations and Roman Catholic church locally. Other denominations and Jewish synagogues in Augusta (5 miles).

Local Development Agency: Columbia County Development Authority.

Columbia County Development Authority
P. O. Box 66
Appling, Georgia 30802
(404) 541-1050
Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-002  Percent of time: 6
E-402-702  1.5

Dear Mr. Platt:

I am pleased to report the following activities for the period from April 23 to May 22:

1. Wrote letter to prospect A-429 with tax bills calculated for sites in Harlem.
2. Phoned prospect A-429 to discuss taxes for Harlem and Columbia County.
5. Attended Georgia Industrial Developers Association meeting in Atlanta and met with statewide developers.
6. Distributed "Martinez Condensed Facts" sheets and "Harlem Condensed Facts" sheets to statewide development agencies.

Cordially,

cc: W. Perry Dozier
    Patricia Hardaway
    M. T. (Buddy) Gray
    Marion Britt
    Robert W. Pollard
    Francis W. Tracy
    Henry R. Bass
    James G. Blanchard, Jr.
    Ben E. James, Jr. (3)
Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-002 Percent of time: 12
E-402-702 3

Dear Mr. Platt:

I am pleased to report the following activities for the period from May 23 to June 22:

1. Showed Hallmark Building to prospect A-408 on June 12.

2. On June 18, showed Hallmark Building to prospect A-442 and prepared data book for prospect. Also sent a complete set of drawing on the building to prospect and to Industry and Trade.


4. Supplied data on equipment in Hallmark building to company interested in purchasing some of the equipment.

5. Attended Georgia Industrial Developers Association meeting in Atlanta and met with statewide developers.

Cordially,

L. Thomas Murphy, Jr.

cc: W. Perry Dozier, Vice Chairman
Patricia Hardaway, Sec.-Treas.
M. T. (Buddy) Gray
Marion Britt
Robert W. Pollard
Francis W. Tracy
Henry R. Bass
James G. Blanchard, Jr.
Ben E. James, Jr. (3)
Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-002 Percent of time: 10
E-402-702 2.5

Dear Mr. Platt:

I am pleased to report the following activities for the period from June 23 to July 22:

1. Attended Georgia Industrial Developers Association meeting in Atlanta and met with statewide developers.


3. On July 1, telephoned Dave Inglis, Department of Community Development, to discuss prospect A-501 and Columbia County.

4. Discussed industrial tour of Columbia County with Don Hartley of Industry and Trade. Tour will be scheduled for sometime in August.

5. Attended monthly meeting of Authority to discuss bonds.

Cordially,

L. Thomas Murphy, Jr.
Director
Augusta Area Office

cc: W. Perry Dozier
Patricia Hardaway
M. T. Gray
Marion Britt
Robert Pollard
Francis W. Tracy
Henry R. Bass
James G. Blanchard, Jr.
Ben E. James, Jr. (3)
Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-002  Percent of time: 0
E-402-702  0

Dear Mr. Platt:

I am pleased to report the following activities for the period from July 23 to August 22:

1. Met with Columbia County Development Authority on July 25. Set a policy for taxing companies.

2. Gave information on Columbia County to prospect A-413.

3. Set up a tour of Columbia County area with Don Hartley of Industry and Trade and Bobby Dalgleish of Georgia Power Company for Sept. 4.

Yours truly,

R. Lynward Tessner
Industrial Representative
Augusta Area Office

cc: W. Perry Dozier
Patricia Hardaway
Buddy Gray
Marion Britt
Robert W. Pollard
Francis W. Tracy
Henry R. Bass
James G. Blanchard, Jr.
Ben E. James, Jr. (3)
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Ga. 30907  

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-002  
E-402-702  
Percent of time: 7.5  
1.5  

Dear Mr. Platt:

I am pleased to report the following activities for the period from August 23 to September 22:

1. Toured Martinez, Evans, and Harlem with Don Hartley of Industry and Trade, Bobby Dalgleish of Georgia Power Company, and Kay De Hart of the Augusta Area Office of Georgia Tech to familiarize them with the industrial possibilities of Columbia County.

2. Attended the Georgia Industrial Developers Association meeting in Atlanta and met with statewide developers.

Yours truly,

R. Lynnard Tessner  
Industrial Representative  
Augusta Area Office

cc: W. Perry Dozier  
Patricia Hardaway  
M. T. (Buddy) Gray  
Marion Britt  
Robert W. Pollard  
Francis W. Tracy  
Henry R. Bass  
James G. Blanchard, Jr.  
Ben E. James, Jr., (3)
Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-002 Percent of time: 0
E-402-702 0

Dear Mr. Platt:

I am pleased to report the following activities of the Augusta staff for the period from September 23 to October 22:

1. Compiled information on Columbia County and its communities for inclusion in an industrial brochure prepared for the Greater Augusta Chamber of Commerce, Inc. Six copies of this brochure were published for use by the Chamber's Committee of 100 during an industrial promotion trip to Cleveland.

2. Provided information on Columbia County and its communities to a private industrial plant location consulting firm to promote the county as a potential site for the company's clients.

3. At the annual meeting of the Georgia Industrial Developers Association, promoted Columbia County and its communities to the statewide developers there.

4. Kay De Hart contacted Senator Herman Talmadge for copies of a book prepared by Experience, Incorporated, to be used by Columbia County industrial development leaders in their development activities.

Sincerely,

cc: W. Perry Dozier
Patricia Hardaway
M. T. Gray
Marion Britt
Robert W. Pollard
Francis W. Tracy
Henry R. Bass
James C. Blanchard, Jr.
Ben E. James, Jr. (3)
December 4, 1974

Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Georgia 30907

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-002 Percent of time: 6.4  
E-402-702 1.3

Dear Mr. Platt:

I am pleased to report the following activities for the period from October 23 to November 22:

1. Revised the final draft of the Greater Augusta Industrial Brochure which includes Columbia County. This brochure should be ready for distribution in December.

2. Met with Don Hartley of the Industry and Trade Division of the state Department of Community Development to promote Columbia County for industrial prospects.

3. Prepared information on available industrial properties in Columbia County for use in an Economic Development Administration report the CSRA Planning and Development Commission is compiling.

4. Attended the monthly meeting of the Georgia Industrial Developers Association to promote Columbia County.

5. Attended the monthly meeting of the CSRA Planning and Development Commission board of directors.

cc: W. Perry Dozier, Vice Chairman  
Patricia Hardaway, Sec.-Treas.  
M. T. (Buddy) Gray  
Marion Britt  
Robert W. Pollard  
Francis W. Tracy  
Henry R. Bass  
James Blanchard, Jr.  
Ben E. James, Jr. (3)

Cordially,

R. L. Hughey  
Director  
Augusta Area Office
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-002  
E-402-702  
Percent of time: 24.5  
4.9

Dear Mr. Platt:

I am pleased to report the following activities for the period from November 23 to December 22:

1. The staff met with Willie Platt, chairman of the Development Authority of Columbia County to discuss new directions for the work program in Columbia County.

2. Provided information on Columbia County, Martinez, and Harlem to an industry which may be interested in locating a new plant in the county.

3. Met with Rip Wiley, director of the Industry and Trade division of the Department of Community Development, and industrial representatives Lee Eubanks, Don Hartley, Bob Rotan, and Jim Steed to discuss economic development programs for Columbia County.

4. Attended two, two-day meetings of statewide industrial developers and promoted Columbia County for new plant locations.

5. Organized and conducted a tour of entrepreneur-type industries in the CSRA for two members of The World Bank staff, Percy Mistry and Kathleed Di Tullio, and Ross Hammond and Ben James of the Tech IDD staff in Atlanta.

6. Met with Joe Scott of the CSRA Planning & Development Commission staff to discuss potential projects in Columbia County which could be partially financed with grants from the Economic Development Administration.
7. Attended the monthly meeting of the Georgia Industrial Developers Association.

8. Attended the monthly meeting of the CSRA Planning & Development Commission.

Sincerely,

R. L. Hughey, Jr.
Director
Augusta Area Office

RLH/jh

cc: W. Perry Dozier, Vice Chairman
    Patricia Hardaway, Sec.-Treas.
    M. T. (Buddy) Gray
    Marion Britt
    Robert W. Pollard
    Francis W. Tracy
    Henry R. Bass
    James G. Blanchard, Jr.
    Ben E. James, Jr. (3)
February 18, 1975

Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Ga. 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-002 Percent of time: 22.9
E-402-702 4.6

Dear Mr. Platt:

I am pleased to report the following activities for the period from December 23 to January 22:

1. For the updating of the Georgia Manufacturing Directory, checked on the status of Diversified Wood Products, Inc., in Harlem for the Department of Community Development Industry and Trade Division.

2. Compiled information on Columbia County for Judy Taylor of the Central Savannah River Area Planning and Development Commission staff to send to Atlanta Magazine. The magazine is to do an article on the CSRA in an upcoming edition.

3. Met with Dr. Frank Hodges of Augusta College to plan the Economic Development Administration-funded project to Increase Civic Understanding of Effective Community Economic Development. This project is to be carried out through the school systems of Richmond and Columbia counties. A meeting with public school and PTA officials was held to discuss how the project will operate in Columbia County.

4. Attended the monthly meeting of the Georgia Industrial Developers Association in Atlanta.

5. Met with industrial representatives Don Hartley, Lee Eubanks, David Inglis, and Ed Jones at the Department of Community Development Industry and Trade Division in Atlanta.

6. Completed the industrial brochure on Richmond and Columbia counties and provided the Chamber of Commerce with 20 bound copies. The remaining 280 copies of the brochure were given to the Chamber's Industrial Development Department for future compilation and binding.
7. Visited LeGrand Van Keuren in Harlem to discuss economic development activities in Harlem and Columbia County.

8. Completed the questionnaire for use in collecting data for the Industrial Data Digests to be published on CSRA counties.

Sincerely,

R. L. Hughey, Jr.
Director
Augusta Area Office

cc: W. Perry Dozier
Patricia Hardaway
M. T. Gray
Marion Britt
Robert W. Pollard
Francis W. Tracy
Henry R. Bass
James G. Blanchard, Jr.
Ben E. James, Jr. (3)
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Georgia 30907  

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-002  
Percent of time: 0  
E-402-702  

Dear Mr. Platt:

I am pleased to report the following activities for the period from January 23 to February 22:

1. The IDD staff met with the Columbia County Development Authority to discuss renewal of the contract for 1975. The authority must request renewal approval from the Columbia County commission.

2. The questionnaire to be used in gathering information for the Industrial Data Digests to be published for several CSRA communities has been completed.

3. Attended the monthly meeting of the CSRA board of directors.

4. Attended the monthly meeting of the Georgia Industrial Developers Association in Atlanta.

5. Met with Roger Sund, economic development aide to Senator San Nunn, to discuss industrial park covenants for those CSRA communities which have designated industrial districts. He provided the staff his research material on industrial park covenants, and a copy has been made for the files.

6. Attended a meeting at which the Department of Housing and Urban Development community development block grant program was explained. The meeting, for communities within the CSRA and Northeast Georgia Area Planning and Development Commissions, was held in the McDuffie County courthouse.

cc: Henry R. Bass  
   James G. Blanchard, Jr.  
   Marion Britt  
   W. Perry Dozier  
   M. T. Gray  
   Patricia Hardaway  
   Robert W. Pollard  
   Francis W. Tracy  

Sincerely,

R. L. Hughey, Jr.  
Director  
Augusta Area Office
Dear Willie:

I am pleased to report the following activities for the period from February 23 to March 22:

1. Met with Nash Williams, area representative of the Georgia Power Company Community Development Department, to discuss community development projects in the CSRA and to discuss the Certified Cities Program.

2. Surveyed communities throughout the CSRA to locate an existing building with an 800-horsepower boiler. However, the staff was unable to find a building with such a large boiler, an essential requirement of the prospect.

3. Kay Powell attended the Conference on Inplant Energy Conservation and Management held in Athens March 6. The conference, conducted by Tech's Engineering Experiment Station, was sponsored by the Northeast Georgia Area Planning and Development Commission for industries in both the CSRA and Northeast Georgia.

4. Attended the monthly meeting of the Georgia Industrial Developers Association in Atlanta.

5. Met with Jack Talley, head of Georgia Power Company's Industrial Development Department, and Bobby Dalgleish and Roy Plott of that department to discuss industrial activity in the CSRA.

6. Roger Sund, economic development aide to U. S. Senator Sam Nunn, visited the office to discuss his activities in the CSRA.
7. Attended the monthly meeting of the CSRA Planning & Development Commission board of directors.

Yours very truly,

R. L. Hughey, Jr.
Director
Augusta Area Office

RLH/jh

cc: Henry R. Bass
James G. Blanchard, Jr.
Marion Britt
W. Perry Dozier
M. T. Gray
Patricia Hardaway
Robert W. Pollard
Francis W. Tracy
Ben E. James, Jr. (3)
Dear Mr. Platt:

I am pleased to report the following activities for the period from March 23 to April 22:

1. The staff met with Hank Fitch and Al Jones of Columbia County to discuss community planning and development. Don Hartley, industrial representative of the Department of Community Development's Industry and Trade Division, attended this meeting, also.

2. Following the renewal of the Columbia County contract with Tech/IDD, the staff met with Willie Platt, Chairman of the county industrial development authority, to discuss the work program for the following year.

3. Martin (Bud) Sharter, Assistant Managing Editor of Atlanta magazine, interviewed the staff for an article he is preparing on the CSRA. The article is to appear in the June issue of the magazine.

4. Attended the monthly meeting of the Georgia Industrial Developers Association in Atlanta.

5. Met with Harold Diffenderfer, head of the Citizens and Southern Bank's Industrial Development Department, to discuss development activities in Columbia County.

6. Met with Don Hartley and David Inglis, industrial representatives of Industry and Trade, to discuss prospect activities in Columbia County.
7. R. L. Hughey attended the 40 hour industrial development course in Atlanta which was given by Georgia Tech's Industrial Development Division.

Yours truly.

R. L. Hughey, Jr.
Director
Augusta Area Office

RLH/jh

cc: Henry R. Bass
    James G. Blanchard, Jr.
    Marion Britt
    W. Perry Dozier
    M. T. Gray
    Patricia Hardaway
    Robert W. Pollard
    Francis W. Tracy
    Ben E. James, Jr. (3)
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Ga. 30907  

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-003 E-402-702  
Percent of time: 10  

Dear Mr. Platt:

I am pleased to report the following activities for the period from April 23 to May 22:

1. Phil Hess, formerly of Atlanta, has joined the Augusta office staff to conduct our program of technical assistance to industry. Phil has spent six weeks visiting all of Tech IDD's field offices to learn how their technical assistance programs operate, and he has been in our office since mid-May. Phil has a bachelor's degree in Industrial Engineering from Georgia Tech and a master's degree in Business Administration from Georgia State University. He replaces Lynn Tessner who now heads up IDD's field technical services program in Atlanta. If you know of any industry in your area which can use our technical assistance program, have it contact Phil at our office (404-828-3901).

2. Dr. Josiah Hoskins of the University of Georgia extension service met with Kay Powell to discuss various seminars he conducts which could be set up in the CSRA.

3. The staff attended the monthly meeting of the Georgia Industrial Developers Association in Atlanta on May 12, 1975.

4. The staff met with statewide industrial developers in Atlanta to discuss the outlook for industrial prospect activity in Columbia County.

5. The staff attended two monthly meetings of the CSRA Planning and Development Commission.

cc: Henry R. Bass  
   James G. Blanchard, Jr.  
   Marion Britt  
   W. Perry Dozier  
   M. T. Gray  
   Patricia Hardaway  
   Robert W. Pollard  
   Francis W. Tracy

Sincerely,

R. L. Hughey, Jr.  
Director  
Augusta Area Office
Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Georgia 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-003 Percent of time: 20.7
E 402-702 4.1

Dear Willie:

I am pleased to report the following activities for the period from May 23 to June 22:

1. A tour of Columbia County was conducted for Bobby Dalgleish of Georgia Power Company's Industrial Development Department by Kay Powell. Phil Hess of the Augusta IDD staff joined them for the tour and a meeting with Willie D. Platt, Chairman of the Columbia County Development Authority, and authority member Perry Dozier.

   In touring the county Mr. Dalgleish was shown sites in Harlem, Martinez, and Evans, the existing industry, and available building. Because of Mr. Dalgleish's favorable impressions of the county, we believe this will be an asset in attracting industrial prospects through the Georgia Power Company.

2. Met with the Columbia County Development Authority to discuss activities for the year. Authority Chairman Willie D. Platt and Perry Dozier talked with the staff about specific projects to be conducted under the contract this year including the identification and promotion of more industrial sites in Columbia County and the publication of an Industrial Data Digest on the county.

3. The staff is working on a new Economic Development Profile for Columbia County. The countywide EDP is a new concept of the Bureau of Industry and Trade's research division. Rather than having an EDP for each city, which creates a problem in Columbia County because many of its areas of population and industrial concentration are not incorporated, the new EDP will give information for the county as a whole and for specific areas when necessary.
4. Information on income and retail sales in the county was provided to Doug Gardner of The Augusta Chronicle for an article he was writing.

5. R. L. Hughey attended the monthly meeting of the Georgia Industrial Developers Association in Perry and met with developers from throughout the state.

6. Kay Powell met with several statewide industrial developers in Atlanta to promote Columbia County for industrial prospects.

Sincerely,

R. L. Hughey, Jr.
Director
Augusta Area Office

LRH/jh

cc: Henry R. Bass
    James G. Blanchard, Jr.
    Marion Britt
    W. Perry Dozier
    M. T. Gray
    Patricia Hardaway
    Robert W. Pollard
    Francis W. Tracy
    Ben E. James (3)
August 13, 1975

Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Georgia 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-002 Percent of time: 14
E-402-702 2.8

Dear Willie:

I am pleased to report the following activities for the period from June 23 to July 22:

1. Met with Henry Sawyer of Crowe, Carter, and Associates, developers based in Atlanta. Mr. Sawyer gave us information and maps on some land they own in Columbia Commerce Park in Columbia County.

2. The staff attended the monthly meeting of the Georgia Industrial Developers Association in Atlanta on July 14, 1975.

3. The staff met with statewide industrial developers in Atlanta to discuss the outlook in prospect activity for Columbia County.

4. The staff attended the monthly meeting of the CSRA Planning and Development Commission board of directors.

5. During this reporting period the staff took five days of vacation.

Sincerely,

R. L. Hughey, Jr.
Director
Augusta Area Office
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Georgia 30907  

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-003  Percent of time: 17.6  
E-402-702  3.5

Dear Willie:

I am pleased to report the following activities for the period from July 23 to August 22:

1. The staff attended a joint meeting of the Northeast Georgia and Central Savannah River Area planning and development commissions held in Washington. This joint meeting was the regular monthly meeting for both APDCs.

2. At the request of the research division of the Bureau of Industry and Trade, a survey of unions in Columbia County was conducted. The survey asked for historical and current union information which is to be used on a confidential basis with industrial prospects by Industry and Trade.

3. David Inglis of the Bureau of Industry and Trade has been named the Industrial Representative for this area. The staff is planning a tour of Columbia County for him as soon as his schedule permits. Industry and Trade routinely reassigns its industrial representatives to areas of the state, but any of them can handle an industrial prospect in any area.

4. New statistical information from the 1974 Survey of Buying Power has been compiled for Columbia County. This information on income, population, and retail sales is compared by county to that of the CSRA, the State of Georgia, and the United States. Throughout the year this office receives numerous requests for statistical information of this type and uses it with industrial prospects, also.

5. The staff attended a two-day annual meeting of the Industrial Development Division, Area Development Branch.
6. The new Economic Development Profile for Columbia County has been completed and sent to the Bureau of Industry and Trade for printing. This year a new format, a countywide EDP, is being used and includes information on each community in the county. The draft of the EDP was sent to Willie Platt, chairman of the Columbia County Development Authority, and to Jim Blanchard, chairman of the Columbia County commission, for review and comment.

We have asked Industry and Trade to delay publication for a few weeks until the most current estimated recruitable labor figures are available, because the latest figures are for fourth quarter 1974.

5. Work has begun on an Industrial Data Digest for Columbia County. The IDD replaces the old county Economic Profile and there have been some changes in the format. The IDD is loose-bound so information can be updated readily, and each page is dated to show if the information is the most current.

Sincerely,

R. L. Hughey, Jr.
Director
Augusta Area Office

cc: Henry R. Bass
    James G. Blanchard, Jr.
    Marion Britt
    W. Perry Dozier
    M. T. Gray
    Pat Hardaway
    Robert W. Pollard
    Francis W. Tracy
    Ben E. James (3)
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Georgia 30907

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-003  Percent of time: 9.1  
E-402-702  1.8

Dear Willie:

I am pleased to report the following activities for the period from August 23 to September 22:

1. Assisted the Columbia County Development Authority with information on the option for tax benefits for an industry financed through industrial development bonds.

2. Several minor corrections to the Columbia County Economic Development Profile were made through the Bureau of Industry and Trade. We were able to make these corrections because printing had been delayed.

3. The Condensed Facts Sheet for Harlem and Martinez have been updated. The Augusta office of the Georgia Department of Labor expects to have new labor figures available the last three months of the year. When these labor figures are available from the labor department, the Condensed Facts Sheets will be printed.

4. Phil Hess and Kay Powell attended the monthly meeting of the local American Institute of Industrial Engineers chapter and toured the TRW United Greenfield Division plant in Evans.

5. Met with the Columbia County Development Authority and an industrialist and discussed the possibility of an industrial revenue bond issue if the prospect locates in Columbia County.

6. Completed the survey of unions in industries in Columbia for the Bureau of Industry and Trade's research division. This office is to receive a copy of the union report when it is completed for the state.
7. Received the second quarter 1975 estimated recruitable labor by commuting radius for Harlem and Grovetown from the Bureau of Industry and Trade and cross-checked it for errors. Each community whose figures varied greatly from the previous quarter was contacted to see what had occurred to cause the figures to change.

8. The staff attended the annual meeting of the CSRA Planning and Development Commission at which Burt Lance spoke.

9. The staff attended the annual meeting of the Georgia Industrial Developers Association held on Jekyll Island September 17-19.

10. R. L. Hughey and Kay Powell attended the National Association of Development Organizations-sponsored Southeast U. S. Economic Development Administration Planners Conference. The speaker was Under Secretary of Commerce for EDA Wilmer Mizell.

Sincerely,

R. L. Hughey, Jr.
Director
Augusta Area Office

cc: Henry R. Bass
    James G. Blanchard, Jr.
    Marion Britt
    W. Perry Dozier
    M. T. Gray
    Pat Hardaway
    Robert W. Pollard
    Francis W. Tracy
    Ben E. James (3)
Dear Willie:

I am pleased to report the following activities for the period from October 23 to November 22:

1. A tour of Columbia County for David Inglis, industrial representative of the Bureau of Industry and Trade, was conducted by Kay Powell. He visited available industrial sites in Martinez, Evans, and Harlem and met with Willie Platt, Perry Dozier, and Buddy Gray of the Columbia County Development Authority, and with LeGrand Van Keuren and Jim Lewis of Harlem. Also, he met with William B. Kuhlke, Jr., this area's member of the Georgia Department of Community Development's board of directors.

2. The condensed Facts Sheets for Harlem and Martinez have been updated and are ready for printing. These are one-page condensations of basic information on the community of interest to an industrial prospect.

3. Kay Powell attended the pre-legislative forum held November 21 featuring Governor George Busbee and Congressman Dawson Mathis.

4. The staff attended the monthly meeting of the Georgia Industrial Developers Association in Atlanta.

5. The staff attended a quality control training seminar at the Georgia Tech Engineering Experiment Station in Atlanta. This is the first of three one-day seminars on quality control.

6. The staff attended the annual meeting of the CSRA Business League.
7. Met with statewide developers Joe Inglis and Bobby Dalgleish of the Georgia Power Company and Don Hartley of the Bureau of Industry and Trade to discuss industrial development projects for Columbia County.

Sincerely yours,

R. L. Hughey, Jr.
Director
Augusta Area Office

cc: Henry R. Bass
    James G. Blanchard, Jr.
    Marion Britt
    W. Perry Dozier
    M. T. Gray
    Pat Hardaway
    Robert W. Pollard
    Francis W. Tracy
    Ben E. James (3)
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Georgia 30907  

Dear Willie:

I am pleased to report the following activities for the period from November 23 to December 22:

1. The updating of information on industries in Columbia County to correct errors and omissions in the 1975 Georgia Manufacturing Directory is continuing. The Bureau of Industry and Trade has the draft of its 1976 directory prepared and is to send it to this office to make corrections. Since the state expects to have its new directory published soon, we will not print a corrected directory for the area.

2. The staff attended the second of a three-day seminar on quality control held at Georgia Tech at the Engineering Experiment Station.

3. The staff attended the monthly meeting of the Georgia Industrial Developers Association.

4. Kay Powell attended the Georgia Chamber of Commerce retirement dinner for Louis Truman, former director of the Bureau of Industry and Trade.

5. Kay Powell attended the monthly meeting of the CSRA Planning and Development Commission board of directors.

Sincerely,

xc: Henry R. Bass  
James G. Blanchard, Jr.  
Marion Britt  
W. Perry Dozier  
M. T. Gray  
Pat Hardaway  
Robert W. Pollard  
Francis W. Tracy  
Ben E. James (3)
February 17, 1976

Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Georgia 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-003     Percent of time: 10
                  E-402-702              2

Dear Willie:

I am pleased to report the following activities for the period from December 23 to January 22:

1. Information on Columbia County industries has been updated for Georgia's 1976 Manufacturing Directory. Corrections were made for the industries listed, and information was gathered on several Columbia County manufacturing operations which were not included in the directory. The state Bureau of Industry and Trade expects to publish the new manufacturing directory within a couple of months.

2. The updated manufacturing information for Columbia County has been provided to the Greater Augusta Chamber of Commerce. The Chamber will use the information in updating its manufacturing directory of the CSRA.

3. A package of information on Columbia County was prepared for prospect #A-609 (unidentified manufacturing). Developed industrial sites in the county which meet the prospect's requirements were recommended and information on them presented to the company's representative. The representative has looked at the recommended sites, and the staff is continuing to work with the company in selecting a site.

4. Kay Powell requested an Industry Mix for Columbia County from the research division of the state Bureau of Industry and Trade. The Industry Mix gives average manufacturing wage rates for 1975 and is on file for use with industrial prospects.

5. Third quarter 1975 estimated recruitable labor by commuting radius figures for Columbia County have been provided the office. The staff has double checked the figures for accuracy.
6. The Condensed Facts Sheet for Harlem and Martinez have been completed and are to be published after review and comments by local development leaders.

7. A package of information on Columbia County has been prepared for a company interested in locating a service type business in this area.

8. Kay Powell attended the monthly meeting of the Georgia Industrial Developers Association. While in Atlanta she met with industrial developers at the state Bureau of Industry and Trade and the Georgia Power Company to discuss industrial development projects in Columbia County.

9. Phil Hess, who has been conducting the management and technical assistance program of this office, is to be in Pakistan and the Philippines for a total of six months, working on a project for the International Rice Research Institute. The office's management and technical assistance program is to be conducted by director R. L. Hughey. Any industry or business needing assistance should contact Mr. Hughey.

Sincerely,

R. L. Hughey, Jr.
Director
Augusta Area Office

cc: Henry R. Bass
    James G. Blanchard
    Marion Britt
    W. Perry Dozier
    M. T. Gray
    Pat Hardaway
    Robert W. Pollard
    Francis W. Tracy
    Ben E. James (3)
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Georgia 30907  

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-003  
E-402-702  
Percent of time: 0  

Dear Willie:

I am pleased to report the following activities for the period from January 23 to February 22:

1. Information on the availability of natural gas in Columbia County for prospect #A-609 was researched and provided to the prospect. Though the amount of natural gas available falls short of what the industry said it needs, it is believed the amount available will be adequate.

2. The Condensed Facts Sheet for Harlem was sent to Jim Blanchard, chairman of the Columbia County commission; Willie Platt, chairman of the county development authority; and, Le Grand Van Keuren, chairman of the Harlem Development Committee, for review and comment. The Condensed Facts Sheet is to be printed when their comments are received.

3. The Condensed Facts Sheet for Martinez was sent to Columbia County commission chairman Jim Blanchard and Columbia County Development Authority chairman Willie Platt for review and comment. The sheet is to be printed when their comments are received.

4. Kay Powell was interviewed by Danny Lee of The Columbia News staff to discuss industrial development activities and potential in Columbia County for an article in the newspaper.

5. The status of various projects with industrial prospects in Columbia County was checked out and an updated report made to development authority chairman Willie Platt.
6. The staff met with Bruce Logue of Hart Realty of Georgia, Inc., to discuss his company's involvement in industrial development and how it can benefit development activities in Columbia County.

7. It was announced in last month's activity report that R. L. Hughey will conduct the management and technical assistance program of the office while Phil Hess is out of the country. Kay Powell is to be in charge of the office's industrial development program during this time.

8. The name of the Industrial Development Division has been changed in a reorganization of Georgia Tech's Engineering Experiment Station. We are now the Economic Development Laboratory (EDL) rather than IDD.

9. The staff attended the monthly meeting of the Central Savannah River Area Planning and Development Commission board of directors.

Sincerely,

R. L. Hughey, Jr.
Director
Augusta Area Office

xc: Henry R. Bass
    James G. Blanchard, Jr.
    Marion Britt
    W. Perry Dozier
    M. T. Gray
    Pat Hardaway
    Robert W. Pollard
    Francis W. Tracy
    Ben E. James (3)
Mr. Willie D. Platt, Jr., Chairman  
The Development Authority of Columbia County  
Rt. 5, Box 161  
Martinez, Georgia 30907  

Project Title: Technical Assistance to Columbia County  
Project Number: A-1397-003  
Percent of time: 0  
E-402-702  
Percent of time: 0

April 13, 1976

Dear Willie:

I am pleased to report the following activities for the period from February 23 to March 22:

1. The Condensed Facts Sheets for Harlem and Martinez have been printed and distributed to members of the community and to 10 industrial development agencies in Georgia.

2. Information on local industrial development contacts in Columbia County has been provided by the staff to Bruce Logue of Hart Realty, Inc., in Atlanta.

3. The staff attended the monthly meeting of the Georgia Industrial Developers Association in Atlanta on March 8.

4. The staff met with statewide industrial developers at Industry and Trade and the Georgia Power Company to discuss activity in Columbia County.

5. The staff attended the monthly meeting of the CSRA Planning and Development Commission board of directors on March 22.

Yours very truly,

cc: Henry R. Bass  
James G. Blanchard, Jr.  
Marion Britt  
W. Perry Dozier  
M. T. Gray  
Pat Hardaway  
Robert W. Pollard  
Francis W. Tracy  
Ben E. James (3)  

R. L. Hughey, Jr.  
Director  
Augusta Area Office
Mr. Willie D. Platt, Jr., Chairman
The Development Authority of Columbia County
Rt. 5, Box 161
Martinez, Georgia 30907

Project Title: Technical Assistance to Columbia County
Project Number: A-1397-004  Percent of time: 0
E-402-702  0

Dear Willie:

I am pleased to report the following activities for the period from March 23 to April 22:

1. Provided an Augusta real estate agent information on building permits issued in Columbia County since 1969 and statewide information on building permits issued since 1960.

2. At the request of Willie Platt, Jr., chairman of the Columbia County Development Authority, provided him information on Georgia's recently passed Freeport Legislation. A copy of this bill is in our files and is available to any community which wants information on the freeport law.

3. Assisted a Columbia County company with a request for information on new industry in Georgia and provided the company information on Georgia Tech's Alumni Placement Service.

4. The staff attended a three-day branch office workshop in Cordele at which long-range plans for the field office system were developed.

5. Attended the monthly meeting of the Georgia Industrial Developers Association which was held in Macon.

6. Attended the monthly meeting of the CSRA Planning and Development Commission board of directors.
7. The 1976 Georgia Manufacturing Directory is now available. We currently are checking the industry listings for Columbia County for errors. If any corrections are necessary, we will notify the research division of the Bureau of Industry and Trade.

Sincerely,

R. L. Hughey, Jr.
Director
Augusta Area Office

xc: James G. Blanchard, Jr.
Marion Britt
W. Perry Dozier
M. T. Gray
Pat Hardaway
Robert W. Pollard
Larry Rader
Francis W. Tracy
Ben E. James (3)